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REMARKINGS -

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By Walter Pincus Washington Post Service. WASHINGTON - The White

House asked the Tower commission not to disclose that President Romald Reagan gave it two con-flicting versions of when he first approved Iarael's 1985 shipments of American arms to Iran, accord-

t Phile lur 52.2 million interpreing to sources. Instead, the sources said, the White House counsel, Peter J. Wallison, suggested to the panel during the final week of its deliberations that, since Mr. Reagan gave

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und. The com Swede Quits Man Stingle : : post heid -. Dann Er nd Turnin Harris As Head of Kip Airian Land diseases that a place Arms Maker

nuser Magazine STOCKHOLM - The manag-Office North ing, director of Sweden's biggest MR Hall States ter friend, center of a police inquiry into illelets Seriat the at & gal arms shipments to Iran, has Bestal 5 resigned, the company said Friday. are offer a star Martin Ardbo was marketing thief of Bofors during the period Andrew Mewing A. 15 P t artiste at. 2012 Acwspapers say the company umer that the at smuggled millions of dollars worth ter a commence of arms to warring countries in the HE AR LET GALF LAN Middle East. STRATETO ---attinued in the stars Mr. Ardbo was stepping down

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See BOFORS, Page 6 DOUGLAS E223 Acres 16

LATE NEWS

dent could not remember when he had given his approval. [Mr. Wallison said Friday: "I deny the story that I asked or urged the Tower board to do anything."

United Press International report-[Mr. Wallison said that when he

Ronald Reagan's Iran speech ends in applause in Texas and groans in Michigan, Page 3.

discussed the president's conflicting testimony with board investigatwo different accounts in his two personal interviews with the board, very hard to recall," Mr. Reagan "decided he didn't really have a recollection." But the counsel said he had not asked the board to "state it in any particular way."] The review board members, however, refused to delete details of Mr. Reagan's different stories from their report because they thought his change of mind was "a clear case of presidential manipulation" by his senior aides, according to a source familiar with the board's views, whose account was

confirmed by others. Board members believed that, at his first appearance on Jan. 26, Mr. Reagan embraced the view previously given by the former national security adviser, Robert C. McFarlane, that the president approved the Israeli shipment in August 1985; before the first arms were

sent to Iran. At the president's second appearance on Feb. 11, he embraced version previously offered by his chief of staff at the time, Don-Bofors said in a statement that ald T. Regan, that he could not remember giving advance anthori-zation and therefore concluded from his post as managing director of Bofors but would continue to that he must have approved it after

work for the parent company, No. the fact, After news stories describing Mr. Mr. Ardbo's name has been linked with allegations by a Swed-Reagan's changed testimony were published on Feb. 19, senior White ish peace group that Bofors was House aides advised the president responsible for exporting arms and - to make another statement on the

ammunition to countries at war, question, While House sources which is specifically binned by said. Swedish exports laws. For the past two years, the counselor, David M, Abshire, pro-simement said, an inquiry into all posed to John G. Tower, the com-feged illegal arms exports has been mission chairman, that he tele-cartied out at Bolors. Ardbo has phone Mr. Reagan, who wanted to decided that it would be unsuitable, clear up the apparent conflict in his See TOWER, Page 6



INTERNATIONAL

Published With The New York Times and The Washington Post

Frank C. Carlucci, national security adviser, announcing that Secretary of State George P. Shultz will visit Moscow.

From left are Maynard W. Glitman, Mr. Carlucci, Max M. Kampelman and Ronald Lehman, U.S. arms negotiators.

## **China Said to Warn Against New Purges**

By Daniel Southerland Washington Post Service

BELJING - A confidential Communist Party document urges and a mild rain," it states, quoting a officials not to use China's current Chinese saying. campaign against the spread of Western democratic ideas as an excuse to conduct factional battles or name must be approved at the vendettas against personal ene- highest levels. It also says that the

vendettas against personal enemies, according to a Chinese be affected. The document is aimed at preventing the purges and persecu- ments, or directives, are supposed tions of earlier ideological cam- to provide guidance from the par-paigns and at countering any hint ty's leadership to its cadres. Forpaigns and at countering any hint ty's leadership to its cadres. For-of the terror that swept China dur-ing the Cultural Revolution of such directives.

1966-1976. The document, the fourth in a Jan. 28, does not say so, it seems to series, was described in detail hy the source on Thursday. It indi-

cates that certain top leaders have Ziyang. It also appears to be feared that the current drive to-reinforce Communist ideology following recent student demonstra-Committee Comment could not tions could get out of control. have been issued without his ap-"We cannot allow anyone," the proval and encouragement, ana- ing methodically but slowly to document says, "to use this struglysts said.

Mr. Zhao was reported several gle as an excuse to burt others."

"We do not want to start a political movement and we have to take an approach like a gentle hreeze from threatening Mr. Deng's economie policies, which are at the heart of the broader changes taking

The document states that any place in China. criticism of party members by The document says that economic, agricultural, scientific and technical policies are not to be affected daily life of the people must not to by the current campaign.

At the same time, however, for-Such Communist Party docueign economists see signs that certain economic changes, such as the country's price policy, have been slowed or sidetracked hy the campaign.

Although surveys of literary and artistic skills are also supposed to Although the document, dated be exempt from the campaign, Chireflect the thinking of the acting nese involved in press and literary Communist Party chief, Zhao circles complained this week that they were under pressure from orbacked by the country's top leader. thodox Marxists. Deng Xiaoping, since the Central

As one expert of hierature put it. the Marxist conservatives are movavoid arousing too much concern.

"They are trying to eat us not all

weeks ago to be working quietly to at once but one by one." this expert prevent the ideological campaign said.

Last month, Liu Xinwu, editor in chief of the journal People's Literature, was suspended from his joh. He was accused of publishing a novel that allegedly reflected the spread of "bourgeois liberalization," a catch phrase for undesir-able Western political ideas and

influences The newly disclosed document stresses the need to avoid launching and Mr, Shevardnadze met in Vienpolitical movement of the type that has more than once in the past disrupted China's economic development

"Anti-bourgeois liberalization must take a positive approach," the document says. "We definitely must avoid the past way of struggle in which people were categorized by the line they took."

It says that those who are critirized should be allowed to defend themselves and have their views known.

"We will limit action to those who openly promote bourgeois liberalization and to those whom we have warned many times and who Reagan. do not change and those who have

**Moscow Visit To 'Maintain** Momentum<sup>7</sup>

**Shultz Plans** 

The Associated Press

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WASHINGTON - Secretary of State George P. Shultz will meet the Soviet foreign minister, Eduard A. Shevardnadze, April 13-16 in Moscow in an effort to "maintain the momentum that has been generated" in arms control talks, the Reagan administration announced Friday.

A statement from President Ronald Reagan said he hoped the discussions between Mr. Shultz and Mr. Shevardnadze would result in recommendations to him and Mikhail S. Gorbachev, the Soviet leader, "on all aspects of our relations, including the Geneva ne-

gotiations." "These talks will provide a good opportunity to review the entirety of our relationship, including re-gional conflicts, human rights and hilateral issues and to consolidate the progress we have made," the

Reagan statement said. The announcement of the meeting, which may produce a date for a third summit meeting between Mr. Reagan and Mr. Gorbachev, came amid a flurry of comments hy administration officials that the two countries are closer than ever to an agreement limiting medium-range nuclear weapons in Europe,

It will be the first high-level U.S.-Soviet conference since Mr. Shultz na in November. be identified, said earlier that Mr. Shultz would go to Moscow with a hroad agenda covering the full range of U.S.-Soviet issues: arms

control, such regional prohlems as Afghanistan, human rights and hilateral issues.

On Capitol Hill, meanwhile, Max M. Kampelman. the chief U.S. arms negotiator in Geneva, met for a half hour with the Senate minority leader, Bob Dole, Republican of Kansas, before going to the White House for a lunch with Mr.

an agreement on medium-range missiles to be reached "within three or four months." Speaking at a news conference at

ery\_\_270 D.M. Morocco.\_\_\_ 5.00 Dh. U.A.E .\_\_\_\_7.00 Del

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the Soviet Embassy in Paris, Mr. Vorontsov, a first deputy foreign minister, added: "We consider that we have no more time." Earlier this week. Soviet sources

George P. Sbultz assured Japanese officials on the arms proposal. Page 2.

in Moscow spoke of a six-month timetable. Mr. Vorontsov made it clear that he was referring to a conclusion of negotiations and not to the final ratification of any new

arms treaty. Mr. Vorontsov said that the removal of missiles from Europe would lead to a psychological change on the continent. "It is more fun to live without nuclear

arms than with them," be said. While stressing Soviet optimism about the prospects for a missile agreement, Mr. Vorontsov said that the U.S. position was "not fully clear," especially on the Stra-

See ARMS, Page 6

## **British Ferry** An administration official. speaking on condition that he not **Belgian Port**

Compiled by Our Staff From Depatches ZEEBRUGGE, Belgium - A British ferry said to be carrying up to 650 people capsized at the Zee-hrugge harbor entrance Friday night and some people were reported trapped in the hull.

Reports said nearly 300 people had been taken from the stricken ferry Herald of Free Enterprise and from the sea, which was gentle but icy cold. The St. Jans Hospital in Bruges, south of Zeebrug ed one person dead. There were reports of survivors trapped in air pockets inside the ship. A spokesman for Zeebrugge port control said 200 people had been picked up, but there was no immediate word on their condition. Jim Ohly at Lloyds shipping information service said that 60 more people were seen being pieked up from the water by small boats using lights. "More divers are required on the scene, so we think there are people inside the vessel," he said. British maritime officials said the Herald struck the harbor wall, which extends three miles (4.8 kilometers) into the sea, but a spokesman for Townsend Thoresen, the ferry company, said the vessel capsized after the bow door hurst open and water cascaded into the car decl The Zeehrugge harbormaster said the vessel did not send an SOS call, but French rescue officials on the Normandy coast reported a distress call to other boats in the area for immediate assistance. The three-decked, West German-built ferry, based in Dover, was seven years old. In addition to passengers, the vessel was designed to transport passenger cars, The BBC quoted reports that salvage workers saw survivors through windows and portholes and that plenty of air remained in the bull.



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Mehmet Ali Agca

#### Pardon for Agca May Be Granted

ROME (UPI) — The Justice Ministry said Friday that par-don proceedings for Mehmet Ali Agca, the Turk who shot and wounded Pope John Paul II in 1981, "could be imminent" and that Italy's president was likely to grant freedom to the would-be assassin.

A spokesman for the Justice A spokesman for the Justice Ministry, Emilio Albertario, discussed the possible pardon of Mr. Agea following press re-ports that President Francesco Cossiga already is considering the pope's request that the gunman be freed.

"No formal proceedings have been started either at the Justice Ministry or at the office of the president," Mr. Albertario said. "But it could be imminent." He adicated that a formal pardon squest, which under Italian law must come from the prisoner, was unlikely to be rejected.

#### **INSIDE TODAY**

#### GENERAL NEWS

A Parisian lawyer said he informed on Georges Abdallah when he was his client. Page 6. Personal service in stores is a thing of the past in most countries, but not in Japan. Page 2. ARTS/LEISURE

Source Melikian reports from Monte Carlo on a unique sale of rare books and manuscripts about hunting. Page 7. BUSINESS/FINANCE

SIS a barrel as OPEC said it was producing less crude than expected.

Hezbollah Adopts a Low Profile in Beirut By Ihsan A. Hijazi New York Times Service BEIRUT --- Pro-Itanian Shiite Mostem fundamentalists, until two weeks ago a main force in West Beinut, are keeping a low profile for fear of a confrontation with thou-of Hezbollah, has gone out of his way to dispel persistent rumors about what he termed an imminent sands of Syrian troops patrolling

the city's streets. Hundreds of armed members of the Tehran-backed group Hezbol-lah, or Party of God, have moved to damentalists." Beirut's predominantly Shiite southern suburbs, avoiding the city so they will not have to go through Syrian checkpoints.

Those who do venture in have shaved their beards and wear Western clothes to evade detection by Syrian soldiers, who eight days ago killed 23 Hezbollah members in a shoot-out and hand-to-hand combat in West Beirut.

reprisals.

scholar says.

have been lost.

That incident heightened tension between the two sides, and clerics who lead the fundamentalist group have been trying to head off any

Hezbollah is believed to be an that Syrian troops fired at the Hez-bollah members after they were umbrella for Shiite factions holding bostages. There are 26 foreigners, including eight Americans, now befired upon, and denied the massacre allegations.

ng held. Since the Syrian arrived, there ing held. has not been a hint on the fate of ployed in Beirut last month, said that no country in the world

moved into the southern suburbs. Sheikh Fadlallah said the United security plan in West Beirut.

The friction with Hezbollah has war between the Syrians and funcaused a strain between Syria and Iran, and increased their rivalry in The group's weekly newspaper, gaining influence in Lebanon.

Shiite militiamen who do venture into Beirut have shaved their beards and wear Western clothes to evade detection by

> State-controlled newspapers in killing of Hezbollah members.

Embassy.

the hostages from the abductors. cleared the streets of all militiamen. had more influence in Lebanon Some of the hostages, if not all, are The Syrians, however, have not yet than Iran.

Iran's Islamic revolution under Ayatollah Ruhollah Khomeini States wanted to see the fundamen- wields its elout in Lebanon through of Hu Yaobang, the former Com-talists suppressed as a condition for one million Shiites, the largest sin- munist Party chief, and on the curlending its support to the latest gle community of Lebanon's 3.5 rent campaign against Western security plan in West Beirut. million people.

million people. Syrian power rests on 30,000 troops deployed in Beirut and the northern and eastern parts of the country. About 1,000 Iranian Revolution-

Deng as tough and in control at a time when he is under pressure ary Guards are active alongside Hezbollah in the city of Baalbek in the eastern Bekaa region. Syria is Iran's main Arab ally, critical of his economic policies. supporting Tehran against Iraq in the six-year Gulf war.

Whereabouts of Hostages The West German government believes that two German husiness-

The newspaper said that Chan-cellor Helmnt Kohl's hostage crisis staff had received information to nese scientists that the party policy support the view that Rudolf of respecting those with knowledge

47, were being held in the Iranian the official news agency Xinhua 47, were being held in the Iranian reported.

Mr. Kampelr a big influence," it says. At least four Central Committee in declined to u with reporters after the meeting, but Mr. Dole said that Mr. Kamdocuments have been issued on a pelman believed "there is an opconfidential hasis in 1987, Previous portunity to do husiness." documents provided cadres with

"He's a skilled negotiator, he top-level party thinking on the stuknows the Russians; when he says it, it's meaningful," Mr. Dole said. dent demonstrations of last December, on the Jan. 16 resignation In Geneva, the arms talks officially recessed Friday after a "pro-ductive" seventh round, a U.S. statement said. Negotiations on medium-range missiles were to continue, following optimistie The first three documents were statements from both sides that an disclosed by a party cadre and may

accord is possible. have been designed to portray Mr. The statement said the two sides made "solid progress in recording on paper our areas of agreement from orthodox Marxists who are and disagreement in all three negotiating groups."

But the disclosure of the fourth document by another source ap-The talks are split into groups on peared to be related more to a demedium- and long-range missiles and defense and space systems. The U.S. delegation proposed Wednesday a draft treaty on elimisire to provide information and a fuller understanding to the outside nating medium-range missiles from Europe. Two days earlier, the Russians dropped their condition that agreement on medium-range missiles be linked to agreement in oth-

er arms control areas.

Kremlin's Timetable

(AP, UPI)

lished gruesome photographs of the bodies of party members killed by Tehran have expressed reservation about Syrian deployment in West Beirut and warned against any the Syrians last week, although copies of the paper were not avail-able in West Beirut. moves to disperse the Moslem fundamentalists. Two days ago, thou-sands marched in the holy city of A Syrian spokesman had said Qum in central Iran to protest the

Ali Akbar Velayati, the Iranian re allegations. About 7,000 Syrian troops, de-reased Syrian military presence,

## Plaster Torso, Believed to Be Model For Michelangelo's David, Is Found

By Douglas C. McGill New York Times Service

the sling over the statue's back. "It didn't take me more than a NEW YORK - An eight-inch minute before I realized what this plaster model believed to have been had to be," Mr. Hartt said Thursused by Michelangelo to make his day, "I started to tremble, the dissculpture of David has been discovered after having been lost for nearmyself, 'Can it be real? Am I wrong?" ly 300 years, a leading Renaissance

Mr. Hartt spent much of the next The model, a torso, was thought to have been destroyed in 1690, when a fire swept the Palazzo Vec-when a fire swept the Palazzo Vecnine months collecting evidence to chio, the Florentine seat of govern-ment and the home of Duke Co-ment and the home of Duke Cosimo I de' Medici, who owned the and photographs of the model to model. The model's head and limbs five. Renaissance scholars, there were broken off during the two was general agreement that the centuries when it was thought to model could have been made hy Michelangelo. They withheld final The Renaissance scholar, Fred- judgment, however, until they

crick Hartt, emeritus professor of could see the model themselves. art history at the University of Vir- When asked the potential imporan instary at model the discovery tance of the find, the scholars said Thursday. When he first saw the it could provide a glimpse into Mi- statue to Michel de Bry, an acnodel last year in a Geneva apart- chelangelo's creative process. mouse has be thought he was "If it is generally accepted as a ment, he said, be thought he was it is generally accepted as a weeks ago in exchange for a bust looking at a "fragment of Greek Michelangelo, it would be like dis-sculpture from the fifth century." A covering Shakespeare's first draft few seconds later, though, he recog- for "Romeo and Juliet," said Leo See DAVID, Page 6

nized a similarity to the David -- Steinberg, professor of art history the sling over the statue's back.

owner, the Dayos Foundation, Mr. Hartt said.

While the early history of the model is carefully documented in Mr. Hartt's research, its recent history remains a mystery.

Mr. Hartt said his contact within the Davos foundation - whose name he would not disclose - had told him the model was purchased by the foundation more than a year ago from the heirs of Arthur Honegger, the Swiss composer, who died in 1955.

Pascale Honegger, the composer's daughter, who lives in Geneva, said in a telephone interview. Thursday that she had given the quaintance of her father's, "several weeks ago" in exchange for a bust of her father. She said her father

The model is being kept at an undisclosed site in Geneva by its

world. Backing for Intellectuals men kidnapped in Lebanon are bewir. Zhao said Friday that China would not change its policy of sup-porting intellectuals despite the United Press International

many of the demonstrators.

Julian Nundy of The Internation-al Heraid Tribune reported from Paris: Yuli M. Vorontsov, the chief Soviet negotiator at the Geneva talks, said Friday that Moscow wanted

Marty La Frederick Hartt, an art historian, with photos of Michelangelo's David, left, and the stucco torso he believes was its model.

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Syrian soldiers.

## Al Ahd, was reported to have pub-

## **Remember Personal Service in Stores? It Endures in Japan**

By John Burgess Washington Post Service

Page 2

TOKYO - In an age when personal service as a significant aspect of merchandising is dying out in many Western countries. Japan clings tenaciously to it. Service is viewed by the Japanese not as a luxury but as an essential ingredient for the success of individual companies

and the economy as a whole. Westerners who move to Japan never get used to the range of services and courtesies taken for granted here.

Supermarket check-out counters have two at three people ringing up and bagging groceries. Some stores deliver, with each bag arriving neatly stapled closed. Dry ice is inserted alongside the frozen foods to ensure that they do not spoil on the way.

Television shops normally send a technician to install and fine-tune a newly purchased set. He will rush back if anything goes wrong. Car salesmen are

repaired There are an limits to what is homedelivered - video movies, dry cleaning, health foods, rented tailcoats (this last one requires two visits from the sales staff, first for a fitting, second far delivery of the altered and freshly pressed garment). Office deliveries are common,

too, especially of lunch. Japanese barbers often give back massages as part of an ordinary haircut. If they remove a customer's glasses, they may polish the lenses before returning them

Self-service gasoline stations have yet to appear in Japan in any significant way. At the least, attendants fill the tank and wipe the windshield. They often empty asbirays and stop traffic to let the motorist get back on the road.

Department stores seem to have twice, if not three times, the floor staff of U.S. ones. Many stores wrap everything they known to bring new models around to sell. Upscale customers do not have to

customers' bames for test drives; cars are come in at all - merchandise is taken to loaned to people whose cars are being their homes for display and selection. Those who do not conform, stand out. But there is pressure on them to change

their ways. Japanese National Railways, transporter of 19 million people a day, will begin a shift from state to private ownership on April 1. The formal goal is to reduce deficits and revitalize management of the mammoth system. But what the average Japanese wants to know is whether the railroad will finally become polite,

Ticket-takers never smile or say good morning now. Platform supervisors glower at passengers and ignore questions. Loudspeaker announcements in stations are short on the many courtesies and honorifies of spoken Japanese. That is the public perception, based on a good deal of reality, and now, the

railroad vows it is going to change. Employees are being instructed in how to railroad executive, Kenichi Maeda, "the maya Department Store, While foreigncustomer has got to come first." Japanese culture's attention to detail

and doing things the "correct" way fits well into the service mentality. But perhaps the darkest spot on personal service is how remarkably impersonal it can be: Everyone is treated exactly alike. Employees' cheery greetings and directions, in fact, are often memorized from a combotel, guests may find the staff still has no idea who they are.

Still, the Japanese view service as the glue that holds commercial relationships together. If the correct personal contact and follow-up come with the first sale, a second is assured. Market share and loyal customers are the first goal, out short- reduce prices. term profit. Service may cost but it helps ensure these other objectives.

"What is important today is not what is sold, but the person who is selling it," bow, greet and present a pleasant face. says Yoshihiko Okamoto, general man-"Now that we're going private," said a ager of the central branch of the Takashi-

ers in need of something think of stores, Japanese often think of dealers, individuals who supply and advise over the years on product lines like sake, clothing and electronic equipment.

Service is plugged as being "free," but of course, is not. Each woman who wraps groceries and each man who logs them are part of why prices are so high in pany manual. After a month's stay in a Japan. They are also part of why unemployment is so low. Some economists, in fact, view some of these jobs as disguised welfare programs, financed through high prices rather than taxes.

> Invariably, as Japan internationalizes, some companies are choosing to follow the foreign pattern and cat service in

Department stores have done away with women who once bowed to every customer who stepped onto an escalator. Some shops now have a tape machine, not a person, saying "iras welcome at the door.

the sources added.

## WORLD BRIEFS

#### **IRA Official Loses Debate at Oxford**

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OXFORD, England (Renters) — The head of the political wing of it Irish Republican Army, making a rare appearance in England, defended attacks by Irish guerrillas and insisted that they were not simed at civilians.

Speaking Thursday at the Oxford Union debating society, Gerry Adams, president of Sinn Fein, denounced supporters of the Bottiel presence in Northern Ireland for what he called "arrogant, chief ignorant and one-sided views." The IRA is fighting to end British rule in Northern Ireland

The union was debating a motion stating: "This House believes that IRA violence is not justified and can never lead to a satisfactory political solution to the Irish problem." There were 348 votes for the motion, 47 against and 305 abstentions.

#### Hong Kong Media Fight Press Law

HONG KONG (UPI) -- Local news media associations joined forces Friday to oppose a proposed press law they said would invite harassment of the media and possibly force news organizations to reveal confidential sources.

In a joint statement, associations representing newspaper owners executives and journalists appealed to the British colony's Legislative Council to postpone a second reading of the bill, which is plauned for Wednesday, and to consult with them on redrafted legislation.

The bill, as originally proposed in a package of press law changes, would have made it illegal to maliciously publish faise news that was liable "to alarm public opinion or disturb public order." But amendments to the bill introduced Thursday deleted the word "maliciously," apper-ently because government officials thought that malicious intent would be too difficult to prove.

#### Canada Bars Israel General as Attaché

OTTAWA (NYT) - The Canadian government has refused diplo-matic accreditation to a general who is currently Israel's defense attache in Washington, apparently because of the reprimand the gen-eral received in an Israeli report on the mercan of the hereit report on ments in the performance of Vietnam's government and economy were being quietly encouraged by the Soviet Union. the massacre of Palestinians in refugee districts in Beirut in 1982.

External Affairs Minister Joe Hanoi might also be forced to Clark said Thursday that Canada choose between continuing deterio-ration of economic and social condid not consider it appropriate to accept Major General Amos Yaron ditions at home, and ending its milas Israel's defense attaché in Ottaitary involvement in Cambodia on wa, a position that was to have terms it would regard as potentially been held at the same time that damaging to its security interests, General Yaron held his post in Washington. The general was named to the Washington assign-

ment in August. Mr. Clark refused to give reasons

for rejecting the nomination. He said that "nothing would be served by going into the background" of the case. Canadian officials indicated privately that Canada had basef its decision on the findings of an Israeli commission that investigated fie massacres and found that General Yaron was one of three top general who bore "indirect responsibility" for them.

#### France to Set Ski-Lift Safety Measures

GRENOBLE, France (Renters) — France will increase safety mea-sures following the collapse of a ski lift in the Pyrénées that killed six persons and injured more than 70 on Sunday, a Transport Ministry official said Friday.

He said after meeting ski-lift and cable-car builders that safety checks would be extended to cover not only the mechanical parts of such equipment but also the foundations.

In the accident at Luz-Ardiden, a ski-lift pylon collapsed, releasing the cable and throwing skiers from their chains onto snow and rocks 100 feet (30 meters) below.

#### Hess Is Hospitalized in West Berlin

BERLIN (Reuters) - Hitler's former deputy, Rudolf Hess, serving a life sentence for war crimes, has been admitted to a military hospital in West Berlin, a spokesman for the allies said Friday.

West Serlin, a spokesman for the alles and Priday. Hess, 92, was taken to the British military hospital on Smiday from Spandau prison, where he has been the sole inmate since 1966. He was under observation and there was no cause for concern, the spokesman

Secretary of State George P. Shultz with Prime Minister Yasuhiro Nakasone during their talks in Tokyo on Friday. Shultz Reassures Japan

On Geneva Arms Plan

By John Burgess Washington Post Service TOKYO - George P. Shultz, the U.S. secretary of state, assured conference. "We agreed that its Japanese leaders Friday that Ja-urgent that we redouble our efforts sidered as the United States negoti- serious problem." ates with the Soviet Union to reduce deployment of medium-

talks bere the Reagan administratinn's call for Japan in further open its market to foreign goods. The in Geneva are discussing the pro- ence overseas, was promoted to move would prevent the imposition posed removal of medium-range. deputy prime minister and put in af U.S. protectionist measures anclear missiles from Europe. The against Japanese exports.

countries and a global free-trade system that has served us both so well," Mr. Shultz said at a news

pan's interests would be fully con- to find effective solutions to this Mr. Shultz arrived Friday in Tokyo from South Korea as part of an nounced, with 12 ministers and two

eign Minister Tadashi Kuranari. U.S. and Soviet arms negotiators Thach, who has had wide experi-

and were intent on applying more pragmatic policies, including greater use of material incentives, to increase production. Analysts here said the new leadership also appeared committed to ages of raw materials and spare duction by civil servants and other reducing state subsidies and to de- parts.

working lives there.

lysts said.

centralizing control over the econo Mr. Linh, 71, took over as gener-

ing that the country needed to un-

dergo a "radical renovation" in

economic policy and management.

cialist, said Mr. Linh was closely

associated with a group of Commu-

nist leaders who had either been

born in what was then South Viet-

nam or had spent much of their

He said these men had emerged

in key positions of power in Hanoi

Mr. Kieman, an Indochina spe-

well." Mr. Shuitz said at a news al secretary when the Communist conference. "We agreed that it is Party made major changes in the urgent that we redouble our efforts party leadership at a congress in December. On Feb. 16, sweeping changes in the Hanoi government were an-

range nuclear missiles, Japanese of-ficials said. Mr. Shultz also reiterated in ter Yasuhiro Nakasone and For-amalgamated. moved and a number of ministries

charge of a new commission for economic relations with foreign

leadership changes, Vietnam is starting to apply a more flexible form of socialism to revive its ailing economy and to expand links with "had first-hand experience of resis- gets, falling living standards for economic reform elsewhere in Viettance to socialism and know that it many government employees and nam. has to be modified and then im- others on fixed incomes, and a Sources here said that improveposed more slowly and flexibly." the Third World and the West, ana-He said the trend was "to dump hard-liners and incompetents and Ben Kieman, an Australian acabring into the party and governdemic who recently met Vietnam's new party leader, Ngayen Van Liah, in Hanoi, quoted him as say-

pragmatic and efficient administra-The diplomat added: "I think they'll loosen up a bit. But it will remain a very controlled process." Mr. Kieman said Mr. Linh and those associated with him were

for many years." In a report to the party congress December, Mr. Kiet noted that Vietnam's economic situation was "still rife with difficulties" such as unemployment, wastage and short- small-scale, privately owned pro-

for imports. The congress, which sets guidelines for the government, said ecoment those with a record of more nomic resources should be concentrated on raising the output of food, consumer goods and exports. Some of the analysts said a long power struggle between conservatives and pragmatists might not be

shortage of foreign exchange to pay

OVEL Diplomats said that Mr. Linh "impressed by the possibility of ia-creasing production through incen-with the Soviet leader, Mikhail S. that view has also come to be ac-cepted most recently by people continuing opposition from conser-who have run the state in the north vatives in the party and be conser-for many years."

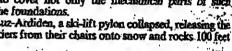
cy opposed to a loosening of central control.

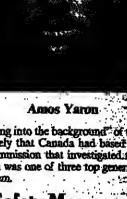
Analysis noted that Hanoi municipal authorides recently issued temporary regulations to promote

ship with the Soviet Union and other socialist countries will suffer.'

He said that Hanoi was also aware that Vietnam could not conresidents in the capital.

tinue to fall behind China and non-Communist countries in Southeast Asia in economic strength.





Vietnam Is Said to Loosen State Controls frequent visits to Vietnam said that Hanoi-based diplomats have One said that, if the pragmatists these three leaders and other pragable also reported rampant inflation, were firmly entrenched the regula-matists now in power in Hanoi failure to meet food production tar-tions might be a "test model for By Michael Richardson International Herald Tribune BANGKOK - After extensive

Persistent trade imbalances threaten the well-being of both

### **Censors Savage Film Festival** In Singapore

Agence France-Presse SINGAPORE - Twentythree of the 50 movies entered in Singapore's first international film festival had sections removed by the Board of Film Censors, and two others were withdrawn by filmmakers who refused to submit to cuts, it was reported Friday.

The Straits Times newspaper called the festival, which ended Thursday, a success, but described the incidents of censorship as a "disappointment."

Rama Meyyappan, chairman of the censorship board, declined to comment on the cuts except to say, "We were just doing our best to provide a service

Censors here are particularly sensitive to scenes involving sex or violent or criminal behavior. Filmmakers who refused to submit to deletions were Nadia Tass, who produced the Australian comedy "Malcolm." and Romano Scavolini of Italy, who

directed "Dog Tags." Griffin Dunne, an actor-producer who allowed his "After Hours" to be shown despite major cuts, said: "Especially at a film festival where there is supposed to be cultural exchange, it is important that films present an accurate picture of life or of the places featured in them. But that may be impossible if films are censored."

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100 warbcads, which the United States would deploy in the United countries. States and the Soviet Union would

agreed to do so.

Mr. Shultz's five-hour visit to

South Korea came at a time when

the government and the opposition

there are deadlocked in negotia-

tions over how to revise the coun-

try's form of government. Many members of the opposition ex-

pressed hope that Mr. Shuitz would

pressure the government to show flexibility.

Mikhail Shirman.

**Dies of Leukemia** 

The Associated Press

32, a cancer researcher stricken

with leukemia who became a sym-

bol in the East-West struggle, died

Mr. Shirman's struggle to obtain

permission for his sister, the only

possible bone marrow donor, to

leave the Soviet Union put him at

lowed to leave the Soviet Union.

Georges Arnaud, 69, a French

mavie that became a classic,

Bill Farr, 52, a reporter whose

decision to go to prison for 46 days

in 1972 rather than identify his

news sources inspired important

changes in California state law,

Wednesday in Barcelona.

have saved his life.

his sister's family.

Other deaths:

Thursday in an Israeli hospital.

TEL AVIV - Mikhail Shirman,

Israeli Scientist.

Thai sources said the commission was expected to concentrate on calarging Victuan's connercial relations with Third World and teploy in its Asian region. Japan's position is that arms re-Western nations, including Japan. duction should be a glabal process. This reflects concern that a sepa-Australia and West Germany. rate deal for Europe might be Analysts said another important made, which would not affect mischange was the replacement of Interior Minister Pham Hung, the sile deployments in Asia. Earlier this week, Japanese offinumber two man in the Politburo. cials welcomed the new proposal.

by Mai Chi Tho. But they stressed that any such deal Mr. The worked with Mr. Linh should be only an interim one, pending reduction of the missiles to zero. On Friday, Mr. Nakasone asked Mr. Shultz that the United States negotiate with Japan's position in mind, and the U.S. secretary 1975.

and Vn Van Kiet, bead of the State Planning Commission, in Ho Chi Minh City, formerly Saigon, after the Communist victory over the U.S.-backed government there in

A Western diplomat who makes

Thailand, Malaysia Tighten Refugee Policy nal Herald Tribune BANGKOK - Thailand and

Malaysia. expressing concern at the pace of resettlement of Indochinese refugees by Western countries. have begun in apply tougher policies toward seekers of asylum from Vietnam, Cambodia and Laos.

Abdul Kadir Fadzir, the Malaysian deputy foreign minister, said recently in Kuala Lumpur that a camp on Bidong Island in the South China Sea off the coast of peninsular Malaysia might be

closed by the end of the year. He did not say what would happen to any occupants not accepted for resettlement abroad by then or to new arrivals.

On Sunday, Thailand removed a group of more than 200 Cambodi. ans and Vietnamese from the Khao f Dang camp east of Bangkok near the border with Cambodia.

the reuniting of divided families. and is the only one in Thailand His doctor, Alan Bereby, said where Cambodians are eligible for Mr. Shirman had never recovered resettlement abroad. following a bone marrow trans-

Some Thai officials claimed that plant from his sister, Inessa Fleroy, the Indochinese removed on Suntwo months ago after she was alday were living there illegally, but refugee relief agency staff members said they feared the move might be Dr. Bereby had said that "we have to blame the Soviet authorithe start of a threatened closure of ties" if Mr. Shirman died, because the camp.

an earlier bone transplant could In December, Suwit Suthanukun, head of Thailand's national Mr. Shirman went to Reykjavik security council, said the Khao I during the summit meeting in Oc-Dang camp would be shut an Jan. tober and publicly called the Soviet He could not be contacted on leader, Mikhail S. Gorbachev, "a Friday for comment. murderer" for denying exit visas to In February, according to refu-

he, on his own, gave Israel vital gee workers here, the Thai Interior U.S. intelligence that facilitated the Ministry said that starting in July it raid, Tunisian public opinion re- victims," he said, reflecting what would stop the entry of refugees fuses to clear Washington of re- appears to be an apparently endurauthor whose popular novel "The from Laos and Vietnam who wages of Fear" was turned into a seeking resettlement overseas. from Laos and Vietnam who were sponsibility. The facus appear less important An Interior Ministry official, confirming advisory letters had the U.S. government betrayed hisbeen sent out, said that "the false torically friendly Tunisia.

hope of resettlement in the West Tunisia's official stance is that encourages refugees in stay in the strike was parily an Israeli at- court statement, gave Israel materi- lard's statement of responsibility must have been aware of the planes hourages rangees in stay in the sinke was party an Israel al-hailand and more to arrive." tempt to harm Tunisian ties with all on Libya's air defense system and was willing to absolve the and that the United States might PLO headquarters after israel soft. Similar concerns on refigees the United States, and that it failed, that aided the Oct. 1, 1985, raid on United States "on the intelligence have helped them evade neighbor- varion forced the group out of Les-Thailand and more to arrive."

ain to take firm action to reduce the number of Vietnamese boat people in Hong Kong. There are 8,000 of them in camps.

Some members said arriving Vietnamese should be screened and any who were found to be seeking a better livelihood rather than escaping persecution should be sent back Asia. to sea again after their boats were

Diplomats said Thursday that abjections being voiced in Malay-sia, Thailand and Hong Kong reflected a widespread official view in Southeast Asia that the exodus bodia.

UN afficials stressed that of the

where in January, members of the avers of Cambodia, South Vietnam been granted temporary asylum in Legislative Council called on Brit- and Laos in 1975, should be halted non-Communist countries of Asia because it was no longer a genuine since 1975, more than 1 million, or refugee outflow. about 89 percent, have found per-Thailand, with \$4,000 Laotians. mancut homes elsewhere, mainly in

27,000 Cambodians and 7,000 the United States, Canada, France Vietnamese in camps assisted by and Australia the United Nations, has about 83 UN statistics show that the total number of refugees in camps across

percent of the 143,000 Indochinese refugees scattered through East Southeast Asia, with the exception of Malaysia, dropped from 160,000 That figure does not include at the end of 1985 to 145,000 in 260,000 Cambodians living along December 1986. the Thai border in centers con-

SHEVARDNADZE IN JAKARTA - Foreign Minister Eduard A. Shevardnadze of the Soviet Union, right, and Foreign Minister Mochtar Kusumastmadja of Indonesia

after meeting in Jakarta on Friday. Mr. Mochtar urged a Soviet initiative on the

Cambodian conflict and praised Moscow's plan to end the occupation of Afghanistan.

However, Thailand and Malay-sia have said they are concerned that they will be left with thousands wolled by the three factions in the resistance movement seeking to end Vietnam's occupation of Camof Indochinese who are unacceptable to Western nations, and who

do not want to return home. 1.1 million Indochinese who have -- MICHAEL RICHARDSON said. Allied sources said he had a mild form of bronchitis.

Hess has been hospitalized several times during the past decade; the last time was nine months ago. Allied sources said recently that his general health was good for a man of his age. Hess has been held at the prison since he was convicted at the Nuremberg war crimes trials in 1947

#### Judge Rejects Nixon Claim on Papers

WASHINGTON (AP) - A federal judge dealt a blow on Friday to former President Richard M. Nizon's attempt to block plans by the

National Archives to release 1.5 million Watergate documents this spring. A U.S. district judge, George H. Revercomb, ruled that the archives, which has custody of all 42 million pages of Mr. Nixon's presidential papers and 8,000 hours of tape recordings, is not automatically bound to honor Mr. Nixon's claims of executive privilege against the release of documents planned for May 4.

Mr. Nixon's attomey, Herbert J. Miller Jr., said at a Feb. 3 hearing that the former president would invoke executive privilege and might file and to block the release of a special Watergate file, which contains 1.5 million documents. The judge's opinion invalidates a yearold Justice Department legal opinion directing the archives to honor Mr. Nixou's executive privilege claims.

#### For the Record

President Chaim Herzog of Israel will make a state visit to West Germany from April 6 to 10, President Richard von Weizsäcker's office amounced Friday. The visit will be the first by an Israeli head of state to West Germany. (Reaters)

Ecuador began the court-martial of \$3 air force commandos and three officers Thursday for the abduction in January of President León Febres. Cordero at a military base. If convicted, each defendant could be imprisoned for 16 years.

#### **Travel Update**

Snow fell in Athens on Friday for the fourth straight day, and Olympic Airways said two flights to the northern town of Alexandroupolis and one each to the islands of Crete and Chios were called off because of high winds and icy runways.

The Bosphorus waterway reopened to shipping on Friday after two days of paralysis caused by heavy snow and high winds, port officials said in Istanbul

stanbal. Sabway workers in Lisbon staged a 24-hour strike on Friday over a pay lispute, disrupting travel for thousands of commuters, trade union. (Renerf) dispute. officials said.

## Tunisia Still Angry With U.S. Over '85 Israeli Raid

Hedi Mabrouk said. "We are con-

vinced that the United States in no TUNIS - A year and a half way aided the raid," and that bilatafter Israel's bombing raid on the eral ties remain "solid and unafoffices in Tunisia of the Palestine fected." Liberation Organization, many Tu-But Ahmed Mestiri, leader of the

nisians remain angry at the United moderate opposition Democratic States because of their conviction that the Reagan administration

#### **NEWS ANALYSIS**

helped Israel carry out the strike. Although Jonathan Jay Pollard, Socialist Movement, said he recenta former U.S. Navy intelligence anly warned visiting U.S. congressioalyst who has been sentenced in nal staffers against thinking that Washington to life in prison for Tunisian public opinion shared the spying for Israel, told the court that government view about American

innocence. "Tunisia and the PLO were both ing impression here. "Washington put friendship with Israel and Tu-

here than the public conviction that nisia on the scales and chose Israel," be continued. "The damage is intenarable." Mr. Pollard, according to his

Thursday in Los Angeles of cancer. have been voiced in Hong Kong. In an interview, Foreign Minister PLO beadquarters near Tunis, side, but not the political side," ing Libya's radar.

المكزاهر التصل

which killed 60 Palestinians and Tunisians. Some published reports sion that relations between Washhave said that the material was acnal reconnaissance photographs.

The statement that he acted on his own, plus published reports, appeared to support the U.S. governraid or its wider implications, the ment's declaration that it played no State Department has instructed role in the Israeli air strike. But U.S. diplomats in Tunisia not to interviews with Western diplomats, comment publicly on Mr. Pollard's Palestinians and Tunisians suggest support to Israel in the raid. that the lack of public reaction here reflects a lasting disillusionment with the United States. Nevertheless, a U.S. diplomat said privately of U.S.-Tunisian re-

lations, "We are an longer friends, In an ironic contrast, a PLO offijust countries which may have incial said he now believed that the information for the raid came from terests in common." Mr. Pollard and was not supplied

Israel bombed the PLO office in officially by Washington Salah Khalaf, a leading side of the arganization's chairman, Cyprus. Many Tunisians, stunned The arganization's chairman, Cyprus Many Tunisians, stunned would protect their country from Yasser Arafat, recalled that the that the Israeli jets had struck from the violence of the Middle Es PLO initially accused the United 1,500 miles (about 2,400 kilome-States of containing the middle is a struck from the violence of the Middle Es States of connivance in the raid. ters) across the Mediterranean, as-Now, he said, he believed Mr. Pol- sumed that the U.S. Sinth Fleet in 1982 when, at Washington's a

"I had been under the impres-Tunisians' shock and suspicious were compounded by an apparent Reflecting an apparent desire to House that it constituted "a lepit

avoid any new local debate on the mate response and an expression of self-defense,"

Crowds of angry Tunisians had to be held back from the U.S. Enbassy, and the pro-Western govern-ment of President Habib Bouggi-ba told Washington that it feared itmight be overturned by street viokance,

Since the late 1950's when Washington provided critical aid to the newly independent Tanisis the

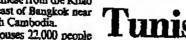
United States has offered itself asa retaliation for the killing, by Pales- reliable friend, and many Thinnsen, initian gummen, of three Israelis in have assumed that Washington

> This assumption was remford 6000

ويسجه والمحد شدرو وراكور والمحدد

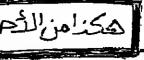
reprovisioned. people from Indochina, which began with the Communist take-

the center of the fight for emigration rights for Soviet Jews and for The camp houses 22,000 people



By Jonathan C. Randal Washington Pau Service

## حكنا من لتحل



ABC News showed a more posi-

tive reaction: Of those who had

watched Mr. Reagan's speech, 54

percent said they approved of the

way the president was doing his

difficult new circumstances for the

These young voters were mea-suring, in a troubling new light,

On the one hand, the young

voters took a worldly, almost dis-

missive, view about matters of se-

crecy and law-breaking. "In order

Mr. Reagan's character.

public last week.

president

Reagan's Iran Speech Ends to Applause and Relief in Texas, Groans in Michigan

In Houston, Older Voters Believe President Did Well By Peter Applebome

New York Times Service

ald Reagan's speech on the Iran- guan rebels. contra affair elicated sedate applause at the River Oaks Country Club, conflicting views from the dridge, 62, a retired army colonal younger white-collar crowd at the Texas Club and a sense of quiet relief from balf a dozen people

watching television at Carol Standish's house in an affinent Honston neighborhood. But if Republicans in this con-

scrvative city watched Mr. Rea-gan's speech on the Iran arms affair with a shared desire to see him rebuild his damaged presidency, a small sampling here indicates that they also had sharply disparate views on how much the speech helped him. Most of a dozen Reagan sup-

porters said in interviews that they felt the president's speech had been well thought out, well deliv-ered and said things that needed to

able to regain the control and mend." scening invulnerability that char-

controversy arose over arms sales HOUSTON - President Ron- of the sales' profiles to the Nicara- dency. to Iran and the alleged diversion ant footnote in a successful presi-

"I thought he bit the bullet as he should have," said George Alof the investment firm of Under-

We were expecting more

> than he could possibly deliver. He hasn't lost

the magic as far as I'm 🕆

concerned.

-David G. Hawthorn, A retired oilman, 85

But there were still doubts who sells insurance, "but I think about whether he would ever be he still has a lot of bridges to Some Reagan supporters said acterized his presidency until the the speech would probably and an

time Republicans, the speech did not dispel nagging doubts about Mr. Reagan's ability to regain the By Paul Taylor er and a Democrat who voted for their suddenly complex, sudden episode that would be an unpleasinitiative.

"His tone didn't elicit the confi-"I thought the president did a good job last night," said Harry A. Zuber, 52, a senior vice president dence it used to," said H.E. Carrico, 72, a retired businessman who watched the speech at the same club where Mr. Hawthorn watched it. "The man has lost his wood, Neuhaus & Co. "I think he charisma. You know what has has set the agenda for a new group happened? The man has just gotof people and that the administraten old." tion will be able to move ahead. At the Texas Club, a popular There's a lot more to running gov-ernment in America than selling

athletic club, there were some equally harsh judgments.

Mrs. Standish. a 52-year-old "I'm a Republican, and I voted for Reagan, but I don't think I homemaker who is a longtime Repoblican, said Mr. Reagan's tone struck the right notes. "I believe him," she said. "I think be did would do it again," said William B. Westberry, 30, president of the Bishop Pipeline Corp., a small enspologize. He did all he could do." ergy-related concern. For some conservatives, the

Michael Wehrle, 31, an oil and speech was a bit too temperate. real-estate investor who voted for "We were expecting more than he could possibly deliver," said David G. Hawthorn, an 85-year-Mr. Reagan in 1980 but not in 1984, said: "The speech was well written by someone else, but I old retired oilman who watched think the Iranian policy and the the speech with 25 other people at money to the contras is the greatthe River Oaks Country Club. est foreign policy disaster in the history of the United States. "I think he's old, he's worn out,

he's lost the confidence of the American people, and the rest of his administration will show it,"

Washington Post Service ROSEVILLE, Michigan —

Ronald Reagan's speech about his lieve. Your secretary is usually Iran policy was the way she felt with you, especially if you're the herself being manipulated. "He came off like, 'Gee whiz

tuys, it's my fault,' but it seemed like he still blamed everyone else," said Miss Brown, a student at the Macomb Community College in this blue-collar suburb north of Detroit. "He said a lot, but he really didn't say anything." "A bell went off in my head

when he talked about his age. I thought, 'Oh boy, sympathy ploy here now." Timothy Anderson, 20, a part-

time auto mechanic and part-time student at the same school, had a nearly identical reaction.

"He wimped out, he wimped out big time," said Mr. Anderson, who is also a Republican. "He said, 'Oh my God, we screwed up. The people who worked for me did it but I'll take responsibility.' But he didn't give any solutions." Lorraine Smith, 27, a hairdress-

er and a Democrat who voted for their suddenly complex, suddenly Mr. Reagan in 1980 and 1984, ambivalent feelings toward the said: "I was really disappointed. I president. What Stacey Brown, 24, a Repub-lican, did not like about President taken. That's kind of hard to be-They are a tiny sample - representative only of themselves. A nationwide survey of 500 voters conducted after the speech by

> 'I was really disappointed. He sugar-coated everything, glossed over everything.'

> > Still, there was something so — Lorraine Smith, sharp, so pointedly cynical, in the A hairdresser, 27 reactions of these young voters Wednesday night that it hinted at

president. He sugar-coated everything, glossed over everything." These barbed reviews came during a discussion Wednesday night with seven working-class voters in their 20s or 30s. They talked for two and a half hours, occasionally with pain and poignancy, about to be president, you have to do certain things that aren't squeaky clean," said Mike McCielland, a journalism student. Mr. Anderson agreed: "Politicians have to be a little shady if they want to keep the edge."

Page 3

On the other hand, the young voters kept harping on the way they did not like the feeling they had been fooled by a "cover-up.

"How can a man forget?" Mr. Anderson asked. "I mean, that's a career decision."

job - 11 points higher than Miss Brown added: "During the among those surveyed who had election, there was such a big connot watched the speech. The result was 10 points higher than after the troversy over his age and he went to such extremes to say he was hale Tower commission report on the and hearty and he wasn't half his handling of Iran policy was made age. And oow we're supposed to buy the fact that 'I don't know what was going on.""

Others, however, took a more sympathetic view. "In the last five years, I can see my dad slipping some," Mr. McClelland said.

"l certainly don't remember what I was doing on Aug. 8, 1985," said Derrick Wysocki, 38, a detective who was Mr. Reagan's only unambiguous supporter in the group. "I don't feel be owes me an apology."

The \$32 million figure is consis

tent with the Tower commission's

the rebels had received a similar

amount from an unidentified for-

eign official, who supplied the funds in monthly deposits of \$1

know the source of the \$32 million.

Mr. Calcro said that he did not

million and \$2 million.

"We were hoping for a little more fire — for him to give the media hell. He hasn't lost the magic as far as I'm concerned " Bot even for some older long-

arms to Iran."

## In a Refuge, Nicaraguan Bitterness Peasants Describe Sandinist Army Sweeps, Loss of Faith

By James LeMovne New York Times Service -LAS AMAKAS, Nicaragua The Sandinist army unit gave no witning when it swept into the vilige of Sinna two years ago to seize peasants who supported the Nicaraguan guerrilla patrols that regu-larly moved through the area, ac-

en more than 20,000 lives,

and the hadapart that Canada and intices that minister in case of three to see

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ALE: A DEALET 1D Friday. · BUMPINSAL OF SC. 7 ROBORIE SCHOOL OF ST

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lieved to live along this stretch of the Honduran-Nicaraguan border, beliefs. appearing to survive on the barest stitched from nylon parachntes left in the jungle after being used to airdrop supplies to contra units. cording to several villagers who say

Ninety-three refugees, most of them from Siuna, gathered at a site they escaped the roundap. They chased us into the mounon the border recently to explain tains," said Cristina Torres, 40, as why they had fled and why their she nursed one of her 10 children at experience had made them ardent a refuge on the Honduran-Nicarafollowers of the U.S.-backed coniguan border near here. She actras in their battle against Sandinist knowledged that the villagers were mie.'

"The Sandinists promised in sympathetic to the rebels, known as 1980 to help us, but instead they put our families in camps," said Gavino Martinez González, 52, contras, and said 30 families escaped the army sweep. She and several other peasant, refugees said that after hiding in who said he fled three years ago after being jailed by the Sandinists. the jungle for several months they walked for almost two weeks to come to an arrangement with them, make their way to safety across the Honduran border

so we will fight," he said. They are among about 200,000 Such disaffection appears to have led thousands of peasants to Nicaraguans who have fled to Honjoin, the rebels over the last five duras and Costa Rica in recent years, an expression of the deep years, contributing most of the foot soldiers now in the contra army. divisions that have split Nicatagua Part of Nicaragua's tragedy is and helped fuel a war that has tak-

that tens of thousands of other

**AMERICAN TOPICS** 

More than 1,000 refugees are be- peasants back the Sandinists and are equally willing to fight for their

Accessities. Many wear rude clothing can defeat Nicaragua's army. But accounts gathered from refugees indicate that there is strong discontent with the Sandinists.

a reporter inside Nicaragua had at least four members recruited from peasants who fled the Sandinist sweep of Shina two years ago.

men are scarce, with dozens of refugees saying that their sons, hus-bands and brothers are "in the

the contras. The women, old men and children who remain behind say they grow rice, beans and corn to feed rebel units. A reporter saw "We no longer have faith we can be to an arrangement with them, In 1985 and 1986 the Sandinists

forcibly moved tens of thousands of peasants from villages such as Siuna in northern and southern Nicaragua to areas where Sandinist units could assure that they did not continue to help contra units.

But the military sweeps appear to have earned the Sandinists the

It is unlikely that a mainly peas-A rebel combat patrol visited by

Here along the border young Adolfo Calero Portocar-

Wednesday in Washington. army," by which they mean with enmity of country people, who say their villages and small family farms were what gave their lives meaning

One of the most embittered, Juan Torres Acuna, 42, said he and his family fled an army sweep in Siuna in 1985. Over the oext year they lived a hand-to-mouth existence, hiding in the jungle to avoid Sandinist patrols and receiving food and clothing from passing

contra patrols. The tactic seemed to be working until February when, Mr. Torres said, a Sandinist unit opened fire on him and his family as they were

harvesting corn in a mountain clearing. He said the first bullets killed his 13-year-old son, Domingo, and another burst felled his other son, 11year-old Juan, as he ran with his

By Joe Pichirallo Washington Post Service WASHINGTON - The Nicara guan rebels' main military force received \$200,000 from a Swiss bank account controlled by Lieutenant Colonel Oliver L. North, according to the attorney of a top rebel leader, Adolfo Calero Porto-

The lawyer's statement oo Thursday night was the first confirmation that the Nicaraguan rebels had obtained money from a Swiss bank account that may have recret sale of arms to Iran by the Reagan administration. Colonel North was dismissed from his job with the National Security Council

Mr. Calero heads the Nicaraguan Democratic Force, the chief

The Tower commission, which investigated the Iran-contra affair. said last week that millions of dol-

accounts in the name of Lake Resources. Lakes Resources was also controlled by a retired U.S. Air Force major general, Richard V. Second. He is a key figure in both the Iran arm sales and the contra

It is not known whether the Swiss accounts in the name of Lake Resources had received any diverted Iran arms profits by October 1985, when funds were transferred to Nicaraguan Democratic Force accounts.

Colonel North told Attorney General Edwin Meese 3d that the idea of diverting money to the contras first surfaced in a conversation with an Israeli official in January 1986, according to the Tower re- tras and spent \$18 million to buy

Mr. Portuondo said be recently discovered that the Nicaraguan Democratic Force received funds from Lake Resources while reviewing the group's financial documents. The documents have been turned over to the independent counsel, Lawrence E, Walsh, and

A Contra Confirms Getting Swiss Funds sales were deposited in Swiss bank. Colonel North and General Second until Thursday afternoon. In a television interview broadcast Thurs- report, which cited evidence that day night, Mr. Calero said he had just discovered the Lake Resources deposits. Hours earlier, Mr. Calero had

met with groups of reporters in Washington. He emphatically stated that there was no available evidence in financial records of the Nicaraguan Democratic Force showing that the group had re-

ceived any diverted funds. Mr. Calero said the Nicaraguan Democratic Force received more than \$32 million in cash donations from anonymous sources during the two-year congressional ban on direct U.S. military aid to the con-

and ship weapons. He said that the Nicaraguan Democratic Force had set up six bank accounts in Panama and the Cayman Islands to handle the cash that came from the anonymous do-

Mr. Calero, who appeared earlier this week for the second time before the federal grand jury investigating the Iran-contra affair, said that the Nicaraguan Democratic Force received nearly all its cash

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congressional committees investigating the Iran-contra affair. The lawyer said he informed Mr. Calero what he had found, but other sources said Mr. Calero did not contributions from July 1984 to lars in profits from the Iran arms realize Lake Resources was tied to late March 1985.

cartero. ceived funds diverted from the serero after testifying after the Iran-contra affair became public in November

His attorney, Joe Portuondo, confirmed that the Nicaraguan

aid effort.

military arm of the rebels, known as contras.

Democratic Force received two deposits totaling \$200,000 in late October 1985 from Lake Resources

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reflected in important changes in environmental laws and land-use policies. Now that protecting the region's natural beauty is an economic necessity and not just some abstract esthetic principle, conservation has become a matter of broad consensus.

The old stereotype was a fight over everything between in-dustry and environmentalists," said Jo Clark, director of pro-grams for the Western Gover-

Three Democrats in the House of Representatives, from left, Tony Coelho, Ronald V. Delloms and Joseph P. Kennedy 2d, joined other politicians and actors in spending Tuesday night on Washington's streets to draw attention to the needs of the homeless.

#### Tourism Is Surging In the Golden West Tourism has overtaken the tra-

ditional extraction industries agriculture, mining and timber — to become Idaho's most important source of private-sector jobs, The Washington Post reports, and the same transformation can be seen throughout the West. From the Rio Grande to the Canadian border, the states along the spine of the Rocky Mountains are moving to a new "attraction" economy based on

new feature films, including "Dragnet," updated to "Dragnet 1987," and "The Untouchables," both to be released in June, and series such as "Highway Patrol" and "Mission Impossible." Scott Rudin of 20th Century-Fox said the main advantage is "title iden-tification," adding, "You have immediate presence in the mar-ketplace." Producers hope to draw on two huge potential audi-ences: adults who watched the drawing tourists. Throughout that grandly scenic region, tourism is the fastest-growing industry. In some blaces, it is the only growing in-dustry. The Travel Industry Asences: adults who watched the series as children, and children sociation of America concludes who have seen the constant rethat the travel-recreation industry is the biggest private employruns. er in Arizona, Colorado, Idaho, Nevada, New Mexico, Utah and

Several celebrities spent the night out sleeping on heating grates in Washington to publi-cize the plight of the homeless. Wyoming. Despite the West's legendary dislike of government, government is the largest overall The group included Mitch Snyder, advocate of the homeless. employer. The trend toward tourism is The trend toward tourism is the actors Martin Sheen and Dennis Quaid, and several Democratic congressmen: Tony Coel-ho and Ronald V. Deliums of California, Joseph P. Kennedy

2d of Massachusetts and Mickey Leland of Texas. "God, was it cold," Mr. Coelho said the morning after, "and the wet came through the sleeping bag. It was miserable." Some of the homeless were not pleased. "They felt this was a valgar demonstration

nors Association. "Now there's a compatibility of interest in pre-serving the land." white before."

#### Short Takes

Hang glider pilots have made their peace with Sylmar, Califor-nia, which is to hang gliding what Wimbledon is to tennis. The Sylmar Hang Gliding Asso-Hollywood is recycling televi-sion series from past decades as new feature films, including ciation says the sport began in Venice, California, in the late 1960s, and high-altitude flying originated over Sylmar, from the ridges of the San Gabriel Mountains, about 1970. But careless flyers landed in backyard fences and flower beds, and spectators trampled lawns and generated litter. Home owners asked the city to chase them all away. Then the pilots organized to impose rules on themselves and the spectators, and the protests have fad-

ed. "The hang gliders have be-come an asset," said Dean Cohen of the Sylmar Civic Association. "It's spectacular to watch these colorful gliders come down out of the sky on a sunny day.

> Alexander Godmov has become a U.S. citizen. The Bolshoi Ballet dancer defected from the Soviet Union in 1979. After being swom in last week with 189 other new citizens in U.S. District Court in Manhattan, Mr. Godunov, 37, said he would celebrate with a hamburger stuffed with caviar. -ARTHUR HIGBEE

CALLY DO IN YOM

r for the cover of e oeath

jungle. Mr. Torres said two of his friends were also killed in the shooting.

When pressed, Mr. Torres con-ceded that the Sandinists initially had reason to be suspicious aboot him since he had been secretly helping contra units from his farm in Siuna.

The Sandinists, he contended, were imposing a dictatorship on him. If it were really a democracy," he said, "they wouldn't radon food and force us to sell our harvest to them and push us to join with them. For us this is com

### 8 Nations to Hold Talks

**On Central America** 

The Associated Press MONTEVIDEO - Delegates from eight countries trying to draft a peace accord in Central America will meet next week in Uragaay, Foreign Minister Enrique Iglesias announced Thursday. Representatives from the nations

comprising the Contadora group -Mexico, Colombia, Panama and Venezuela - and the Contadora support group — Argentina, Brazil, Peru and Uruguay — will discuss the conflicts in the region, Mr. Iglesias said.



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## Hasten Slowly on Brazil

A country newly democratized, heavily indebted, ravaged by inflation and suffering vast gaps between rich and poor needs encouragement, and material help, from other free countries. Brazil, whose finance minister, Dilson Funaro, missed the Carnival because he was visiting his creditors, has all these characteristics.

But it is hard to get foreign help unless you are, reasonably, helping yourself. A year ago we doubted whether Brazil's stabilization program, the Cruzado plan. would bring inflation down for long. Regrettably, this doubt was justified. Relying too heavily on price control, the plan only attacked the symptoms of inflation. For a few months the public went on a spending spree, finding its income up and prices blocked. But local goods became increasingly scarce except on the black market, and imports soared. A root cause of hyperinflation, the state deficits, was attacked only belatedly and partially, and wage pressure by unions remained strong. Foreign debt became difficult to service, since the trade balance had worsened. By the end of the year high inflation had resurfaced and capital flight had grown worse. Last month. Brazil suspended interest payments to foreign creditors --- an unscheduled bank holiday -- and sent Mr. Funaro on his tour.

It is all too easy to criticize Brazil's government. Facing huge political diffi-culties, it failed to stabilize the economy. It is all too easy to criticize the creditor banks. They have been slow to ease their terms because they are loath to take new

risks until management of the Brazilian economy has improved. Mr. Funaro took the game temporarily out of the bankers' parlors by going straight to their governments. His tactics may not be right.

A prompt breakthrough in the dispute seems unlikely. The Brazilian government is not going to be able to adopt a convincing program quickly. The foreign banks are hardly likely to make major concessions that call into question the agreements they are painfully reaching with other debtors. A third course - buge levels of financial help by foreign governments - seems purely theoretical when the rich countries are seeking to control their own public finances more strictly. The ultimate possibility, clearer default on debt than Brazil has so far suggested, would be a breakdown, not a breakthrough, putting the international financial system and world trade into peril.

When things are thus, the best hope is to play the game quietly, seeking minor mutual concessions that build up gradually to an acceptable settlement. Major confrontation is unproductive when no partner has much immediate scope for maneuver. A vast and spirited country with acute internal political problems has to come to terms with foreign banks which have a narrow path to tread and which will not yield easily to political pressure. Hasten slowly, as Suetonius said in Rome 2,000 years ago. Whistlestop tours by finance ministers can only slow down the progress.

INTERNATIONAL HERALD TRIBUNE.

## Not Quite a Mea Culpa

President Reagan still cannot pronounce the word "T" in the same sentence as the word "mistake." If his speech Wednesday about the Iran-contra scandal was intended as a confession of error, his heart was not in it. He sounded at times like a man who is sure he hasn't done anything wrong -and promises never to do it again.

But despite some grudging, fudging as-pects, Mr. Reagan's appearance brought a welcome advance. With this speech be accepted, and demonstrated, responsibility.

In a time when many people have interpreted his wife's interventions as confirmation that he is starting to nod, he needed to allay doubts about his acuity. His energetic presentation did as much as his words to answer this concern.

The president needed to affirm obedience to the law concerning National Security Council activity. He did that flatly: "Proper procedures for consultation with the Congress will be followed, not only in letter but in spirit."

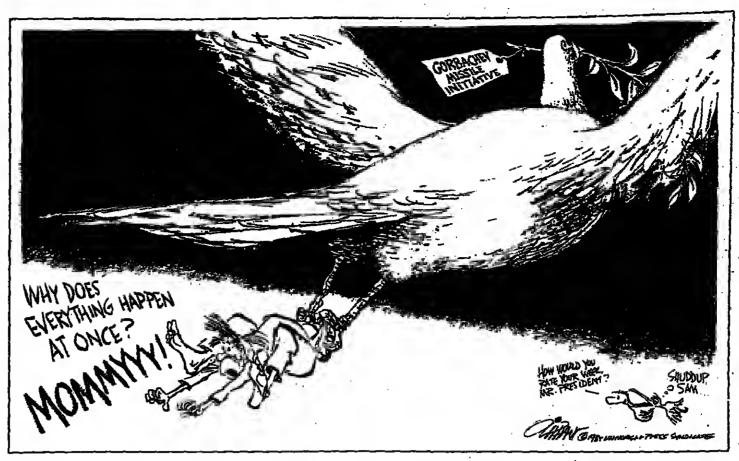
The speech was flawed by a puzzle: his contention that he has been silent on the revelations about Iran. The concern has not been his silence but his contradictory

A few moments later the president said: "I let my personal concern for the hostages spill over into the geopolitical strategy of reaching out to Iran, I asked so many questions about the hostages' welfare that I didn't ask enough about the specifics of the total Iran plan." In other words, not lionhearted at all but warmhearted; moved by the plight of Americans subject to imprisonment and torture.

Which was it? Even in so considered an address, Mr. Reagan remains unclear, Such confusion casts continuing doubt on whether he yet understands and accepts his policy error. Such confusion also does nothing to change the minds of people who think that he knew - had to know - what his national security aides were up to all along. Further information about such credibility clouds must await the patient, continuing work of congressional and legal investigators.

Nevertheless, for all the convolutions the president's message was clear. It was a mistake ... I am responsible ... We will obey the spirit of the law.

The speech is another laudable step, following the selection of first-rate officials



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**OPINION** 

## A Prescription for Coming to Terms With Nicaragua

WASHINGTON - If the Sandinists really presented a serious threat to U.S. security, the Reagan administration would already have invaded Nicaragua. The fact that no such invasion has occurred implies that even the administra-tion believes that the Sandinists constitute an irritant, not a threat.

Nicaragua no longer poses a danger to the sta-bility of the region, nor does the Sandinist rev-olution represent an exportable model of social change. The regime's own misconduct has erected a psychological cordon sanitaire around Nicaragua's borders more effective than the American

gia's bouters intre elective intil the American military presence in Honduras. The administration would, however, like to see the Sandinists disappear. Who wouldn't? Where are the Sandinists' legion of admirers today? But there is no way of forcing the Sandinists out short of an invasion, which the United States will not undertable Ferry nearble in Washington believe their undertake, Few people in Washington believe that the contras, as the rebels are known, can win.

Single-minded reliance on the contras as the only option in Nicaragua probably would result in consolidation of a communist regime. Yet, if Con-gress finally decided to write off the moribund contra program, the United States would lose its major bargaining chip. Thereafter, the Sandinists would have little incentive to negotiate. Even now, the likelihood that Congress will end aid to the contras has severely weakened the U.S. position in any negotiating situation.

If ever there were good answers to the Nicaragua problem (and probably there never were), there certainly are none now. The administration must act soon, however, to avoid the worst. There are four prerequisites for any workable By Steven Philip Kramer

alternative U.S. policy. First, such a policy must be based on a clear understanding between the adbased on a clear inderstanding between the ac-ministration and moderate opponents of contra aid. President Reagan has been unwilling to ac-commodate their opinions. His willingness to do so now would be a good test of his strongly stated desire in his speech Wednesday to pull the country together after the Iran-contra scandal.

Second, both the condition and the policy must survive the arrival of the next administration. Third, the new policy must be implemented before Congress votes down contra aid. Unity in Wash-ington would strengthen the U.S. bargaining position. Fourth, the policy must involve sticks as well as carrots. The Sandinists must not be allowed to believe that American pressure will cease even if they refused to bargain in good faith.

The substance of the policy would be nothing new: It involves taking off the back burner the alternative that has been there for years, trading U.S. acquiescence to Sandinist rule for limitations on Nicaraguan foreign and defense policy. The Sandinists would have to reputriate Caban and Soviet-bloc advisers, restrict the size and armament of their armed forces, renounce intervention abroad and show some modicum of nonalignment. If such an agreement could be agreed upon in principle, the details could be worked out by negotiators. And if the United States and Nicaragua were willing, discussions could be conducted under the auspices of neighboring Latin American coun-tries that have already offered their services. The real question is whether the United States still has

The War in Cambodia May Not End in This Century

By Michael Leifer

the leverage 10 obtain even this modest kind of agreement, which probably could have been obuned a few years ago.

Such a policy would leave America open to the charge of "selling out" the contras and with them the prospect of democracy in Nicaragua. But in truth, Washington would be abandoning a cause that has no real hope of success. Is there reason to hope for positive change in

Nicaragna after a normalization of relations with the United States? There is some. Latin American. and European nations that have downplayed their criticism of Nicaragua because of opposition to the

contras would become more vocal. The Soviet Union might not find it in its interest to subsidize the Nicaraguan economy the way it has subsidized Cuba's. In that case, U.S. economic assistance might be exchanged for some "political space" for the legal opposition. If the regime remained unresponsive to popular demands and closed off legal forms of opposition, perhaps a genuine guerrilla opposition would eventually emerge on its own.

Now is the time to cash in the United States's. bargaining chips before they become totally depreciated. Nicaragua will remain a problem, but its importance should not be exaggerated. Consistent, long-term American policy can keep the situation within bounds. In the meantime, it is necessary to think about how to avoid future Nicaraguas. U.S. policy in the Philippines and Haiti indicates that some progress has been made.

The writer directs a foreign affairs program of the Carnegie Endowment for International Peace. He contributed this to The New York Times.

## Six Words From the \* President

By David S. Broder WASHINGTON - Well, that W wasn't so hard, was it? Just six words from the president's

lips: "No excuses. It was a mistake." And four months of damaging talk, which chimaxed in enaggement accounts of a ruthless wife manipu-lating a shaken and weak-minded old man, suddenly began to look like the distortion it is.

distortion it is. The words Ronald Reagan spoke Wednesday night were the words his of political supporters had been press-ing him to unter for months. Even more important, the actions he took in the days leading up to the speech were the actions they had called for long before the turn of the year.

It was in December that Senator. Alan Simpson of Wyoming, the dep-uty Senate leader of the Republican Party, said that "the guy on the ban stool" in Laranne was not buying Mr.

stool" in Laramie was not buying Mr. Reagan's explanations of his "over-ture" to Iran: They needed to hear the president say that selling arms to the ayatollah was wrong. It was then that Senator Richard Lugar of Indiana, the outgoing chair-man of the Foreign Relations Con-mittee, and others said that configdence in White House operations could not be restored until the presi-dent dropped his compromised chief of staff, Donald Regan, and found a

credible substitute. Historians of the Reagan presiden-cy face the challenge of explaining why he delayed so long in saying and doing things so clearly necessary, so evidently in the nation's interest. My hunch is that it was a combination of two trains that are fundamental to:

Mr. Reagan's character and, in other circumstances, part of his strength. One is optimism. Robert Stranss, the Democratic elder statesman who was recruited to advise the president carty in this sad affair, came away

early in this sad affair, came away stunned that Mr. Reagan seemed to believe that "it would blow over in a week or two," by itself. The second trait is stubbornness. An old friend of the president who was part of the pre-Christmas effort to remove Mr. Regan said then that Mr. Reagan "really has his back no: He's tired of people pressuing han," Mr. Reagan never would have be-come president had be lacked that innate optimism and stick-to-opting.

innate optimism and stick-to-principles stubbornness. But in this case, He ples stubbornness. But in this case, lie was misreading reality and fighting for something indefensible. Until he-could acknowledge that he had al-lowed the swap of arms for hostages and had chosen a chief of staff who was the wrong man for the job, the situation could not get better; it could only continue to crode. Finally, the break has come and no, one should minimize the extent of the

one should minimize the extent of the . changes that have been made. The president and his reputation remain

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statements, both to the public and to own board of inquiry.

Further, there was a seeming inconsistency. "A few months ago I told the American people I did not trade arms for hostages." e said. "I did not trade arms for hostages. My heart and my best intentions still tell me that is true, but the facts and evidence tell me it is not." In short, he had kidded himself into thinking he was lionhearted, holding out courageously for sound acopolitical strategy.

like Howard Baker, Frank Carlucci and William Webster, and the appointment of the Tower commission in the first place. John Ehrlichman, the former aide to Richard Nixon, has suggested that if Mr. Nixon had done something like that during Watergate, he might have survived as president. Clearly, President Reagan urgently wants to escape the quagmire; he is determined to "go forward." What he now needs to describe is where.

- THE NEW YORK TIMES.

## **The Gifts of Danny Kaye**

Winston Churchill, who knew a thing or two himself about how to captivate a crowd, once asked Danny Kaye, "What is the secret of your control over an audience?" Part of it, of course, was his riveting presence: the rubber face, the brilliant blne eyes, the mile-a-minute tongue and the dancing feet. But to millions of all ages who howled, cried and sang along with Danny Kaye for more than 40 years, it was his phenomenal mastery of the international anguage of laughter and love that won him worldwide affection. Mr. Kaye, who died Tuesday at the age of 74, was a unique talent, a globe-trotting jester who never failed to make children smile, even if they didn't understand a word he was saying.

He gave new meaning to the word zany, with rapid-fire routines done in what a reviewer from the New York Herald Tribune described as "triple-talk." Mr. Kaye's first leature movie, "Up in Arms," proved a smashing showcase for his talents and led to a string of films in which he played multiple roles, including an arrogant Prussian, an elegant Frenchman, a clipped-speech Englishman and a yokel in "The Inspector General." He attributed much of his success to the witty material written for him by his wife of 47 years, Sylvia Fine, pianist, composer, coach and critic.

There were many other sides to Danny Kaye - enough to make Walter Mitty envious: Mr. Kaye was a pilot certified to fly jumbo jets, a gourmet chef, a good golfer, a knowledgeable sports figure who owned part of a professional baseball team, a conductor of symphony orchestras around the world. But Miss Fine said that he would be remembered most for his 35 years of unpaid work as a roving ambassador for UNICEF, which she called "a living legacy for him because of the many children who are alive today because of his efforts." Children were always special to him.

"The greatest natural resource that any country can have is its children," he told a gathering in Washington in 1980. "They are more powerful than oil, they are more beautiful than rivers, and far more determined that the world shall exist."

- THE WASHINGTON POST.

## **Other Comment**

#### The Maneuvering in Italy

Italians, who patently enjoyed the relative stability of the [Bettino Craxil administration, are wearily asking whether it was just a deceptive interlude. The answer has to be no. Italy exudes a new-found confidence in foreign affairs and economic dealings. Mr. Craxi wants to reap the benefits of

what is generally perceived to have been a successful premiership, perhaps by forcing an early poll. All the Christian Democrats want is one of their own in the top job. The two [may] compromise one of the few important recent political gains in Italy - the consolidation of a more stable center, and the squeezing of the Communists.

#### - The Independent (London).

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since Vietnam's invasion in December 1978. Despite renewed diplomatic movement prompted by a speech last July in Vladivostok by Mikhail Gorbachev, the underlying conflict remains unresolved.

S INGAPORE - The Third Indo-

In contention is which government should rule in Phnom Penh - one subordinate to Vietnam or one of a more independent political disposition. At stake is whether or not Vietnam will consolidate its dominance throughout Indochina - a matter with huge implications for the balance of power in Southeast Asia. From the outset, this broader question engaged the competing interests of China and the Soviet Union. They have been primarily responsible for fueling the furnaces of war with military and other aid, so enabling local

clients to stay in the field.

itary harassment by Cambodian insurgents and China's regular forces, which they have failed to overcome. But that harassment has not been sufficient to dislodge Vietnam's army from Cambodia or to prompt a reappraisal of policy in Hanoi. Military stalemate has not given

way to political compromise. The contending parties see a settlement in mutually exclusive terms that would deliver Cambodia intact either to themselves or to their adversaries. Because of the zero sum nature of

the conflict, the matter of cost has become of critical relevance. Obviously, the war would come to an end if one side were able to impose a military solution on the other. The Vietminh did just that when

to recruit new guerrillas into its ranks battle of Dien Bien Phu in 1954 to win the First Indochina War. makes continuing military struggle a practical option. For outside parties,

they overwhelmed the French at the

Within Cambodia, and along the border with China, the Vietnamese But the Third Indochina War, over

A Sudanese Model for South Africa?

By Colin Legum

T ONDON --- What could be expected if 50 representative South African leaders of all races were to meet under impartial chairmanship for confidential talks in some neutral capital to explore independence in 1956.

ways of breaking out of the repub-lic's present crisis? Just such a conclave took place in Washington recently when more dan as a white group dominates in than 50 Sudanese political figures South Africa, both of them intent and academics met to seek ways to end their country's dangerous deadlock. They represented a wide spec-trum of political opinion, excluding only the far left and the far right. Surprisingly, they succeeded in reaching a consensus on the steps needed to end the fighting and to start a negotiating process for drafting a new democratic constitution. Although the situations in the two countries differ, there are sur-

prising similarities in the nature of the ethnic, cultural and regional problems that must be addressed in order to prepare a framework for a democratic constitution. Other problems the two nations

face are also comparable: the violence of armed conflict, reaching into neighboring countries; deep historical suspicions affecting both sides in the conflict; a wide cultural cleavage; great inequalities in the allocation of resources, leaving a majority of the population seriously disadvantaged and a privileged minority group protected by powerful political parties. In Sudan as in South Africa, the majority of the disadvantaged are in the black community. Sudan's Ni-

lotic Southerners, though they have voting and other civil rights, remain on the periphery of national politics. While the great divide in South Africa is color, in Sudan it has been religion and culture, between the Islamic community in the North and the Christian and animist South and limit the powers of any individ-ual political leader. • It should provide for the re-

ready conclusion by military hammer

blow; nor does it hold out the pros-

The continuing stalemate could be

broken if one side were to find the

tably high. That factor was decisive

military stalemate and mutual ac-

ceptability of costs obtain. For Viet-

nam, stiffened by Soviet support,

close influence over Cambodia is re-

garded as a strategic imperative for

pect of major escalation.

(and each of these is internally distructuring of power at the center; vided). War between the regions has ft should provide mechanisms been going on intermittently since for a redistribution of resources, including the provision of a fairer Still, political realities are similar: share of the national income for farmers and other workers, and it should provide for "affirmative acan Islamic group dominates in Sution" to redress past inequities.

It should aim to bring a halt to the disintegration of traditional communities, and it should provide for institutions and resources to ensure this is done.

ation of a national army.

The delegates also agreed that no military victory is possible for either side in the conflict. Continued fighting can only cost more lives, perpetuate famine and further erode the already hobbled economy, they said, thus jeopardizing the hooes and conditions for beginning a new era of democracy.

While recognizing the role of for-eign interests in Sudan's struggle (Ethiopia has supported the rebels in the South), the majority view was that once the Sudanese parties agree to a cease-fire and to conditions for starting the peace process, no external force can frustrate the will of the parties involved.

The delegates in Washington acknowledged the deep suspicious of those who felt that past constitutional agreements had not been honored. A constitution, they noted, becomes established as a nation's ethic, a prescription for its practices, only when a broad range of its citizens come to accept that it serves their best interests. This provides a challenge for Sudan, as for South Africa.

The writer, a syndicated columnist, is

have been subjected to sustained mil- Cambodia, does not lend itself to gents, the acceptability of costs reflects the limited risk of a wider war, That limited risk encourages, in turn, a determination to resolve the issue on terms favorable to its clients. Those in contention over Cambo-

including Thailand, whose border area with Cambodia serves as an ac-

cosis of prosecuting the war unaccepdia appear more willing to tolerate in President Richard Nixon's deciprotracted war than political compromise. For compromise, which sion in 1973 to negotiate an end to could jeopardize vital security inter-ests, is seen as more dangerous than In the Third Indochina War, both the risks and costs of prosecuting the war. As long as this outlook prevails, there is no reason why the war over Cambodia, now in its ninth year, should not continue on its bloody course into the next century.

which the government in Hanoi is willing to pay a high economic price. For the Cambodian resistance, ex-The writer, a faculty member at the London School of Economics, is visit-ing professor of political science at the National University of Singapore. He contributed this comment to the Interternal aid from China and an ability national Herald Tribune.

LETTER

#### Appreciating Warhol Regarding the obituary of Andy Warhol (Feb. 23):

Unfortunately, the report on Andy Warhol's death did not treat the event with the seriousness it deformer of images (painter, filmmaker, pbotographer) and social documentarian (editor, journalist, "star"), he was very consequential, a conceptual artist par excellence. More than perhaps any other artist

provided a commentary on American society in general. To say that "his success with a

Campbell Soup can in 1962 caused him to turn to pop art" is to trivialize the artist's work.

MARC DELANY. Melbourne.

at risk, so long as the investigations continue and so long as large questions - involving the diversion of money into still unknown hands -what is in effect the third Reagan administration bas begun.

-With former Senator Howard Bakor as chief of staff, with Frank Car-. lucci, an esteemed and tested policy manager, house-cleaning and running the National Security Council staff, with Judge William Webster, an intelligent and principled person, moving over from the FBI director. job to run the Central Intelligence Agency, the administration has reained the look of professionalism it had during the first term.

You do not have to believe that Mr. Reagan is about to become a "hands-on president," as former Senator Paul Laxalt says, in order to assent that things now should run. more smoothly. I doubt that Mr. Reagan will change from being the Great Delegator. But the quality of the delegatees has risen dramatically

If the president wills it, Mr. Carlucci has the competence to obtain concurrence from the often-at-odds secretaries of defense and state, Caspar Weinberger and George Shultz for a serious approach to the Soviel Union on arms control. -

If the president wills it, his aides served. As image-maker and trans- can move the "competitiveness package" of trade and technology programs from the status of a public relations ploy to a serious proposal. If the president wishes n - and

skepticism remains - Howard Baker, Treasury Secretary James Baker of the 20th century, his art came to and the budget director, James embody his existence, and implicitly, Miller, have the skills to formulate a credible package of major deficit reductions that might just be approved by the Democratic Congress.

All that is possible, because the president finally has done and said what was required. It wasn't so hard. was it? So what took so long?

The Washington Post.

#### IN OUR PAGES, 75 AND 50 YEARS AGO.

#### 1912: The News in Brief 1937: Armed First Lady

NEW YORK - Secretary Meyer has: asked the House Committee on Naval Affairs for \$1 million to establish an around-the-world wireless telegraph system to enable U.S. battleships everywhere to be in communication ROME - According to a Pompeli telegram to the "Tribuna," excevations begun there two months ago in an unexplored part of the buried city have produced important discoveries. In a street called the "Street of Abundance," shops were excavated and found to in vases and gold money. PARIS - Edmée Chandon has been appointed an assistant astronomer at the Observatoire de Paris. This young woman wins the distinction of being

the first woman admitted officially into a French observatory: NEW YORK - The marrying justices of Greenwich, Connecticut, have united in refusing to marry young men to old women during leap-year.

NEW ORLEANS - Mrs. Franklin Delano Roosevelt carries a gut when motoring and "can use it," as she informed a press conference here [on March 6] on the occasion of the opening of her lecture tour. "I am never accompanied by guards in Washington and New York, where everybody knows me," the Presi-dent's wife went on. "I go about just like anybody else. However, when I travel, special guards are asually fur-nished me, although I never request-such special details." Asked if she was never in fear of harm being done ber, Mrs. Roosevelt said that this idea never entered her mind. "I do carry & never entered ter innut. 1 on want pistol when I ride alone in my since mobile, but only then." "Can you use it?" she was asked. "Well," she re-pied, "I had the same training in the

use of a pistol that is given members of the New York National Guard Certainly I can use it."

с **1** н.

an undivided country. So in Sudan and in South Africa, there is a commonality in the problens involved in breaking political deadlock, in creating conditions for

a negotiating process to agree on a new democratic constitution, and in

determining the criteria for a meaningful sharing of power. This is demonstrated by the con-

sensus reached among the 50 Sudanese leaders. They agreed, most importantly, on general principles that should underlie a constitution for a country with such a multitude of

identities. These included: A constitution should allow for a liberal measure of local autonomy consistent with the needs of effective central government.

checks and balance to prevent dom-

and in sharing a national economy. They see themselves as citizens of

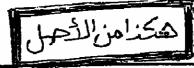
> • It should provide a system of ination by any one group or region, a veteran commentator on Africa.

> > هكنامن للثجل

50 Sudanese of varying beliefs reached consensus on the needs of their divided nation\_

in both countries have an interest in preserving the unity of their country

on preserving their distinctive cul-tural heritages. At the same time, the dominators and the dominated · It should provide for the cre-



ATASHINGTON OTOL And the works from the

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All mards R. Hard Real Mindey Teght Street THE BUEL IN ST Anys leaders and the before the late Mak at Dearer and that the The Larance was to Ican They and and the second From then that Smith M of faults for the Farcia K and others and a and be restined and AL Dinaid Rouse ible mebraitate the the challer and he detased E Balles se Verst A MARTIN WELLEN Renger 5 . Dar Lite Mintances Samocratic dam Hart Marmini in Long Tan ind that his int thes "n we are the F ABCORA IT He format of the ----with of the production Bowe Mr. Kartan and timests the province Reacon termination Decader ..... time care A starting and a starting of the

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MAR WAT LOD .....

Six Word From the Mideast Help In Finding His Envoy Francis X. Cline By Francis X. Clines

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New York Times Service LONDON -- At a time of relative calm in Beirut, the archbishop of Canterbury has sent messages to officials in the Middle East in the hope of finding fresh traces of Terry Waite, the hostage negotiator feared kidnapped six weeks ago. Church of England officials confirmed this on Thursday but declined to offer specifies or verify that one of the archbishop's pleas was sent to Sheikh Mohammed Hussein Fadlallah, a Beirat figure described as the spiritual leader of the pro-Iranian group Hezbollah, or Party of God.

According to reports in As Safir, a Beirut newspaper, the sheikh m-formed Archbishop Robert Runcie that he had been unable to help find or obtain the release of Mr. Waite despite "intensive efforts," Spokesmen for both the church and the British government said that while unconfirmed rumors and reports continue to circulate about the whereabouts of Mr. Waite, no reliable word has arrived either from him or from credible sources reporting on the possibility of negotiating his release. "No word, no certainty,"

church spokesman at Lambeth Palace said. "Dr. Runcie is very concerned."

There have been waves of speculation but no firm information since Mr. Waite disappeared in Lebanon on Jan. 20 during one of his attempts at mediating the release of some of the 25 other foreign hostages held in Lebanon.

The British Embassy in Beirut had been trying to track Mr. Waite through a web of warring factions but had to cease a few weeks ago. when street fighting intensified and effectively prevented travel, British officials said.

The embassy is in East Beirot and, even with Syrian soldiers restoring a modicum of peace in some parts of the city, a trip to West Beirut in the search for Mr. Waite is still considered quite dangerous, officials noted.

The British had been trying to work through the Druze Progres-sive Socialist Party, the Beirut faction that had vouched for Mr. Waitc's safety in his January missioo but lost contact with him. This faction was one of the main parties involved in the intense street war- camp. fare of recent weeks.

way of reading the shifting situa- occupation. tion in Beirat, where Syria and Ican...

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جرو <del>ب</del>ار بالمجرو أكفسي ال

والمحاجز بالمجترب المتحد والمتحاج

5.2

### Palme Probe Criticized As 'Slovenly And Passive'

Reuters STOCKHOLM - The outgoing Stockholm police chief on Friday ridiculed the new team looking for the murderer of Prime Minister Olof Palme, saying its main idea so far was a plan to hypnotize Mr. Palme's widow,

Hans Holmer, who was replaced as head of the Palme investigationlast month, criticized his successors after resigning from the police force on Thursday in protest at what he called their "slovenly and passive" handling of the inquiry. A spokesman for the new Palme investigatioo, logvar Eriksson, confirmed that the police had discussed the possibility of questioning Mr. Palme's widow, Lisbeth, under hypnosis in an attempt to throw new light on the assassination of Mr. Palme last year.

There have been cases in other parts of the world where hypnotizing has yielded results," he said. But he stressed that the plan was only an idea and that Mrs. Palme had never been asked to undergo hypnosis

Mrs. Palme was slightly injured in the attack on her husband on Feb. 28, 1986. The police have no suspect or motive in the case.

In an article Friday in the Stockholm tahloid Expressen, Mr. Holmer wrote that the new Palme investigation was not making any progress. "My resignation cannot damage the inquiry as there no longer is any real inquiry," he said.

In a television interview, Mr. Holmer said the fact that the police were considering hypnotizing Mrs. Palme was proof that they had

His remarks drew a swift response from Holger Romander, the national police commissioner and the new overall head of the Palme inquiry, "He should have concentor rather than playing detective," Mr. Romander said.

Mr. Holmer said the police had followed up 170 different lines of inquiry since Mr. Palme was shot. various theories included one. that the assassin was a Belgian mercenary. Another was that the Swedish police or security services might

have killed him. In his article, Mr. Holmer said private motive for the murder. He added that "there was oo reason to believe Palme may have been killed because of his United Nations role mediating in the war between Iran and Iraq."



Hans Holmer after a television interview Thursday night in Stockholm. Securi-Church. ty guards accompanied him to and from the studio.

"Palme's murder was efficiently planned, dispassionate, brutal and urganized," he said. relatives.

Mr. Holmer had insisted on coosidering the extremist Kurdish Workers' Party as the prime suspect. This led to violent disagreements with the prosecutors in the case, and the government eventually intervened

A New Life for Children Whose Parents Died in Famine REPI, Ethiopia - Embeti, rated families.

about 3 years old, stopped chatter-The 63 children at the Jerusalem stack of injera, or spongy Ethiopiing with her rag doll and looked up curiously at two visitors hovering largely from Ethiopia's northern "We don't know her history their parents have never been we had to give her a name and an

found. age," Getachew Zewudie, director "I'm surprised how unaffected of the orphanage, said of Embeti, who played on a sunlit veranda Charles P. Sherlock, another Anglican priest, as he watched a noisy The children are a living legacy group of small boys chasing a socof Ethiopia's famine of 1984-86, cer ball through avocado and cedar tion session. which is estimated to have killed

one million people. The children Situated in the cool hills outside are part of a group of 10,000 chil-Addis Ababa, the orphanage occudren whose parents died of disease pies a villa that was once the residence of an official of the old re-

"When the feeding camps startgime, the minister of the imperial ed closing down last year, all that was left were the kids," said the pen. When the Marxist revolution swept aside Haile Selassie's empire Reverend Collin F. Battell, an Anin 1974, the state seized the villa. In glican priest who helps administer 1985, faced with a growing oumber the orphanage, which is financed of famine orphans, the state ceded hy the American Episcopal use of the villa to the church group. "Here is the main boys' dormito-

At the peak of the famine last ry," Mr. Getachew said, switching year, the number of Ethiopia's oron a chandelier to reveal a formal phans reached 200,000. But most of dining room decorated with a pink these children proved to be merely marble fireplace and fornisbed separated from living parents or with 24 hunkbeds of unfinished wood

By James Brooke

New York Tumes Service

In 1985, in a hurried program to "Most of the clothes and toys move 1.5 million famine victims come from England," Mr. Sherlock from dry northern Ethiopia to the said, pointing to an array of stuffed fertile south, some children and bears, dolls and dogs that bore the parents were placed on different wear and tear of cuddling by several owners.

After an international outcry, Outside on the veranda, eucalyp-

the program was suspended and tus smoke scented the early evening the Ethiopian government started a air as the orphanage cook worked "reunification" program for sepa-over two woodburning stoves, preparing a huge pot of curry and a

Children's Home in Repi come an pancakes. From the valley below, the reprovinces of Wollo and Tigre and corded strains of the "Internationale," the rallying song of the inter-

national Communist movement, could be heard coming from an they are," said the Reverend outdoor loudspeaker. Sung in Amharic, Ethiopia's official language, the anthem signaled the end of a neighborhood political indoctrina-

Page 5

On the hill, Fachal, the orphanage's pet goat, chewed oo a pants leg of a small girl who had a blue cross tattooed on her forehead.

"She must have been from Tiere," Mr. Sherlock mused. "The Orthodox peasants there still tattoo baby girls with crosses."

At the orphanage, the children learn to garden and to clean their clothes, shoes and blankets. They learn the Amharic alphabet and are taught the prayers of the Ethiopian Orthodox Church. On Sundays, they climb the hillside to attend services at an old Orthodox church.

The program, financed hy the Presiding Bishop's Fund for World Relief of New York, has opened four Ethiopian orphanages in the last two years. The orphanages, which care for 450 children, have a capacity for 900.

"It costs \$35 a mooth per child to keep things going," Mr. Sherlock said.

## Pakistan and the Bomb: Dilemma for U.S.

onger obtain "reliable assurances"

deputy assistant secretary of state, was responding Thursday to a letter from Seoator John Glenn.

ha ing their nuclear intentions.

House subcommittee on Asian and Pacific affairs, underscored the di-

to use a six-year, \$4 hillion aid day that Pakistan has the bomh program proposed for Pakistan to and is producing its own enriched pressure it to halt efforts to build a uranium.

nuclear bomh. The administration has asked ly denied making such a statement, Congress to grant a six-year waiver the article has fueled the reappraisto Pakistan from the so-called Syal under way in Congress over mington amendment, which pro-U.S.-Pakistani relations, Pakistan's hibits U.S. aid to any country insupport is crucial to U.S.-backed rebels fighting to remove Soviet troops from Afghanistan. Mr. Glenn, citing the Khan in-

forward, the president must certify to Congress annually that Pakistan does not have a ouclear explosive device.

Mr. Peck's comments appear to raise questions about whether the that they have ceased producing president can continue to sign the occessary certificatious in the face of growing evidence that Pakistan reached the nuclear threshold and is cow producing weaponsgrade enriched uranium.

Reagan could extract such assur-A leading Pakistani ouclear sciances from the Pakistanis, Mr. Peck replied, "I doubt the presientist, Abdel Qader Khan, said in lemma that Congress and the ad- an interview with the London dent could, certainly not under the ministration face this year in trying newspaper, the Observer, on Sun- present circumstances."

"I believe this would create serious problems in our relationship. undermine our relationship with Although Mr. Khan subsequent-

kistan "until you have received reli-

able assurances from the Pakistanis

Asked by Representative Ste-phen J. Solarz, Democrat of New

York and chairman of the House

subcommittee on Asian and Pacific

affairs, whether he thought Mr.

nuclear explosive materials."

Pakistan and put at risk a variety of larger interests in regard to Paki-stan," he said, "including the influence which we have over Pakistan nuclear decision-making."

"We should avoid public confrootations and legislative ultimata of standards Pakistan must meet," he added.

Mr. Peck said the Pakistani governmeot repeatedly has claimed that it has "neither the means nor the intentions" of acquiring nuclear weapons "of any kind."

Asked what the administration regarded as reliable assurances, Mr. Peck said the best solutioo would be for Pakistan to put all its ouclear facilities under international safeguards.

Mr. Peck also rejected the idea of reducing the waiver period of the Symington amendment from six to two years, or to postpone a decision until September as a means of keeping the pressure on Pakistan.

was a war on, and there was no U.S. marshals are scheduled to alleged statement. Four Treblinka survivors have



of his attorneys, during his trial in a Jerusalem courtroom.

## Demjanjuk Can't Explain Wartime Whereabouts

Press Intern asked why six Treblinka survivors JERUSALEM - Israeli prose- claimed that they had seen him at cutors say John Demjanjuk, the re- the camp and identified him as the tired auto worker from Cleveland sadistic guard known as "Ivan the who is charged with Nazi war Terrihle."

crimes, cannot account for his Prosecutors presented the court whereabouts during the period with a document purported to be when he allegedly operated the gas Mr. Demjanjuk's identification chambers at a Nazi death camp. card from a Nazi training camp, Mr. Demjanjuk, who was where guards were trained for duty stripped of his U.S. citizenship and at Treblinka and other camps.

extradited to Israel last year, insists The defense says the document is that he was never at the Treblinka false and was concocted by the death camp in German-occupied KGB, the Soviet secret police. The Poland. He says he spent World court has ordered laboratory tests nothing else to go on. He called his War If as a Soviet soldier in several to verify the document's anthentic-successors bureancrats. ity. German prisoner-of-war camps.

But an Israeli investigator, Alex-ander Ish-Shalom, testified Thurs-Mr. Ish-Shalom also testified that Mr. Demjanjuk told police day that Mr. Demjanjuk, who was that even if he was "Ivan the Terriborn in the Ukraine, cannot name ble," he was only a soldier followthe prisons or remember anything be blamed for killing the Treblinka The man was not able to give victims.

"If I was in Treblinka, then I was even one name, not even the name just a small cog," Mr. Demjanjuk reportedly told U.S. marshals who escorted him from the United States to Israel for the trial, "There

testified at the trial. Two insisted

of Mr. Demjanjuk at his trial, which is in its third week. He said that Mr. Demjanjuk had Treblinka," before any of his interrogators mentioned the name of the An estimated 870,000 Jews were

about them.

Mr. Ish-Shalom said Mr. Dem- the others made tentative identifi-

· Officials said there was no easy killed at Treblinka during the Nazi

of the man who slept in the bunk above him," Mr. Ish-Shalom said stunned investigators when he choice but to follow orders. But I blarted, "You are pushing me to was never in Treblinka."

testify later on Mr. Demjanjuk's his investigators had discounted a

ing orders and therefore could not trated on being a good administra-

The

that Mr. Demjanjuk was Ivan, and

By David B. Ottaway Washington Post Service WASHINGTON -A senior administratioo official has told Congress that the United States can no

from Pakistan that it is oot producing material for nuclear weapons. But the official appealed to Con-gress to avoid "legislative ultimata" that would impair U.S. aid.

The official, Robert A. Peck, the guards.

Democrat of Ohio, to President Ronald Reagan calling for a suspensioo of U.S. military aid to Pakistan.

Mr. Peck said there was "not a very high probability" that Mr. Reagan could obtain the "reliable assurance" that Mr. Glenn seeks from Pakistani authorities regard-

Mr. Peck's comments, before the

volved in produciog enriched uraoium without proper safe-Furthermore, for U.S. aid to go terview in his letter on Thursday to Mr. Reagan, urged the president to suspend military assistance to Pa-

# miguel cruz

MIGUEL CRUZ WILL BE SHOWING FALL/WINTER '87-'88 COLLECTION

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BY APPOINTMENT ONLY IN OUR SHOWROOMS AT

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39.2/79.67.60-79.99.21-79.20.32

AND IN NEW YORK AT

767 FIFTH AVENUE, 43RD FLOOR 212 751 3730

## **Paris Lawyer Admits** Informing on Abdallah While He Was a Client

United Press International

Page 6

PARIS - A Paris lawyer acknowledged on television Friday that he was an informant for the French secret service from 1984 to 1986 and had relayed information on Georges Ibrahim Abdallah, who was a client.

Mr. Abdallah, a Lebanese Christian, was sentenced Saturday to life imprisnnment nn terrorism charges

The admission by Jean-Paul Mazurier provoked immediate criticism of the government by Mr. Abdallah's current lawyer, whn threatened legal action.

"I am not only a lawyer," Mr. Mazurier said. "I belong to the French special services."

Tm very bitter because I betrayed not only Abdallah but I violated all the duties of my profesthe claim. sion," said Mr. Mazurier, whn operated under the code name Simon. "I vinlated professional se-crets. I only did it for causes 1 thought just.

Mr. Mazurier's confession appears in a new book by a reporter from the leftist Paris daily newspaper, Liberation.

Mr. Abdallah, 35, was sentenced by a special court that found him guilty of complicity in the 1982 sinations of American and Israeli diplomats in Paris, and the 1984 attempted killing in Strasbourg of the U.S. consul.

Mr. Mazurier became Mr. Abdallah's attorney when Mr. Abdal-lah was charged in October 1984. He said he had passed along to intelligence officials what Mr. Abdallah told him in the confidence of a lawyer-client relationship.

Mr. Abdallah turned himself in to the police in Lyon at that time,

saying he feared he was about to be killed by Israeli or U.S. agents. He was sentenced to four years in prison on charges of possessing weapons, explosives and false passports, as well as association with criminals.

But Mr. Mazurier said he first came to know Mr. Abdallah in June 1982 when Mr. Abdallah asked him to distribute a claim of responsibility for an attack in Paris on behalf of the Lebanese Armed Revolutionary Factions. Mr. Abdallah has been called the group's leader.

Two months later, two French police officers were killed when a bomh mey were trying to defuse exploded on a Paris street. Although the revolutionary group said it had made the attack, Mr.

agent known as Simon.

Mazurier said he did not distribute "I'm not accusing Abdallah of tember 1986 killed 13 persons and being responsible for that terrorist wounded more than 250.

attack, but for me that was the Paris Holds 3 Lebanese decisive element," Mr. Mazurier Julian Nundy of the International

Herald Tribune reported: Because of his contacts in ex-The French police are holding treme leftist circles, Mr. Mazurier said, an official of the French counthree Lebanese suspected of hiding an arms and explosives cache in terespionage agency asked him in August 1984 if he would act as an Paris, investigators said Friday. informer. Shocked by the 1982 at-tack, he agreed and thus became an persons originally detained by setack, he agreed and thus became an curity agents One official, at the recently cre-

Mr. Mazurier said Mr. Abdallah ated 14th Section of the Public told him that his friends would Prosecutor's Office, which coordi-"pass into action" to seek his freenates investigations into terrorist dnm if he was not given a light cases, said that charges against the sentence on charges of possessing three were expected to be brought arms and explosives in July 1986. Saturday. Mr. Abdallah received a four-

Officers of the Counterespioyear term at the time and his suptacks from December 1985 to Sep- maintained heavy security a week Abdallah.

Jean-Paul Mazurier, a Paris lawyer, on television Friday.

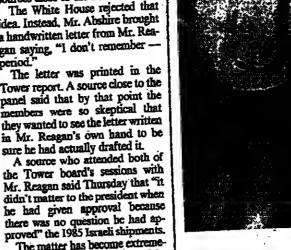
after Mr. Abdallah was sentence Various groups had threatened vio-lent reprisals if Mr. Abdallah was

not released. Officials said they had not established any direct link between the arms cache, discovered in the 16th arrondissement on Wednesday, and the Abdailah case.

But "as all the terrorists in the world give each other a helping hand, we can never dismiss that possibility," one said.

The Interior Ministry said that the cache contained 35 pounds (15 kilograms) of explosives, two auto-matic pistols and an ordinary pis-

plosives were of the same type as those found in 1985 in a Paris



Briton Convicted in Malaysia

Detrick Gregory, a Briton, arriving in court in Penang, Malaysia, where he was convicted Friday of possessing six kilograms of heroin in 1982. Mr. Gregory, 37, was sentenced

## **BOFORS:** Arms Executive Resigns

(Continued from Page 1) if he continued to represent the

company." It gave no further details. Mr. Ardbo later told Swedish radio it was "unsuitable" that he should continue to head a company that was under investigation.

But he denied his resignation could be taken as confirmation that Bofors was guilty of smuggling. "Rather the opposite, I have said

all along for three years that the Soviet Cargo Spacecraft

**Docks With Mir Station** 

MOSCOW - A Soviet cargo spacecraft carrying a crystal-grow-ing machine and other supplies has docked with the orbiting Mir statinn, where two cosmonauts on Friday began their second month in space, the official Tass news agency

reported.

saying that scientists think the crystallizer, named the Corund, can serve as the basis for creating an industrial shop in zero-gravity conditions.

company has not smuggled," he Prosecutors are to finish soon DAVID: two-year inquiry into Bofors that was lannched after smiggling accu-sations by the Swedish Peace and

Arbitration Society. The society sharpened its attack Friday on the munitions company, saying 10 percent of Bofors' exports of laser-controlled anti-aircraft missiles had been illegally ex-

learned of the model from photo-graphs brought to his home in Vir Henrik Westander, a researcher for the society, said that of the ginia by a representative of the Da-vos Foundation, and that his first 5.400 RBS-70 anti-aircraft missiles sold abroad since 1979, 504 had intuition of its authenticity came, ended up in states to which arms from those photographs. exports were forbidden.

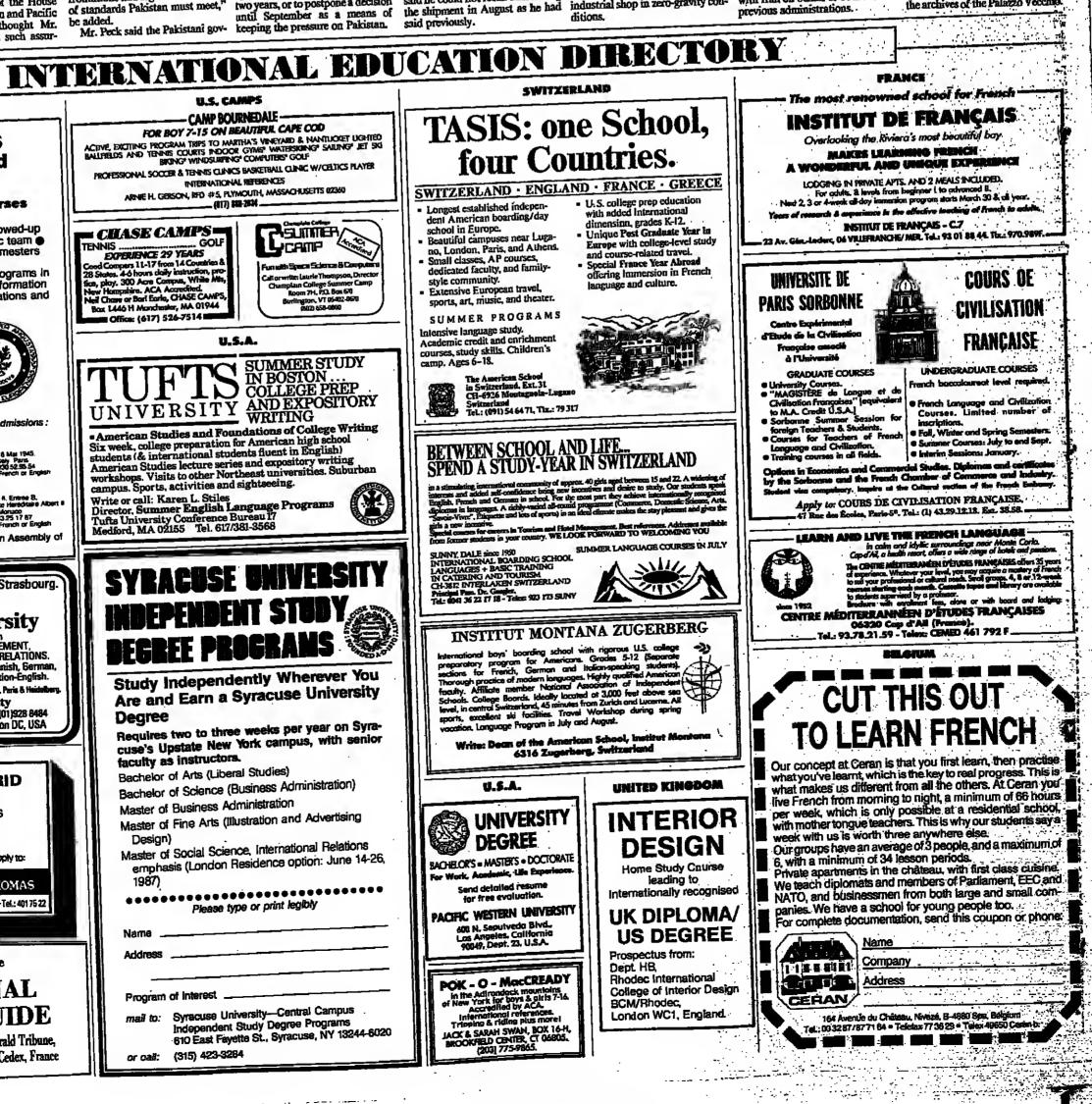
A further 685 were sold to Singa-

days last June. But the ultimate proof, Mr. Hartt said, would lie in whatever, historical documentation and sci-

entific proof, he could, muster as well as in stylistic comparison with Michelangelo's other works and the David itself. Iran in its war with Iraq. The Swedish prime minister, Ingvar Carisson, has denied any vledge of illegal arms trade

be reached.

To gather information, Mr. Hartt turned to a historian in Florence, Carol Bradley, who examined the archives of the Palazzo Vecchia.



NUCLEAR: U.S. Congress Urged Not to Impair Aid Program to Pakistan (Communed from Page 1) of growing evidence that Pakistan has reached the nuclear threshold and is now producing weapons-

grade enriched uranium. A leading Pakistani nuclear scientist, Abdel Qader Khan, said in an interview with the London newspaper, the Observer, on Sunday that Pakistan has the bomb and is producing its own enriched

EUROPE

**BUSINESS DEGREES** 

Although Mr. Khan subsequently denied making such a statement, the article has fueled the reappraisal under way in Congress over U.S.-Pakistani relations. Pakistan's

4

support is crucial to U.S.-backed ances from the Pakistanis, Mr. rebels fighting to remove Soviet troops from Afghanistan. present circumstances Mr. Glenn, citing the Khan in-

terview in his letter on Thursday to ous problems in our relationship, Mr. Reagan, urged the president to undermine our relationship with suspend military assistance to Pa-Pakistan and put at risk a variety of kistan "until you have received reliable assurances from the Pakistanis that they have ceased producing

nuclear explosive materials," nuclear decision-making," Asked by Representative Stehen J. Solarz, Democrat of New York and chairman of the House subcommittee on Asian and Pacific affairs, whether he thought Mr. Reagan could extract such assur-

......

ernment repeatedly has claimed that it has "neither the means nor Peck replied, "I doubt the presi-dent could, certainly not under the the intentions" of acquiring nucle-ar weapons "of any kind,"

"I believe this would create seri-Asked what the administration regarded as reliable assurances, Peck said the best solution Mr.

We should avoid public conreducing the waiver period of the Symington amendment from six to frontations and legislative ultimata two years, or to postpone a decision of standards Pakistan must meet," until September as a means of

to death by hanging, but his lawyer plans to appeal the ruling.

Angeles Times reported from Washington . As evidence, Senators Arlas Specter, Republican of Pennsylva nia, Robert C. Byrd, Democrat of

tions.

**ARMS**:

April Talks Set

(Costinned from Page I) tegic Defense Initiative program in the develop space based defenses

There are dozens of points of

view but there is no one single po-

licy," he said. "In reality, distas-

sions are going on among the Americans themselves."

The minister said that an accord

on intermediate missiles could pro-

vide "an impetus toward solving other problems" in East-West rela-

Some SDI Tests Possible

ceation that observed the U.S.So.

viet arms negotiations in Genera-last weekend said that Morcow ind

indicated a willingness to discuss testing elements of the administra-

tion's Strategic Defense Initiative

outside the laboratory; The Los

Members of a congres

ma, Kooert C. Dynu, Democral eff. West Virginia, and Richard G. La-gar, Republican of Indiana, noted that Mr. Gorbachev said earlier this week that "the conclusion" of an agreement governing space weaponry "should be conditioned by a decision on the prevention of deployment of weapons in outer snace.

(Continued from Page 1)

Mr. Gorbachev omitted the word "development," which has usually uses with "deployment," an omission that is viewed by some experts as deliberate....



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pore, and then they were re-routed strengthened by his examination bf. to warring countries in the Third the model in Geneva over three World, Mr. Westander said, The independent London-based Institute for Strategic Studies and two influential military publica-tions, Jane's Defence Weekly and Military Balance, have all said wedish arms were being used by

with Iran on behalf of both his and

## **TOWER:**

#### **Appeal** Reported (Continued from Page 1)

two explanations. Mr. Tower, a former Republican Texas senator, rejected that proposal, suggesting that if the president had more to say he could appear before the pand for a third meeting, according to sources close to the board.

The White House rejected that idea. Instead, Mr. Abshire brought a handwritten letter from Mr. Reagan saying, "I don't remember --period

Tower report. A source close to the panel said that by that point the members were so skeptical that they wanted to see the letter written in Mr. Reagan's own hand to be

the Tower board's sessions with Mr. Reagan said Thursday that "it didn't matter to the president when he had given approval because there was no question he had approved" the 1985 Israeli shipments. The matter has become extremeimportant, however, to Mr. McFarlane and Mr. Regan.

Under oath before congressional committees, Mr. McFarlane has testified that the president gave approval before the first shipment. Mr. Regan has sworn that it only came after the president had

learned that the arms had been delivered One or the other could face a

perjury charge if it could be proved that he knowingly did not tell the truth

Tower board on Jan. 26, Mr. Reagan "patted a copy of Bud's testimony to the Senate Foreign Rela-tions Committee and called it 'an bonest account and I used it a according to one source who

Radio reports said that the exwas present. "Bud" is Mr. McFarlane's nickname. In their immediate review of the

president's statements then, the Tower board members and staff members agreed that Mr. Reagan had adopted Mr. McFarlane's story and that the matter of initial

thorization had been settled. Sixteen days later, in his second session before the panel on Feb. 11, Mr. Reagan told a different story.

ber of weapons in the first ship-

the shipment in August as he had

The Associated Press

Tass quoted Soviet television as

Before answering a question from Mr. Tower on the total num-

ment, Mr. Reagan volunteered that he had "gooled" in his first appear-

He then used Mr. Wallison's aide-memoire to tell the panel that he and Mr. Regan had gone over

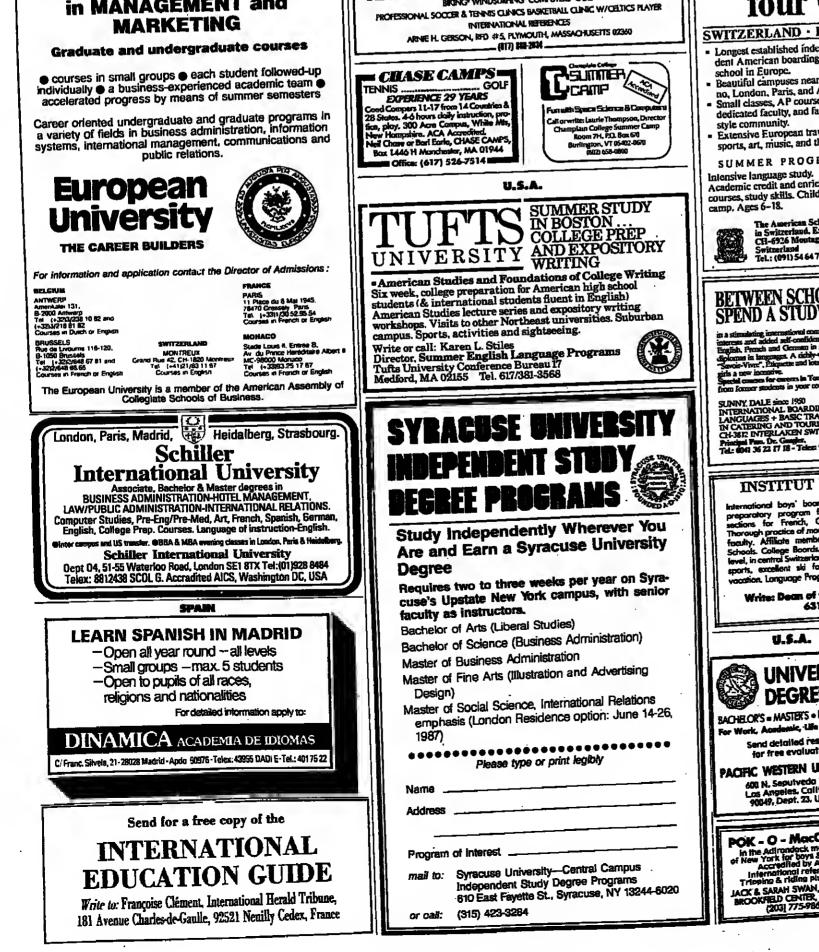
said he could not recall authorizing

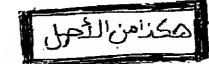
the matter. Based on the chief of staff's recollection, the president

larger interests in regard to Pakistan," he said, "including the influal safeguards. ence which we have over Pakistan

would be for Pakistan to put all its nuclear facilities under internation-Mr. Peck also rejected the idea of

In his first appearance before the





**ARTS / LEISURE** 

## Treasures of the Chase Are Divided at Rare Sale

Jeanson's library of manuscripts and books on hunting last weekend foreseeable future. It would be imly all his treasures.

Few people would be single-

#### SOUREN MELIKIAN

ing as a sport. As the world's top brass in rare manuscripts and first editions went through his belongof Paris, stared in wonder. Even they had never clapped eyes on some of these highly important books. Christopher de Hamel, State and the two same bookcase as the collector had

kept them for 50 years" and were being sold only because of the ne-cessity of dividing an estate. It took a time capsule such as this to contain six of the seven privately owned manuscripts of the "Livre de Chasse" by Gaston III, Comte de Foix Jeanson's hunting passion was

deftly steered toward tracking E Brette a statute of down books by two rare-book spe-cialists, Emile Nourry and Jean DO TRA LAT But the and state to Thieband, and he scored many with and a state the coups. He bought a hoard of rar-Ridge Contraction ities at one stroke when he acquired Blon pro the largest and finest hunting li-brary formed in the late 19th centu-\*\*\*\*\* ry by Henri Gallice.

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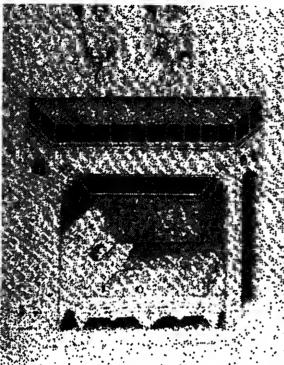
MONTE CARLO - Sotheby's held the remarkable Mulanese manuscript of the "Legenda Venerauction of the late Marcel abilium Vivorum Aymonis et Vermondi" or "Legend of the Venerable Men Aymon and Vennoud." Its . is without precedent - in terms of 11 miniatures painted around 1400 subject, scope and rarity - and is include some masterpieces of comunlikely to be duplicated in the position in light color schemes that have no equivalent in oil painting possible to buy now what was al- of the time. Executed in the Benemost anobtainable between the dictine monastery of Santo Vittore two World Wars when Jeanson, at Meda, near Milan, it probably who died in 1942, acquired virtual remained in the monastery until its suppression by Napoleon in 1797, then passed into a famous Milanese. minded enough track down books on this one subject with the energy bought in 1867 by a towering figure

of book collecting in 19th-century Britain, Bertram, fourth Earl of that Jeanson deployed, an offshoot Gallice when the Ashburnham of his lifetime obsession with huntbooks were dispersed at Sotheby's in 1899. The Milanese masterpiece went for 2,442,000 francs to the Panl Getty Museum, bidding via ings during the viewing at the Richard Day, the London dealer in Sporting d'Hiver, where Stierby's old where driving Lie by fight sere annually, the most blase that the Jeanson manuscript, which among them, from Bernard Bressis almost identical to a manuscript laner of New York to Pierre Berts in the Trivulziana in Milan, is the

Gallice again was the source of what literary historians would see Sotheby's expert on medieval as the most important manuscript manuscripts, said they had "re- in the sale, the earliest extant copy mained on the same shelves in the of the "Livre de Chasse" by Gaston III, known at the court of Charles V as Gaston Phebus -- nicknamed in reference to Apollo/Phoebus for his good looks. The book is considered ou stylistic grounds to have been calligraphed around 1400. It has one of the finest medieval animal drawings in grisaille --- gray shading --- and was promptly pre-empted by the French national maseum agency acting on behalf of the Musée de Pau, in the same general

area of France as Gaston's capital of Foix. Jeanson also made some remarkable single coups, of which the

most outstanding was another manuscript copy of the "Livre de Chasse," sold by the Soviet govern-To Gallice he owed gems such as ment around 1935 along with other he late-15th-century manuscript holdings of the former St. Petersthe late-15th-century manuscript of a long poem on hawking, "Le of a long poem on hawking, "Le burg Imperial Library. Until now it Roman des Oiseaux," written by has been dated by most scholars Gace de la Bugne. The opening well within the 14th century, close page with illuminated margins en- to the time when the book was closes a beautiful miniature, con- . completed by Gaston Phébus. This sidered to be the only known secu- is partly because the text provides, lar painting by Georges Trubert, by general consent, the most reli-who worked at the court of René II able surviving copy of the work, de Lorraine from 1486 to 1499. It pertly because the style of the 86 shows the painter presenting his miniatures is archaic. One is irrebook in a green binding to King sistibly reminded of some French René, whose arms appear in some medieval tapestnics of the type of the manuscript margins, show- . called Mille Fleurs, with the same ing that he commissioned it. The stylization of plants arranged rowmanuscript remained unrecorded above row with big disproportionuntil de Hamel's entry in Sotheby's ate humans and animals popping ytalogue. Hence, no doubt, the out in the intervals. De Hamel, an



ondly that the museum has a "wonvolume by Jeanson did not go un-Books of Hours but



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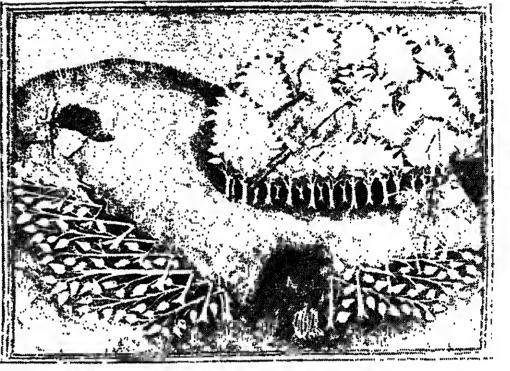
Left, illustration from a Nuremberg life of Christ, 1491; above,"Stags Hunted with Pikes," by Jan van der Straet, called Stradamus, 1576; right, from the "Livre de Chasse," by Gaston III. Comte de Foix; and below left, an illumination from the "Legenda Veperabilium Virorum Aymonis et Vermondi," c. 1400, bought by the Getty Museum.

that a similar copy had fetched two years cartier in London, at the height of the market. On Saturday, the Jeanson copy was bought by the Paris dealer Soette for 1,332,000 franes, substantially more than the 1929 price - insofar as any comparison can be made over such a long term.

Jeanson also laid hands on a marvelous copy of the "Livre du Bérès for 488,400 francs, oearly Roi Modus et de la Reine Ratio," four times the high estimate. the third earliest French book on hunting printed by Antoine Neret at Chambery in 1486. In 1934, tioncers, one of whom was in the Thiebaud in his standard "Biblio- running to the last. According to graphie des Ouvrages Français sur one insider, the contract submitted Chasse" recorded only four by Sotheby's was signed by the vencopies in public libraries and three dors after the expensive sale catain private hands - including Jean- logue had been printed. son's, then still in the possession of They obviously did not mind the Gallice. It had been sold in 1899 for peculiar style, full of anglicisms, 7,800 gold frances. On Saturday, the peppered with ungrammatical dean of French dealers in rare French and some words oot to be

books, Pierre Bérès - who said found in the French lexicon. with gleaming eyes that be They may have been aware that

SALES



INTERNATIONAL Sotheby's has scored once again this time against the French auc-ART EXHIBITIONS PARIS GALERIE MERMOZ -PRE-COLUMBIAN ART 6, Rue Jean-Mermoz, 75008 PARIS. Tel.: 43.59.82.44 . **DENISE RENÉ** 196 Blvd. St.-Germain, 75007 PARIS - Tel.: 42.22.77.57 NARAHA "GRANITS GALERIE CLAUDE BERNARD 7-9, Rue des Beaux-Arts, 75006 PARIS. Tel.: 43,26,97.07. **Roel D'HAESE** Sculptures and Drawings March 6 - April 18

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REMBRANDT

La figuration humaine

Page 7

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would end up being such a hit," said Cameron Mackintosh, 40, the British producer who launched the NEW LANGUAGE show in London and is bringing it LATER TANK to the Broadway theater.

THEFT FRANCES

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and the second second السوعيون والمرومية <sup>المر</sup>يخ. المرجعين المراجع المرجعين 

By Geraldine Fabrikant New York Times Service

N Broadway prodocers are somewhat bewildered by the ex-

traordinary advance ticket sales for

"Les Misérables," the musical based on Victor Hugo's book,

By opening night, the lavish three-hour show will have an esti-

mated \$11 million in advance ticket

sales, a record for Broadway and 57

parcent more than the advance

sales for "Cats." the greatest hit of the decade. "Cats" sold \$7 million

worth of tickets before its opening

-"I never dreamed 'Les Mis'

"Inflacion is not even a signifi-

MR. SLACKMEYER?

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HE DID IT, SIR!

FIRST MILLION!

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in October 1982.

DOONESBURY

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which opens on March 12.

EW YORK - Even longtime

Again from Gallice, Jeansoo The acquisition of St. Petersburg quality of the miniatures and sec-

'Misérables': Advance Hit

\$45. Now it is \$47.50."

communicated to others.

Behind the huge advance sale lies

In the case of "Les Misérables,"

the word of mouth began building as a result of the British produc-

tion. Then, before opening the show in New York, Mackintosh

booked a tryout engagement for "Les Misérables" at the Kennedy

Center in Washington, where it sold out every night. "We picked

Washington because it was a politi-

cal city and it is well read," Mack-

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intoch said.

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a host of explanations. The most

cant factor here," said the vice Word of mouth was also aided president of finance for the Shubert by the early sale of the record al-

Organization, Robert Wankel. burn Mackintosh said tens of thou-

"The top ticket" for "Cats" "was sands of copies of the American

with manuscripts. He had to have thy's estimate. all the first editions of every con-ceivable early work on bunting. He later works. He owned Louis XV's got his copy of the first printed personal copy of a printed account "Livre de Chasse" at the Paris sale of his hunts in the year 1726 with of a famous collection in 1931 for an original sepia wash by Jean-90,000 francs — a third of the price Baptiste Ondry — grabbed by expectations. celebratiog huoters would: "Qu'importe le flacon, pourvu qu'oo aie l'ivresse!" And drunk they can get on the 40 million francs the sale realized, exceeding by ooe-third the most optimistic

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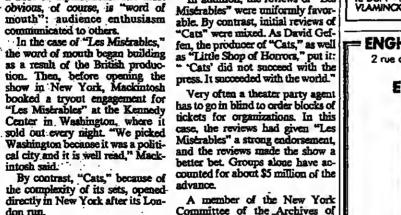
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W. Germany





pressing of the English album had

In addition, the reviews of "Les

been sold in the United States.

A member of the New York Committee of the Archives of American Art, Ruth Feder, agreed. Her group chose the play because, she said, "if a benefit wants to make money, there is no other bot Broadway production this year. New York theater is absolutely dead. And people who saw it in London said it was the perfect benefit show. It had drama and was a great production."

Indeed, the dramatic element has great lure. "Les Misérables" is an extravaganza like "Nicholas Nick-leby" and "Cats," but its story line is dramatic and very human. "Cats" had, as Gottlieb put it, "no real story." Victor Hugo's book, on the other hand, has inspired 25 movies.

The show, Mackintosh said, has the emotional intensity of a drama, although it is a musical. "It takes people on an emotional roller coster," he said. Even those who had not read the Hugo book knew the title. All things being equal, Geffen said, people like "cultural connections - they like to think that the things they like are important."

To take advantage of the strong response to the program, Mackintosh orchestrated what those in the industry say is an extremely clever marketing strategy. He arranged for ticket sales to begin 10 months before the show's opening. By com-parison, ticket sales for "Cats" began five months before its opening.



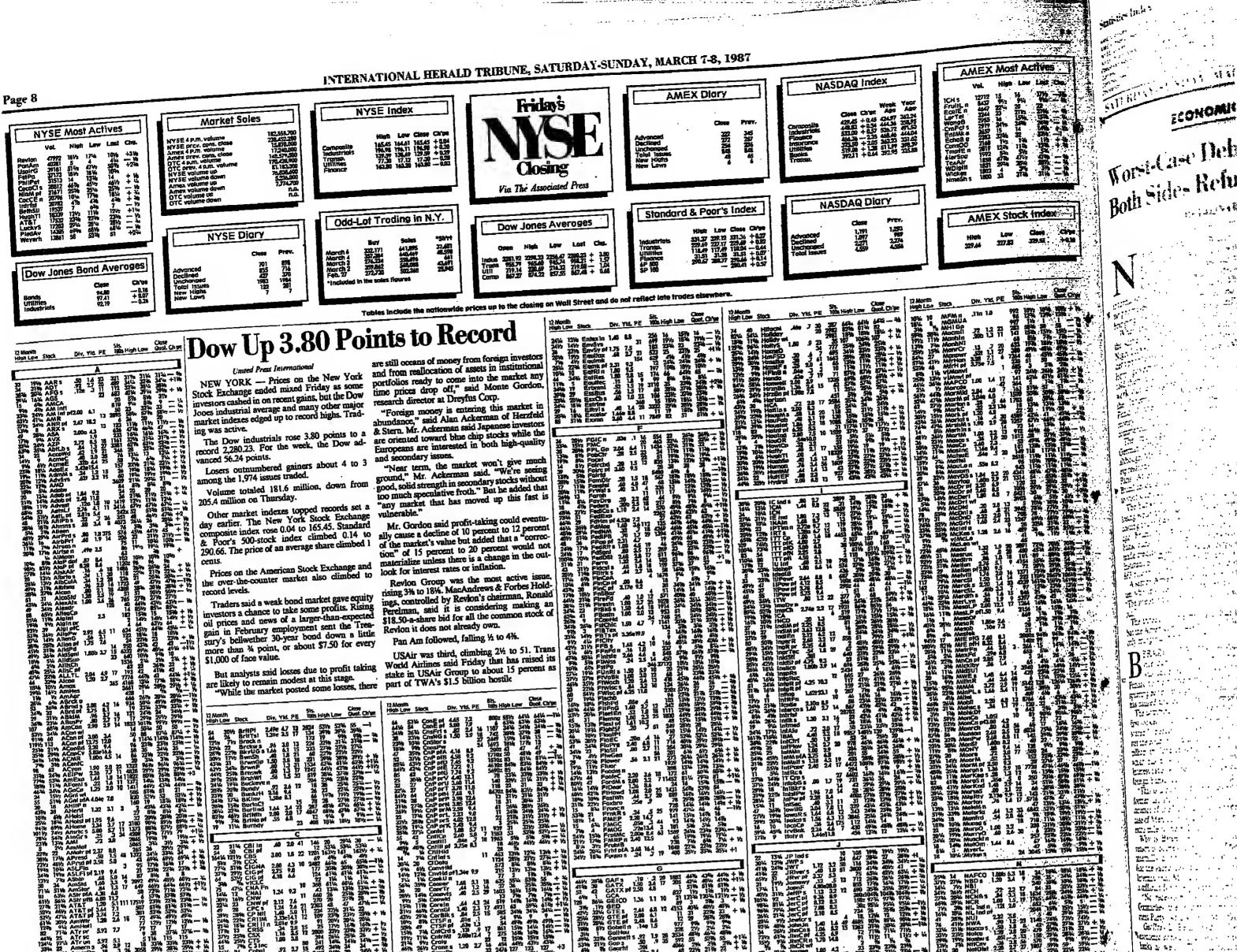
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of the many cafes, one sees some of the best-dressed women in the world walk by. On the other side of this chestnut-aree lined shopper's paradise, one also notices all the biggest institutions in international finance and banking.

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Situated on the lower Rhine, at the edge of the Ruhr's industrial valley, Düsseldorf has long been an important participant in world trade and ranks third among European cities as a main center of administration offices for multinational companies. Of 3,000 firms with branches here, 350 are from the United States. Today the town of Dusseldorf has also become a highly respected cultural center and an international fashion landmark. Though there are only 650,000 in-

history. Its name stems from a former fishermen's village (in German: das Dorf) and has blossomed into a thriving city.

ladies of Düsseldorf inaugurated Fashion has always been an inthe decollete, uncovering lots of botrinsic part of the scene. In the past, som, sprinkled with lace and flowers, generally in pastel colors, all the Dukes and Electors in the royal residence town of Düsseldorf were directly inspired by the French fashblood-related and politically inion pamphlets. volved with the Dukes of Burgun-Today, if one makes careful note dy and the Kings of France. As was of the names above the shops along the "Kö," as Düsseldorf's main most of Europe, they were also

shopping artery is affectionately keenly interested by the newly discalled, many are still French and covered esthetic splendors of Italy. Italian. In the past decade, the busi-From Burgundy and France came ness community has acquired anthe fabulous materials immortalother economic pillar to tely on the ized in Hans Holbein's numerous portraits of the aristocracy, whereas trade fairs. Figuring especially many a deft tailor was brought in strong are the IGEDO women's from Italy to design elaborate cosfashion shows that bring buyers tumes for the court nobles. from around the world six times a

er running down its center, the 812wore black dresses. After the Thirty meter-long, and 81.9-meter-wide Years War, around the 1650s, the "Königsallee" will soon celebrate its bicentennial anniversary. All the biggest international names in men and women's clothing bounques, as well as textiles, porcelain and jewelers, can be found here and the elaborate window displays have nothing to envy those in Paris or Milan.

Henning Wagner, owner of the Herpich store in the "Kö-Center," who remembers the international clientele from the prewar days in Berlin, says that the many trade fairs and businesses taking place in Düsseldorf provide the city with customers thoughout the year. "For the past two years now we have been concentrating on fashion at its

most luxurious and most selective." adds Wagner.

The increasing demand for shop space is another recent novelty that has been mer with the mushrooming of fashionable shopping galleries. Most recent is the newly built "Kö-Gallen'a," a long, modern three-story arcade with many ele-

gant stores. At the northern end of the "Ko" lies the Hofgarten, an irregularly shaped park with a wide array of trees, founrains and sculptures. The "Hofgarten" also offers many cultural attractions such as the North Rhine-Westphalia Art Collection, built around 88 of Paul Klee's works in the Chateau Jagerspaces of land. Dusseldorf is also a seat of international business and a center for Germany's ever-emerging fashion industry. Starting tomorrow, the city's IGEDO Fashion Trade Fair will pro-

vide a world forum for German fashion.

hof, a lodge dating from the 18th century.

History aficionados should definitely take the time to visit Castle Benrath, only a few minutes out of town by car or public transportation. Built in the second part of the 18th century, this bright pink palace comes as a refreshing surprise (Continued on Page III)

If you've wondered who's the mastermind behind the 500,000 auto bumper-srickers visible around Germany sporting the motto "fashion is my profession," then you probably should know more about IGEDO and its general manager, Manfred Kronen. Located in Düsseldorf, IGEDO organizes the biggest displays of women's outerwear fishion in the world. And starting today, when the IGEDO fair opens its doors, more than 2,500 exhibitors from 30 countries will congregate for five days in the 15 malls of the huge faitgrounds.

"People come to our fairs to buy." says Kronen, the driving force behind IGEDO. "Our business is a little like show business. We bring rogether buyers and manufacturers from all over the world, who do 60 percent of their buying here." According to market surveys, this represents sales of U.S.\$5

Only 24 exhibitors came to the billion. first IGEDO fair in 1949. The following year, the number had increased to 300. Today at least 200,000 buyers come each year from to countries to attend the six yearly shows, confirming the worldwide importance of Düsseldorf as Germany's new fashion capital. "The key to our success is orga-

nization," says Kronen, who began



Right: Fashions by Marc Cain, one exhibitor at the current IGEDO fair. For right Sweater from the Josp knitwear collection.

his professional career as a lawyer and rook over the direction of IGEDO from his father 20 years ago. He attributes to the legal profession his logical approach both at work and in life.

Kronen believes that the key to 2dds. "Some of out dates for 1992 success is timing. "The right fash- are already set."

IGEDO, as a monopoly, is open ion at the wrong time is the wrong fashion," says the 50-year-old entrero all applicants, With 15 halls and preneur, who is probably one of the 160,000 square meters there is defimost popular figures in Germany's nitely enough room for everyone at fashion world. "We start planning the fairgrounds. Built in 1974 by the town of Düsseldorf, the new a show five years in advance," he Exhibition Center has proven a haven of organization both for the

buyers and the exhibitors who use the rolling carpets to go from one hall to another.

A mere 15 minutes from the international airport, on the outskirts of the city itself, the fairgrounds provide numerous amenities. Several restaurants cater to



various tastes: "There is also a small supermarket, a hairdresser, a bank and even a sports center, complere with swimming pool.

IGEDO'S marketing efforts are substantial. Besides organizing seminars, IGEDO publishes fashion supplements for German newspapers, covering the latest facts and trends in the fashion market. And their "profashional" newspaper, published in three languages, is mailed to 120,000 potential buyers around the world.

From his busy office in the Fashion House, located very close to the fairgrounds, Manfred Kronen has taken on the challenge of making

and the management of the second strategy of

German fashion as popular as its Italian and French counterparts.

We have industry specialists our on the streets keeping their eyes out for new styles and predicting trends one and a half to two years in advance," says Kronen, who, incidentally, believes that his industry's real competition comes from electronics, entertainment and whatever other things people elect to do with their disposable incomes

Most agree that the particular distinction and strength of the German fashion fairs is selling reasonably priced mid-ranger garments that are cheaper but of comparable quality with the designer clothes. Traditionally, productivity and reliability have been the enduring trademark of German manufacturers. But until recently German fashion has lacked a solid image. "It's almost impossible to make a good press photo of punctual delivery," quips Kronen. "But German fashion is acquiring more and more an identity of its own and is getting increased worldwide recognition."

Even though recent exchange rates have caused a temporary setback in the figures, 1986 exports still increased by 10.9 percent, plac-

(Continued on Page IV)

#### INTERNATIONAL HERALD TRIBUNE

ADVERTISING SECTION

ADVERTISING SECTION

## Flamboyant Wunderkinds Style a Revolution



It's easy to believe 30-year-old Ursula Conzen's motto "less is more." The first impression one gers from this German fashion designer is one of intended understatement. And it's precisely this type of understatement that her international clientele appreciates

in her products. Conzen lets her fashion speak for itself. Like the designer, it is attractive, smart, stylish, unobtrusive and totally self-confident, featuring simple cuts in toned-down, earthy colors and top-quality materials.

Ursula Conzen grew up in Düsseldorf as the second-youngest daughter of a highly respected art



and antiques dealer - not exactly the kind of background from which she logically would launch a successful career as a fashion designer. "I was always fascinated by dothes," recalls Conzen. "As a child, however, I usually wore the clothes discarded by my older sisters. By the time I'd finished wearing them, they were worn out and my younger sister would get the new clothes."

In 1969, Conzen went to Florence and Perugia to study language and quickly was drawn to the thriving Italian fashion industry. She began working for Italian knirwear manufacturet Umherto Ginochierri, and very soon found herself immersed in the world of fashion, totally fascinated and already hitten

by the creativity bug. Encouraged by Ginochietti, she soon decided to launch her own collection. Being thorough as well as ambitious, however, Conzen chose to perfect her own skills first, spending three years back in Germany working free-lance for Jil Sander, the famous designer.

Backed by Ginochietti, Conzen presented her first collection in 1983, "Less is more" has proven to be a program with potential. By the end of 1985, the Ursula Conzen company, featuring her collection



of high-quality knitwear manufactured by Ginochietti, had a turnover of 16 million Deutsche marks. The collection also includes handbags, belts and shoes, and has expanded swiftly well beyond Germany's horders to Switzerland, Austria, Belgium, Holland and England, as well as to Canada and the United States.

As for her private life, Conzen is open about her penchant for the Italian equivalent of joie de viere She spends much time in Milan because "it's a city where people don't just live in order to work, but

Margaretha Ley has been fascinated with fashion since she was a child. Her dossier reads somewhat like a fairy tale: young Swedish girl studies with the designer to her country's Royal Court; is persuaded to enter the Miss Sweden contest and wins; becomes a top fashion model in Paris, where she learns the fine points of design and producoon from the masters; joins one of Europe's most famous haute couture salons in Vienna; and, in 1979, with her husband, Wolfgang Ley, creates a highly successful line of women's clothing.

Fairy stories aside, Ley can attribute her success to lots of hard work and abundant energy. Besides guiding an international design ream, she frequently travels worldwide, keeping up-to-date on the latest trends, seeking the best in fabrics and yarns for her collections, and making numerous personal appearances in stores around the globe. Her company, ESCADA, features a competitively priced separates collection of clothing, accessories and shoes that are closely coordinated by color and design. The customer is encouraged to mix and match, creating a look that reflects her unique style. According to Ley, what unites ESCADA cuscorners is their love of beautiful clothes and the desire to project their own personalities. Beyond the product, however, ESCADA is a thriving, innovative business which has seen significant success and expansion through its imbrace of technology and sound nerchandising strategies.

always find time to indulge in the pleasures of life."

High among these pleasures are trips to Positano, on the Amalfi coase, and skiing bolidays in Saint-Moritz, as well as frequent golf tournaments, extensive reading and a keen interest in modern art. As so many young working women today. Ursula Conzen leads a double life that balances her career and her private life. "It's not always easy," she admits, "but it's nice to have both."

- Mary Deschamps

Hailed as one of Germany's fashion forerunners, multifaceted Wolfgang Joop is much more than a talented stylist. He's also an excellent interior decorator and a former journalist who reaches a fashion course at Berlin's Fine Arts Academy Tali, hlond and handsome, Joop

has been raking in the fashion awards since 1970 when he won three major prizes during his first designer contest. By 1981 he was presenting his own ready-to-wear women's collection, followed by a men's line four years later. In addition he designs a wide range of accessories and some jewelry.

Everything that carries the ES-

CADA label is designed and manu-

factured in West Germany. Atten-

tion to detail is emphasized at every

step of the production process, en-

suring the perfection of each fin-

ished product - correct colors,

well-finished hems, seams and col-

lars, buttons that won't pop off.

From the first selection of the yarn

for a sweater or fabric for a skirt, to

the final hand pressing each gar-

ment receives before being placed

on a hanger for shipment, quality

Greatly facilitating ESCADA's

quality control, rapid expansion

and worldwide recognition, has

been the innovative use of technol-

ogy. Working with computer ex-

perts, the Leys have devised and

implemented ingenious methods to

simplify and standardize nearly ev-

ery step on the production path -

control is key.

"Fashion is a demanding mis-

born. Its sole function is to design all ESCADA departments and boutiques, down to the tiniest visual detail. Each element - walls to windows, display cases to doorknobs - is chosen to reflect the ESCADA image and to demonstrate the company's concern for fine quality and workmanship

tress," said the 40-year-old Joop

during a recent interview from

Hamburg, where he now lives.

"The German manufacturers have

a longstanding reputation for pro-

ducing top quality. But what has

been lacking in this country is an

identity for stylists as individuals

and there is a definite German style

in a family that was very involved

with the art world, especially with

paintings. Fascinated by such his-

ronical figures as Frederick the First

of Prussia, Joop says that his style

Born in Potsdam, Joop grew up

blossoming out."

- Wendy Mallinson

Through transformations and incarnations, changes of name, of country and career, she remains triumphantly on top. This is Caren Pfleger, fomer model and gallery owner, and now a major force to be reckoned with in the widening world of German fashion.

Her brick mansion in Marienburg, outside Cologne, seems cool

has always been a combined inspiration between the past and the future. "Fashion is part of our roors and our culture. It has transpired through our history and artistic involvement," adds Joop, who also believes that today's woman should be dressed like a "real woman,"

ith a strong personality. "I really admire the way Marlene Dietrich was dressed in her films." adds Joop, who has designed seductive, feminine cloches for film actress Hanna Schvgulla.

More than any of his contemporaries, Joop has a distinctive stamp. His rantalizing colors and themes are a perfect combination of drama and self-confidence.

Sold all over Europe and also to several big department stores in the United States such as Saks Fifth Avenue and Bergdorf-Goodman, Joop's clothes carry a rather steep price cag. With reason, however: they have that irresistible and unmisrakable mix of haute couture quality conceived in a young way. Wolfgang Joop's fashion shows

are always the hig event of the season. Last year, at Dusseldorf's 150th IGEDO presentation, security checks of all journalists and buyers created a certain amount of delay and annoyance. But as soon as the show started, all was forgotten.

self in many different ways."

thing new."



Jeri

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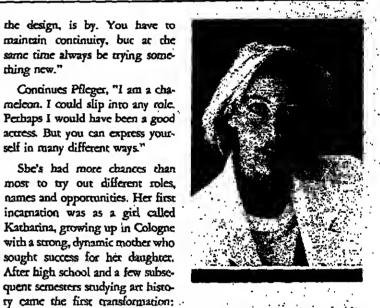
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As usual, the Joop show was new, exciting and very different. For this month's presentation,

the main theme of Joop's collection is "neo-Renaissance." His cloches will be presented by models during a formal sit-down dinner Afrer passing around the tables, the 20 models will each sit with the buyers at a seat specifically reserved for them at every table.

When in Düsseldorf, Joop always stays at the Park Horel and. makes it a point to drop by the Tamaris Cafe, named after his favorite painter, Tamara-de Leinpicka. -- Mary Deschamps



collection. The line met with swift success: in 1983, 1985 and 1987 Caren Pfleger received the "Fil d'or" international tashion puze in Monte Carlo.

Another fast rise to the top?

from creative concept to shipping. Among the many systems now

in place is an automatic optical color positioning system which eliminates fabric waste by determining the optimal pattern layout for each design and restile.

Beyond product and technology, however, the Leys have turned their attention to presentation. "Creating the ESCADA concept with clothing and accessories was not enough," says Margaretha Ley. "I wanted to create a totally new lifestyle through fashion and communicate it to the women who are my customers. The only way to accomplish this was by developing our own system of store design."

Thus, Store Design GmbH was

and light, an accurate reflection of its owner. Her aura of gentle calm and capability was hard-won, and .she works to maintain it. "I'm rather temperamental by nature," she admits. "Impatient and sensitive. That's what people accuse me of sometimes, meaning, probably, that I'm too emotional. But after all, creativity consists mostly of sensitivity. And if you killed that, you'd kill me with it."

And how does she define creaovity?

"Being able to think ahead," Pfleger responds. "Doing your own thing, making your own music. To complete the analogy, you ought to be able to recognize who the tune,

Ford model agency and then, in an abrupt turnaround, "I gave up modeling within a year." She returned to Germany shortly thereafter, accompanied by her husband and child, having married lawyer Horst Pfleger.

Katharina became top model Kar-

ina, a star in the era of Mary Quant

Karina worked for the famed

and the Beatles.

A short breathing space ensued, during which Pfleger channeled her energies into a different medium, running a Munich modern art gal-

But the pull of fashion proved strong, this time from the creative side. Pfleger had no experience in a design studio, but she had, during her modeling days, paid her dues as a student at the Fashion Institute of Technology in New York.

In 1979 she presented her first

While relishing her success, Pfleger has not lost sight of the downside of her profession. "One invests so much ... time, soul, sleep, private life... The last few years have been quite difficult for German fashion designers. The pioneer years, so to speak, with the first big international successes."

Undeterred, Pfleger does her part as a spokesperson for her industry. She appears frequently at designer shows in Munich and Düsseldorf, on relevision and in the international press, discussing her field, her friendly competitors, and their common cause: promoting German fashion to the world.

-Wendy Mallinson

## German Fashion Attracts a U.S. Audience

What do American fashion huyers think of when the European fashion scene is discussed? Paris, Milan and London constitute the tradinonal choices. Today, however, Düsseldorf is increasingly being added to the list of fashion centers American buyers must visit in order to temain at the forefront of international style.

For the American huyer, IGEDO offers several attractions, according to Dirk Meumann, president of New York-based Düsseldorf Trade Shows, Inc., the company that represents IGEDO in the U.S. In evaluating the fair's value to U.S. buyers, "there are actually two things you have to look at," Meumann says. "You look first at the international element of the fashion shows, which is of interest to buyers who want to go to one place and find all the lines from all the manufacturers from Italy. France, Spain and beyond: South America, Ireland and Israel."

However, for many Americans, he points out, it is the German presence that is of particular interest at IGEDO. "For those buyers who are longing for the particular German lines, IGEDO offers everything from couture to ready-towear, sporty fashions. young fashions, even bridal wear and accessories "

It is this German "accent," as Meumann puts it, that his office stresses. "When our offices opened in New York in 1982, we started to promote Düsseldorf and IGEDO in a totally different way. We felt that the American audience would look to Düsseldorf as a German fashion place and expect German fashions. So our emphasis was to support the German fashion statements from Düsseldorf and not so

"On the couture side," he recalls, "the question always was, 'Is there fashion in Germany? Now it's become quite popular, and there are many people in the U.S. who are very familiar with Düsseldorf and go there at least once or twice every year."

much the international part of it.

According to Meumann, the

American huyer now recognizes IGEDO as one of the premiere centers for discovering new talent. "I think the IGEDO shows are one of the American buyers' best resources for finding new lines, interesting new lines that have a distincnive image. The German designers say something to the American buyer that other national fashions don't."

The "special statement" German designers make is of particular interest to American buyers because of similarities between German and American lifestyle attitudes. "German fashion is wearable fashion. It's still couture, but it's not extravagant in the sense that you can wear it only on very special occasions," Meumann points out. German fashion has attracted a loyal and

growing American following because "it's done for women who are looking for something that's career fashion as well as sportif."

Meumann maintains he has seen significant changes in American recognition of the German industry in the last four or five years. "I think it will not take much longer in the U.S. for Düsseldorf to be considered a must stop on a fashion trip to Europe. If an American buyer goes to Paris or Milan and now takes a little detour to Düsseldorf, I think in the very near future, if not already, the attitude will be different. Everyone will have to go to Düsseldorf to stay ahead of what fashion is all about."

--- Murfy Alexander

## The Texas Connection

Dallas Market Center executive VP Donna Knox decides whom and what to exhibit in the world's largest fashion showcase huilding, home to more than 2,000 permanent exhibitors. Personable and efficient, in her early thirties, Knox describes the job as that of marriage broker, on the wholesale level, berween buyer and seller.

Two years ago, Knox was looking for "something to provide a different posicioning from the store next door: America is in a sameness mode, with the same merchandise everywhere," she said. That's when she met her European counterpart in the form of Manfred Kronen,

president of IGEDO. It took only a few hours together in Düsseldorf before a partnership was formed. Says Knox: "Manfred Kronen was eager to export, but didn't have the tools in place." In short, he "seemed ready." The partnership is based, she says, "on our conviction that we'll both work hard to make this show work." Says Kronen about Knox: "She's fabulous. She decides immediately."

Düsseldorf now comes to Dallas twice a year. The original plan called for just one show, but the first, last October, produced so many requests from buyers to come back in the spring that a second has

been set for March 19, right on the heels of IGEDO's current European fair. (While the October Dallas show was also called IGEDO, difficultics with pronunciation and definition have led to a change: henceforth it will be called "Fashion Europe: Dallas.")

Exhibitors at Düsseldorf, in face, literally pack their bags one day, fly to Dallas, and take the stage the next. Because everything's set up permanently in Dallas, they don't have to bring their own exhibits ---which saves a lot of money. "That was definitely a selling point for Mr. Kronen," says Knox.

The Dallas Market Center offers three other main advantages, according to Knox: its owner, Trammel Crow, is a substantial company the U.S.'s largest owner of real estate --- thus offering the possibility of a long-term relationship; Texas is a right-to-work state, so things can often be done at lower costs than elsewhere; and the Southwest is one section of the U.S. that has had relatively little exposure to Europe. Finally, adds Knox, "We say you will reach 20,000 people." And after Dallas - which holds the first shows for both spring and fall -Knox encourages the European exhibitors to go on from there to New York, Los Angeles, Chicago .... Born and bred in Dallas, Knox

worked hard to make the Dallas Apparel Mart (the fashiori building of the Market Center complex) Dallas' brightest star. While it might be compared in purpose to New York's Seventh Avenue, its style is Texas deluxe: all doors open onto a central atrium large enough for two 747s placed wing-tip to wing-tip; and 19 restaurants serve every whim.

Personally, Knox has lined 11.2 miles of corridor with a finely runed combination of exhibitors, now at 98 percent occupancy. She explains that the mix of exhibitors, as well as their physical placement, are important considerations. "And you must always be creating and following trends: for example, so that when 'western' starts to reemerge, you can be sure it's there, and that it's packaged so the buyers know it's there."

The Apparel Mart also hosts five trade fairs a year, at which time Knox organizes fashion shows three times daily in the Great Hall "to educate the buyers. It's a circus atmosphere, but people are doing business," says Knoz. The Apparel Mart presents the Dallas Fashion Award, which izst October went to Margaretha Ley for Outstanding Sportswear Designer.

On the subject of German lashion, says Knox, "Its ouraber-one selling point is quality - helped by a reputation for prompt deliveries - and bolstered in the last five years by a new emphasis on fashion." She points out, however, that

"what Manfred has is not just German fashion. We wanted to see Italian, French, British and German - and he has all four showing in Düsseldorf."

Once the decision was made to go with Düsseldorf, Knox's work had just begun. To explain the identity of the Apparel - Marr's 20,000 buyers, Knox developed special mailing lists for each fashion category. She also helped exhibitors develop macketing plans for the U.S., including advice on where to advertise, and specific aid in creating such related materials as videos.

Knox also gives "export seminars" to prospective exhibitors. "We spend an entire day telling them how to export to the U.S." she explains. At one, for example, with 125 companies represented, she brought together a remiler, a banker, a sales representative, a marketing specialist, and a customs/freight agent. "Once you get the process down, exporting is not as difficult as it's perceived. The challenge is getting to U.S. customs, and then getting it through." Finally, with 2,000 permanent exhibitors at the Apparel Mart,

Knox encourages the Europeans to form individual relationships that can provide ongoing support.

To what does she owe successboth bers and Kronen's - in this field? "It's based on a simple formula: if you talk and listen to people, if you ask enough ques. tions, you will get the answers" -Mary Carpenter

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INTERNATIONAL HERALD TRIBUNE

ADVERTISING SECTION

Germany's Fashion Tycoon

From his spartan headquarters in Wattenscheid, Klaus Steilmann masterminds a multi-million-dollar fashion empire that is considered one of the market leaders among Western Europe's manufacturers of ladies' outerwear.

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But don't try calling him on a Wednesday afternoon. Certain things are sacred. And as captain of the Wattenscheid football team, Steilmann takes his job seriously, just as seriously as he takes his leading position in the fashion industry.

Steilmann's career in fashion began in the fifties, when he worked as a buyer for the C & A stores. In 1958, he founded his own company, starting out with women's coars and jackets, then extending his lines ro include sportswear. Historically, the time was right: the German business community was beginning to benefit from what has been called "the economic miracle." When the tides turned and the

clothing industry suffered from the economic recession of the sixoes, Steilmann was one of the very few who sensed the need for resourceful design and technical flexibility. With half of the German textile companies going under and unemployment in the fashion industry

peaking at 53 percent, Steilmann's factory was still operating securely with a substantial turnover. His secret? Orders from buyers were not considered on a seasonal basis, but on a monthly one.

A down-to-earth marketing philosophy has also helped him to weather the tough times. The Steilmann motto has always been: "Never go for high prices. If possible, stay in the mid-to-lower price ranges."

Last year 21 million coats, dresses, skins and blouses were produced by the Steilmann factories, and his turnover was U.S. \$649 million, nearly one-tenth of Germany's entire ladies' ready-to-wear numover. The group, comprised of nine companies, is supplied by 34 factories, and has 82 designers. "Our designers improve the image of German fashion as a whole," says Steilmann, who is also ready to bring in talent from abroad. The most recent addition to the Steilmann force is French courure de-

signer Jean-Claude de Luca, who represents a DM 2 million investment for the company.

As with most German fashion manufacturers, exports have seen a strong increase in recent years. The best clients are other European countries, which constitute 60 per-

cent of all exports, followed by Japan and Canada.

But even the soundest strategies can sometimes be hindered by negarive outside factors. Having increased by 14 percent in 1985, the Steilmann company's overall turnover saw a drop in 1986, though by less than one percent. "The decline in the dollar and the pound have definitely put a damper on the export figures," sighs Steilmann. We'll hardly make any profit this year in England."

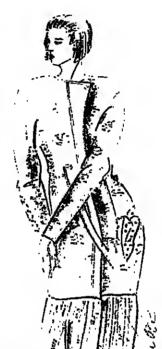
In contrast with other German fashion hrands, business with the United States has never really taken off for Steilmann. In 1986, Escada registered exports of \$30 million to the States; Bogner, \$10 million; and Boss, \$5.5 million. So far, however, Steilmann has only reached a stateside rumover of \$8 million. "But at least we haven't made any losses," quips the chain-smoking tycoon, who likes nothing more than to have a good haggle over a price.

Company plans include increased production in the spring. Assuming the cononued strength of the European market, 1987 should be a good year for Klaus Steilmann.

- Mary Deschamps



Jürgen Felser has well-established design credentials, with both his own collections and the L'Estelle line. His new collection for fall/winter '87/'88 features very English styling: pleated skirts, muslin and cashmere,



Considered a star in the KAB (Club Avantgarde Berlin), Brigitte Haarke has built a reputation for experimenoing with new and unusual materials. Her current line is very feminine, yet sophisticated.

Her unique and luxurious designs keep Ella Singh in the limelight. She designs for women with a strong sense of identity, those who have mastered the art of appearing in public. Says Singh, "I just love to make something beauoful for women who, like myself, would rather feast on caviar than pick at kippers."

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ADVERTISING SECTION

Winter Outlook:

Five Innovators Predict

## he French Connection

"The big boom in fashion is definitely taking place in Germany," says French designer Jean-Claude de Luca, who has recently signed a licensing contract with the Steilmann company, based in Wattenscheid. "Today the same thing is happening in Germany that rook place in Italy ten years ago," adds the cosmopolitan stylist.

Having spent most of his life designing women's couture lines in Paris and Milan, de Luca recently turned his interests toward Germany, feeling that it was the only country in which he could find a reliable industrial group to back his designs and promote his fashion ideas and concepts. "The problem with Italy," says de Luca, "is that the clothes are too expensive and, aside from a few big names, are very poorly distributed- In France there are no textile factories, and in the United States the markets are either too wide or too small.

"All the buyers and journalists I have met in the past two years have advised me to take a look at the German market. Having made several contacts with companies a year ago, I decided Klaus Steilmann was the one I really wanted to work with. I was very impressed with Steilmann, both on a personal level and on a professional one. His personality immediately appealed to me, and was a strong, decisive factor."

He continues, "When I called back after six months and went to see him, we spent five hours discussing my new concept of fashion. I call it 'creative distribucion,' because it offers the customers hautecourture quality at ready-to-wear

prices." Though he travels frequently, de Luca has remained faithful to his Paris roots. After receiving his law degree in Italy 15 years ago, de Luca decided his real vocation was the world of fashion. Introduced to Hubert de Givenchy by illustratot René Gruzu, be worked as the designer's assistant for two years. "It was hard work," recalls de Luca, "but it's really the only way to learn

the trade. From there I was able to launch my own collections both in France and Icaly."

Today he designs from a studio located oght off his spacious, newly located second-story apartment in Paris' seventh arrandissement, overlooking a quiet garden. "There is no doubt that Paris remains the fashion capital of the world," says de Luca, "but the fronders between countries tend to disappear more and more, and the fashion centers seem to be changing. On a recent visit to Düsseldorf, I was really impressed by the vitality of the city and the elegance of the women walking along the streets. The Königsallee is definitely as glamorous as Milan's via Monte Napoleone or New York's Fifth Avenue, and I am looking forward to pre-

senting my clothes there. 'My collections are designed for the international executive woman," continues de Luca. "Todav's women lead the same life as men and their comfort is an essential factor. My fashion takes into consideration that women work in offices and do extensive traveling.

But in order to confront her every-

day life, a woman also has to have a wardrobe touched with a sense of humor. She should never be outdated; nor should she be a fashion victim."

The Winter 1987-88 Jean-Claude de Luca collection presented at Düsseldorf's IGEDO, under the Steilmann patronage, will reflect these ideas, and more. Six day lines and two evening ones feature very simple, minimalist cuts as well as easy-to-wear evening fashions. Many de Luca suits have short, wide skirts and long coats. "Colot coordination is very important," he says. "This is why I have created sweaters, skirts and pants as well as coats that can be mixed and matched.

"The IGEDO fair is a fantastic work instrument," adds de Luca, who admits to being not very keen on the concept of trade fairs in general. "But in Germany everything is so well-organized and so ideally suited for buyers that I really am looking forward to taking part in all the events planned here throughout the year."

- Mary Deschamps

## Important IGEDO Information

IGEDO\* offers an unmarchable opportunity to view Europe's most complete, saleable fashion collections. Following are some facts about the fair: .

Where it is. Düsseldorf Fairgrounds, Düsseldorf. When it is. March 8 ro 12, 1987.

What's showing. Collections of knitwear, coats, suits, blouses, skirts, pants, leathergoods, accessories, millinery, lingerie, foundations, swimwear, and fashions for the home, in all price ranges.

Who's showing. Over 2,500 exhibitors include all major German designers and manufacturers as well as such would-renowned designers as Guy Laroche, Balenciaga, Pierre Balmain, Mariella Burani, Byblos, Cerruti, Adolfo Dominguez, Katherine Hamnett, Iceberg, Claude Montana, Thierry Mugler, Nina Ricci and Ralph Lauren.

Upcoming IGEDO fashion fairs for Spring/Summer '88 fashions: Collections Premieren, Aug. 2 - 4; IGEDO Internationale Modemesser, Sept. 6 - 10; IGEDO - Dessous, Sept. 6 - 9.

\* For the curious, IGEDO stands for Interestengemeinschaft für Damenoberhekleidung.

Small and delicate are keywords for the collection of Laureen Moeck, who works in a small town in North Rhine-Westphalia and lives in Berlin. She prefers a "pure" look, with perfection in cut and tich, lush materials.

DÜSSELDORF (Continued From Page I)



Benrath Costle, built in the reign of Carl Theodor in the 18th century.

amidst the heavier teutonic architecture in the area. On foot or by boat, there are several other possible outings along the banks of the Rhine, especially during the warmer months of the year. From the top of the 234.2-meter-

high telecommunications tower one can enjoy a breathtaking view over the Altstadt, the Rhine and, if weather permits, as far as the Bergish Land, Cologne Cathedral, Duisburg and all the way to the Netherlands In the Altstadt, (the old part of

town), the visitor will find a wellbalanced array of pubs, restaurants, boutiques and art galleries. The romantic cobblestone streets and pedestrian zones of the Old Town

provide the visitors with an ideal opportunity to plunge into Düsseldorf's historic center. The shops in that part of town have the advantage of being less expensive than on the "Ko," and many smaller avantgarde designers have chosen to set themselves up there.

While Düsseldorf has developed as an internationally renowned trade-fair and fashion center over the past ten years, the local burghers and the visitors have also changed, becoming more and more cosmopolitan and eclectic. Whether on the "Kö" or in the Altstadt, one frequently encounters prominent personalines from the world of finance, international jet-set, politics and the arts.

"In Germany we have no real Hamburg, Düsseldorf and Munich

The My Style Collection, designed and created by Jean R. Vermuelen, is known for its line of elegant dresses and particular attention to fabrics. The first show is being held at IGEDO this month.



Nicknamed the "Ko," the Königsallee is a prime shapping promenade featuring a wide range of international boutiques, cafés and restaurants.

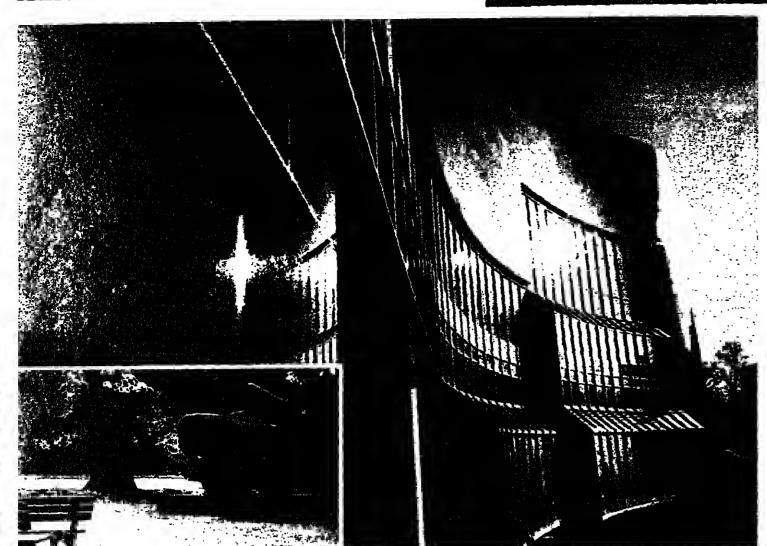
capital," says Manfred Kronen, di- - are fighting for the image of the rector and organizer of the giant main city. Of the three, Dusseldorf IGEDO fairs. "Berlin is now an has the best location, as it is right in island, Bonn is the seat of govern- the center of the country. And since ment, but not much else. In the it has the largest regional influence, absence of a real metropolis, the 1 think it fully deserves its title as three prettiest German cities - fashion metropolis."

- Mary Deschamps

#### ADVERTISING SECTION

#### INTERNATIONAL HERALD TRIBUNE

#### ADVERTISING SECTION



ons of modern art such as the current Miro retrospective. Inset: Nearby, Henry Moore's "Reclining Figure" graces the city's Hofgarten (Court Gardens).

#### Scene: High Style, High ( Culture

In February each year, the State Art Academy of Düsseldorf invites the has much to offer. The many thecity's art aficionados to tour the academy's classrooms, where the students display their best works. The venerable old building seems to overflow with new ideas, new materials and media.

It is typical of the Düsseldorf art scene that the old traditions repeatedly give birth to new ideas, that a move to new horizons is ventured. The city's past and present merge to create an armosphere in which art - brave, confident, sometimes crazy and wild, then contemplative and secretly romantic -- looks toward the future.

Düsseldorf's cultural scene also aters range from small pupper theaters and the political cabaret "Kom m hikhen." to the great opera house and the "Schauspielhaus." Here, 100, the exciting present links up with great memories. Gustaf Gründgens was at the Schauspielhaus, first as a student and then as managing director. The composer Robert Schumann once headed the Düsseldorf Sympbony

Orchestra. Perhaps most notably, the poet Heinrich Heine was born in Düsseldorf. Collections and exhibitions

one of the city's three literary museums, document his life and works. Then there's the theater museum, showcasing the history of the stage in the city, as well as the most important Goethe touseum outside of Frankfurt and Weimar.

Goethe once visited Düsseldorf and was fascinated by the collection of paintings that Prince Elector Johann Wilhem possessed. This collection became Düsseldorf's first museum; however, as the result of chaos caused by war inheritance, the collection, with its great works of Rubens, went to Munich, where it still belongs to the famous Pinakothek. Düsseldorf fought against

it, and the loss became a political problem. As compensation, the state gave the city money for the erection of a new exhibition building. This became the "Kunsthalle," a center for changing exhibitions of current art. At the moment, a Miró

What remained from the Prince Elector's collection became the basis of the city's present Art Museum. Artists from the Academy and patrons from the business community belped to expand the collection. The Art Museum is renowned for its collection of works from the "Düsseldorf School" during the Art Academy's heyday in the 19th

century, but also for a glass collection unique in Europe. Representing the 20th century, particular emphasis is placed on the Düsseldorf "Zero" Group, including Mack, Piene and Uccker.

Newly housed in the center of the city, the Art Collection of the State of North Rhine-Westphalia is a repository of 20th century masterpiece paintings, among them works by Lichtenstein, Rauschenberg and Warhol. There are also little-known treats for the knowledgeable visitor, such as the only German ceraraics museum and the maritime museum, in the old castle tower located on the Rhine. Finally, the City Museum offers a survey of Düsseldorf's history. The museum achieved international fame through its works in memory of the progressive art scene which flourished in the city during the 1920s and '30s, but was destroyed during the war years.

In addition to the 'official' art scene, Düsseldorf has a rich 'off' scene consisting of free cultural initiative groups, private art gallerics, antique shops, and artisans' studios with their own exhibitions, all centered in a historic quarter south of the Old Town. From there, it is just a short walk to all of the great cultural centers, the 'art mile' of Düsseldorf. Within this mile of culture, more and more private are galleries are opening up. The Old Town already boasts a selection of pubs and restaurants, and artists and other creative people in advertising and fashion design, filmmakers, actors and writers are everywhere. Düsseldorf truly is a

- Werner Schwerter

Düsseldorf Data: Where to Go, Where to Stay

"During the IGEDO fairs, the entire town takes on a different thythm. Its success is a fact that the fashion world cannot ignore any longer," says Marco Tomani, manager of the Breidenbacherhof Hotel, recognized as one of Europe's grand addresses. Located in the heart of Düsseldorf's business and shopping district, the 154-room botel carries on a tradition of excellence and personalized hospitality begun more than 150 years ago.

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a fin antis.

"Whenever an important fair takes place, there is a huge waiting list and two-thirds of the rooms are booked months in advance," admits Torniani, who also organizes small high-class fashion shows in some of the carefully decorated salons. Torriani took over as hotel manager a year and a half ago when the Breidenbacherhol was brought back from the Linsermeyer family by Georg Rafzel, formerly with the Regent group.

"Being in the hotel business is a little like being in the fashion business," says Rafael. "It gets into your blood."

Rafael has chosen Düsseldorf as the flagship for his new venture - the Rafael Hotel Group - because he finds "it is a marvelous and highly underrated city with enormous potential." He also believes it is one of the most fashionable shopping cities in Europe.

With 65,000 hotel beds available in Düsseldorf and its surroundings, the traveler can choose from many possibilities.



The labby of Düsseldorf's Breidenbacherhof Hatel, one of Europe's grand addresses.

In addition to the lovely antiques on display and the white-glove service at the Breidenbacher Hof, there are several other haxury hotels in cown, such as the Inter-Continental (called the Inter-Conti) and the Hilton International (Yankee amenities and very convenient to IGEDO and the fairgrounds), Hotel Nikko (operated by Japan Air Lines, a definite must if you like fresh flowers and can't live without sushi); the Steigenberger Parkhotel (European elegance in the Rhineland style). First-class hotels that are not too far from the IGEDO fairgrounds include the Arcade, the Günnewig Savoy, the Holiday Inn, the Rheinstern Penta, the Ramada and Ramada Renaissance.

There are many smaller horels around the fairgrounds, one of which is appropriately named the Fashion Hotel (practically opposite the Dusseldorf Fashion House).

Hotel Breidenbacher Hof; Heinrich-Heine-Allee 36; D-4000 Düsseldorf. Hotel Inter-Continental; Karl-Arnold-Platz 5; D-4000 Düsseldorf. Hotel Hilton International Düsseldorf; Georg-Glock-Str. 20; D-4000 Düsseldorf Hotel Nikko; Immermannstr. 41; D-4000 Dusseldorf. Steigenberger Parkhotel; Corneliusplatz 1; D-4000 Düsseldorf. Hotel Arcada; Ludwig-Erbard-Str. 2; D-4000 Düsseldorf. Gunneung Savoy; Oststr. 128; D-4000 Dusseldorf. Holiday Inn; Graf-Adolf-Platz 10; D-4000 Disseldorf: ---Hotel Ramada am Sesstern; Sessiern 16; D-4000 Düsseldorf.

at the Heintich Heine Institute, Düsseldorf's Footwear Fair: A Shoe-In for Success

> latest collections at Düsseldorf's GDS International Foorwear Fair.

> The GDS is purely a shoe trade fair, and its strong international

continued success to the desite on the part of international buyers to take into consideration the very latest fashion trends when placing their orders. This reflects a

multifaceted place for meeting and exchanging ideas. retrospective is on display there.



Twice a year, in the third weeks of March and September, 800 prominent shoe manufacturers from all parts of the world showcase their

#### profile is unmarched by any competing event anywhere in the world. In Düsseldorf the visitor finds a broad spectrum of truly significant offerings, from suppliers experienced in exporting. In addition, domestic manufacturers always make a strong showing:

Why is the fair so popular? One reason is its timing: among the foorwear fairs with worldwide, or at least international, significance, the GDS comes latest in the calendar. This means that the season's ongoing business discussions between important buyers prior to the GDS culminate at the collections presented there. Many of the season's discussions, indeed, are not 'mature' until Düsseldorf.

GDS can attribute much of its

#### \$5 BILLION SECRET (Continued From Page I)



ESCADA.

ing women's outerwear above the overall average for the industry.

With an annual turnover of over DM 11.3 billion and a 1.8 percent increase in last year's production,

close eye on the industry itself. West Germany has maintained a prominent position as an influen-"One of the big problems we have tial producer and seller of women's is the early markdowns in the outerwear. stores. It diminishes overall profit. German styling, in particular, The customer is the key to success 1 Jonard

uncertainty that stems from a market in continual flux - the tisk of errors in ordering, and thus of unwanted stock increases, is ever-present. Thus emerges the wish to get as close as possible to the season in question before ordering to reduce any tisks to a minimum. This is possible only at the GDS. The same is true for exaggerated price demands, which typically have come down to a realistic level by the time of the GDS. The concentration of competi-

tive suppliers at the GDS also makes additional services possible. Anyone requiring fast supplementary deliveries of current items can find them in Düsseldorf, as evidenced by the growing sales figures for immediate transactions.

world has taken notice.

and concepts.

designed by each designer.

Will Bogner, world-renowned sportswear designer, is the most recent addition to the Düsseldorf fashion scene. His luxurious new showrooms on the famed Königsallee are a prime forum for buyers from around the globe to see and order his new lines. And in the same building, the new Bogner specialty store stocks his complete sportswear collection.

has seen a decided change in ourand this is why we have six shows a side perceptions. In the last five year. It gives the buyers a chance to years, a wave of good, new German supply the stores with more noveidesigners has emerged and the tics.

Manfred Kronen has many plans IGEDO has taken a very encourfor the future, not the least of aging and supportive stance toward which is building a second Fashion these young designers, awarding an House in Düsseldorf that will douannual fashion-future prize to fosble its present capacity. When Düster up-and-coming talents in the seldorf Fashion House II is comfashion world. Since September pleted in 1988, buyers will have at 1984, IGEDO has also organized their disposal a 50,000-square-meter the "Deutsche Designer Schauen building with a unique, year-round Düsseldorf," a platform in which range of fashion, where they can the avant-garde German fashion buy directly from stock. stylists can present their new ideas

Four years ago, Kronen was also asked to participate as a consultant for the new exhibition center in Hong-Kong, also to be completed in 1988, and has made frequent

> trips there. Technology and logistics are the two areas where there is still a lot of money to be made," says Kronen. "But the most difficult thing in this industry is getting quick, accurate information. Why hasn't anyone thought of fashion data banks?"

-Mary Deschamps



Ramada Renaissance; Nordlicher Zubringer 6; D-4000 Düsseldorf.

Rheinstern Penta Hatel; Emanuel-Leutze-Str. 17; D-4000 Düsseldorf.

If you plan on eating out during an IGEDO fair, it is best to make reservations because tables tend to fill up very quickly. Even IGEDO president Manfred Kronen has been known to be without a good table during one of his very own fairs.

Admirers of Japanese food will be happy to know that there is a very large nippon community in Düsseldorf, hence rop-quality sushi bars and restaurants. There are many restaurants in the Old Town, where one can sample local specialties such as black pudding, cabbage with spare tibs, and knuckles of pork, served with the traditional Althier. In addition to the standard German fare, there are also many restaurants with French and Italian cuisine. Here again, a number of possibilities with some brief comments.

#### In Düsseldorf proper:

Dai-Tokai. Mutter-Eye Strasse 1 (near Kommödchen) Tel.: 32.50 54. An excellent Japanese restaurant; sushi and sashimi.

Edo. Am Scestern 3. Tel.: 59 10 82. Distinguished Japanese cuisine and traditional hospitality.

Grill Royal. Breidenbacher Hof Hotel, Heinrich-Heine-Allee 36, Tel.: 86 01. Perhaps Düsseldorf's best and most expensive with baute German and haute international. For less expensive and simpler fare, try the Breidenback Eck (Corner), also in the Hotel.

Orangerie. Bilker Strasse 30, Tel.: 32 60 01. Contender for first place among all the city's restaurants, this one's locared in a charming old home.

Schiffchen. Hafenstrasse 5, Tel.: 32 71 76. A local favorite in the Altstadt with an expansive menu and moderate prices.

Schlüssel. Bolkerstrasse 45-47; Tel.: 32 61 55. Another Altstadt favorite with a robust menu and typical surroundings. A real bargain.

Uerige. Bergerstrasse 2, Tel.: 32 81 45.

A typical beer hall in the Altstadt which produces its own dark Althier.

Zur Auster, Bergerstrasse 9, Tel.: 32 44 04. One of the best fish houses in town. Tasteful decor.

China-Sichuan. Graf-Adolf-Platz 7-8. Tel: 37 96 41. Spicy sichuan haute cuisine.

La Crème. Oberkasseler Strasse 100. Tel.: 57 56 72. In the French Mediterranean tradition.

De Medici Ristorante. Amboßstrasse 3. Tel: 59 41 51. Wonderfully Italian.

Dampfnudel. Hohe Strasse 2. Tel.: 13 159. In the Altstude, this cafe/restaurant specializes in local steamed noodles.

#### Outside Düsseldorf:

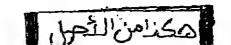
Alte Rheinfahre. Fahrerweg 22. Düsseldorf-Kaiserswerth, Tel.: 40 11 34. Traditional German cooking in the northern part of town, beyond the airport, in a lovely garden with a view of the Rhine.

-- .:

Meuser. Alt-Niederkassel 32. Düsseldorf-Niederkassel. Tel.: 5 12 72. A favorite Düsseldorf area restaurant with a hearty atmosphere.

**DUSSELDORF:** The German Fashion Capital

Photos and illustrations, this section, courtesy of Udo Haafke, IGEDO, and the collections of the individual designers.



## Statistics Index AMEX Infras P.12 Earnings raport AMEX Infrances P.12 Earnings raport INYSE Infras P.8 Gold markets INYSE Infrastructure P.10 Inforest rates NYSE highs/lows P.10 Interest rotes P.9 Concession stacks P.14 Market summary P. 8 Commachises P.19 Optices P.10 Commachises P.10 OTC stock P.10 Dividends P.10 Other markets P.14 SATURDAY-SUNDAY, MARCH 7-8, 1987

Herald Eribune. **BUSINESS/FINANCE** 



Page 9

### ECONOMIC SCENE

## Worst-Case Debt Scenario: **Both Sides Refuse to Budge**

By LEONARD SILK New York Times Service

EW YORK - While the carnival festivities were LW YORK — While the carnival festivities were going on in Rio last week. Brazil's finance minister, Dilson Funaro, and central bank governor, Francisco international financial officials. They got tea and sympathy but bringing their country's racing inflation under control.

bringing their country's raging inflation under control. When the Brazilians moved on Monday to London, they got the same treatment from Britain's chancellor of the exchequer, Niget I among whe could there that Brazil mould have to solve its Nigel Lawson, who told them that Brazil would have to solve its debt problems with the commercial banks before it could get help

from governments. He also told them they would have to work out an agreement with the International Monetary Fund if they expected new money or easier terms from commercial banks.

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The message from West German officials was similar, although Mr. Funaro received expressions of sympathy in

unemployment, no IMF," says the leader of Brazil's ruling party.

"No recession, no

Paris. After stopping Thursday in Switzerland and Italy, the Brazilian delegation planned to fly Sunday to Japan, and possibly

The banks so far are refusing to yield to the implied threat of losing what they have already lent to Brazil, though it is already costing them \$450 million a month in unpaid interest. Two weeks ago, Brazil suspended payments on \$68 billion of commercial bank loans; it followed that move by freezing about \$15 billion of trade conditioned interest. trade credits and interbank deposits made by foreign banks and institutions. That means Brazil is holding up payments on some \$83 billion of its total foreign debt of \$109 billion.

A senior American banker on the 14-bank negotiating committee, who insisted on anonymity, said in an interview Thursday: "The situation is serious. I can't say it is in the process of working out,'

The threat to the private banks is Brazil's strongest weapon, but the American banker said, "Beating up on the banks can be of only marginal help to them."

BRAZIL'S TRADE problem, crucial to its ability to service debt, stems from the so-called Cruzado Plan, which was adopted a year ago by President José Sarney and Mr. Funaro to help their party win an election. The plan, aimed at spurring economic growth and simultaneously stopping inflation, has caused the economy to explode.

The combination of deep tax cuts and wage-price controls at first looked like a new miracle. The real gross national product soared 10 percent in 1986. But the boom sucked in imports, wiped out the country's trade surplus, depleted \$5 billion of Brazil's \$9 billion in foreign-exchange reserves and unleashed inflation, which has now climbed at a rate of about 600 percent a year. Interest rates soared to 750 percent, capital fied the country, the foreign banks cut their leading and investment fell.

"This is a purely home-grown crisis," said C. Fred Bergsten, a former assistant secretary of the U.S. Treasury who is now director of the Institute for International Economics. "Unlike the case of Mexico, it's difficult for the banks and the IMF to go the extra mile to help Brazil."

Why is Brazil refusing to come up with a plan? The basic reason is domestic politics. The Samey government is weak and internally divided. The labor unions and other interest groups fear the sacrifices that would result from an agreement with the International Monetary Fund, and the pressure they exert make

it difficult for the government to act decisively. "No recession, no unemployment, no IMF," said Ulysses Guimaräes, the leader of the ruling Brazilian Democratic Movement Party, who wants Mr. Sarney's job. Geoffrey L. Bell, head of Geoffrey Bell & Co., a political and economic consulting firm, sees stubbornness on the side of the

.

At left, steel flows into a continuous slab-casting machine at an Inland Steel Co. plant in East Chicago, Indiana. Above, autoworkers man an assembly line at a General Motors Corp. plant in Pontiac, Michigan.

"Really, I was doing the jobs of four people — they laid off the three other guys I was working with and combined the jobs. One day, I started feeling faint. I got real hot — I thought I was going to die." — Tom Stanton, a 45-year-old worker at USX Corp.'s steelworks in

## U.S. Push for Productivity: Worker Injuries Rise

"I was on the job five years before I got hart. But the chain speed (on the production line) just got so fast. ... The doctor said my wrists just wore out'

-Gary Shadbolt, a 32-year-old worker at the huge IBP meatpack-ing plant in Dakota City, Nebraska.

By James Risen Las Angeles Times Service DETROIT — The United States may be

paying a hidden price for its drive to regain its competitive edge, as concern grows that the push for increased productivity is leading to more frequent injuries among workers. To improve productivity and lower costs,

manufacturing industries have been slashing jobs while seeking to maintain high rates of output. As a result, safety experts believe that many manufacturers are reducing their labor costs by piling up extra duties on workers such as Mr. Shadboht and Mr. Stanton, who then get hurt as they try to keep up.

"It's a simple equation," says Deborah Berkowitz, director of the safety and health program for the AFL-CIO's Food and Allied Service Trades Department, and an expert on injuries in the meatpacking industry. "When an industry like meatpacking steadily increases line speeds while simultaneously cutting work force levels, safety and health conditions deteriorate rapidly.

Experts note that layoffs in troubled indus-tries should have resulted in safer workplaces, by removing the least experienced - and thus most injury-prone - workers from their jobs. Injury rates usually go down during economic slumps and rise during boom times, when new workers are hired.

Instead, the opposite has happened, at least in part because more and more work is

being loaded onto fewer and fewer employ-ces, some experts believe.

Gary, Indiana.

Groups such as the National Association of Manufacturers, a Washington-based trade group, insist that industrial safety remains a top priority. But U.S. statistics show that injury rates in manufacturing have increased since the recession of the early 1980s even as job levels have remained stagnant or de-

Federal statistics for 1984 and 1985, the most recent years available, show manufacturing injuries nearly 12 percent higher than in 1983, including big increases in meatpack-ing, steel, machine tools and metal fabricat-

"Anytime that the employer puts pressure on the workers — to do more, do h faster, do it a little bit quicker, and speed up the normal operating procedure — there is probably a higher risk of injuries," says Frank Frodyma, associate director of the policy staff at the Occupational Safety and Health Administra-

But union officials say the problems may be worse than the federal government realizes. They charge that even the climbing injury rate reported by the Bureau of Labor Statistics is understated because of widespread underreporting of injuries and lax enforcement of work-safety regulations.

The rising injury rate comes at a time when American businesses are in trouble. On one

side, they face an unprecedented challenge from imports, while on the other side they are being squeezed by depressed commodity prices and excess production. As a result, they are under heavy pressure to cut costs. Industry has responded by improving pro-ductivity. From November 1982 to Decem-ber 1986, for example, manufacturing output the previous month. The 6.7 percent civilian unemrose 30.8 percent, while manufacturing employment increased by just 5.6 percent, according to data compiled by the Bureau of Labor Statistics and the Federal Reserve

Pater Yoles/The New York Times

The trends have been even more telling over the past year; while output rose 2.2 percent from December 1985 to last December, manufacturing jobs slipped 0.5 percent. Certainly, much of that productivity gain is a result of the increased use of factory automation and the development of more effi-

cient practices in American factories. But some union officials charge that some businesses have also been cutting corners in ways that indirectly threaten safety conditions. Besides overloading employees with work, they say, some companies have cut back on employee training and equipment intenance.

Management safety experts, however, disagree that production pressures have led to worsening injury rates, and contend that in-

3.6 hours. See INJURIES, Page 11

## **U.S. Jobless Rate Remains at 6.7% For Third Month**

WASHINGTON — The U.S. payroll swelled by 371,000 workers in February, holding the unem-ployment rate to 6.7 percent for a third consecutive month, the Labor Department said Friday.

The news surprised economists, who expected more people to be out of work. The 6.7 percent rate has been the lowest in nearly seven years. "We have an incredible job-cre-

ating machine here in the U.S. economy," said Allen Sinai, an an-alyst for Shearson Lehman Brothers Inc. The economy has generated 13 million new jobs since 1982, 1.2 million of them since October.

ber from November. Meanwhile, the Federal La-bor office said West German The number of employed civilian workers rose by 371,000 in Febru-ary to total 111.38 million, after unemployment, not adjusted for seasonal factors, fell to 2.49 million persons in February from 2.50 million persons in seasonal adjustment. But the increase followed a revised gain of 319,000 in January, down sharply January. On a seasonally adjusted basis, there were 2.18 million unemployed persons in February, down from 2.19 milfrom the previously reported 448,000. Two-thirds of the February gains

in employment were in services and lion in January. at stores. There also were 50,000 On Wednesday, the Economnew manufacturing jobs, but a hef-ty share of those jobs were filled by strikers in the steel industry who went back to work. ics Ministry said January's industrial production fell a seasonally adjusted 3.0 percent from December, partly because The report also showed that an of severe winter weather. Some estimated 7.97 million people were out of work and seeking a job m February, down from 8.02 million

economists said the statistics indicate first-quarter gross national product growth is likely to be stagnant at best.

**Bonn Reports** 

Drop of 1.9% in

**January Orders** 

International Herald Tribun

orders to the nation's manufac-

turing industry in January fell a

seasonally adjusted 1.9 percent from December after account-ing for inflation. Industrial or-ders were unchanged in Decem-

BONN - The Economics Ministry said Friday that new

ployment rate is the best showing since January through March of 1980, when it was 6.3 percent. The whites fell 0.2 percentage points to 5.7 percent while that for blacks saw no change at 14.3 percent. overall jobless rate, including mili-

Donald Ratajczak, the chief of tary personnel living in the United the Economic Forecasting Project at Georgia State University in At-lanta, said that the longer work week in manufacturing reflected re-The Labor Department's study • The weekly manufacturing workweek rose 0.3 hours to 41.2 cent efforts by businesses to build inventories. hours, the longest such week at the

nation's factories since November Lawrence Chimerine of Chase 1966, when it also was 41.2 hours. Econometrics in Bala Cynwyd, Pennsylvania, was less optimistic. "Some of it is quite puzzling," the analyst said. "I don't understand • Average carnings rose 2 cents an bour to \$8.89, and by \$2.46 a week to \$307.59, unadjusted for seasonal factors. When adjusted, why construction employment is the changes represent a 0.5 percent increase in hourly earnings and a 1 still so strong while production is down."

percent jump in weekly pay. "On balance," he said, "it proba-bly tells us what the other indica-· Average overtime worked in manufacturing jobs was stable at tors are saying: that the economy still is mixed; it's not fading and it's not picking up either."

• The unemployment rate for

States, was 6.6 percent.

also showed:

SEC Aide Expects More Insider Trading Arrests

Board.

banks as well. "This difficult situation has been made more complex and emotional because of the intransigent position taken by Citibank regarding concessions to debtors," he said. See SCENE, Page 13

C	urrency R	ates
as Rates		

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Brussels(a)	38.0275	68.725	20.7998	6.224	29143	16.365		24.586	24.775 *	18
Frankfart	1.8354	2.996		30.05 *	T.407 x	8.555	4.63 *	110.79 *	1.1955 *	1
Londen (b)	1.587		2,9175	9.7075	2,072.50	3.271	69.335	2,4595	243.525	
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Closinge in Landon and Zurich, fixings in other European centers. New York rates of 4 P.A. (c) Commercial franc (b) Amounts needed to buy one pound (c) Amounts peeded to buy one doltar (\*) Units of 100 (x) Units of 1,000 (y) Units of 10,000 N.Q.: not quoted; N.A.: not available. (\*) To buy one pound: SU.SJ.SM5

#### Other Dellar Values

 United to the second Latin American debt crisis, Japan's leading banks are ready to try a novel approach to ease their share , of the burden.

E Sterling: 1.972 Irish E E Sagrame: 1874 Sources: Indosuez Bank (Brussels); Banca Commerciale Italiana (Allasi); Banque Nationale Ge Paris (Paris); Bank of Takyo (Takyo); IMF (SDR); BAI) (dinor, riyal, dirham); Gaebank Irubia), Other data tram Roviers and AP.

	Inte	re	t Ra	tes		ny that would be jointly owned by the banks and whose sole purpose would be to try to collect on the bad loans.	<ul> <li>was \$62 billion as of last Septem- ber, about half as much as Ameri- can banks.</li> </ul>	the loans. Bankers in Japan, however, said that the seed money would come	been bogged down because the Ba- hamian branch of Bank Leu was where Mr. Levine's trading was ini-	have received subpoenas, which compel the recipients to provide	Kuroda said that y nese market depr oversupply, Ame might be finding
Eurocurrente poliar 1 month 6 %-6 %	D-Mork 376-4 3 m-4 m	3 %-4 % 3%-4	sterling 19 %-11 %- 10 %-19 %-		March 6 ECU SDR 7 14-7 14 6 7 14-7 14 5 14 7 14-7 14 5 14	Banking sources in Tokyo said that the new company could be in business as early as next week. If it is formed, it would be one of the	the new company. But bankers in the United States said that a plan was virtually in place under which	by the Finance Ministry. The Japanese sources said that		documents or testimony, the sources added.	sell more there.
2 months & Sui-Shi 3 months & Sui-Shi 4 months & Sui-Shi 1 year & Sui-Shi Sources: Margan Gu (SDR), Rates applica Key Maney R	3 444 44 3 444 45 6 444 45 6 444 45 10 Interban Endes Marel	6	9 <del>%-</del> 10 %	8-8 % 8%-8½ : Lloyds Bom minimum (or	7 %-7 % 5 % 7 %-7 % 5 % k [ECU]; Reuter equivalent].	Spot Prices fo Move Above t	r Crude Oil	AUSTRA Société d'Investissem	Sources said Thursday that the	FIDELITY SPECIAL Société d'Investisseme 37 rue Notre-Dan R.C. Luxembe Notice of Annual Gene	nt à Capital Variable ne. Luxembourg purg B 20095
Using States Discount rate Gume rate Gume rate Com poper 90-07 days S-month Treasury allis Generit Treasury allis 3-month CD'S	51/2 5 71/2 5 5 15/16 5.84 5 5.63 55 5.63 5 5.63 5 5.64 5 5.65 5 5.55 5	512 6 53 53 50 90	2 mostha 3 maatins 6 moatins 1 yest Sour201 Rea			Readers NEW YORK — Prices for the U.S. benchmark crude oil, West Texas Intermediate, moved above	larty Nigerian sweet grades, firmed the price for North Sea Breat. A survey estimated current OPEC production at 14.7 million	Luxen B.C. Laxemb Shareholders are bereby convened to ANNUAL GENI of shareholders of our company, wh resistered office. 2. boulevard Royal	nbourg ourg B-24061 othe ERAL MEETING sich will take place at the company's Luxembourg, on March 16th, 1987 at	Notice is hereby given that the shareholders of Fidelity Special Grow a capital variable organized under Luxembourg (the Fund), will be held a of the Fund, 37, rue Notre-Dame, Lux 1987, specifically, but without limitation 1. Presentation of the report of the	e Annual General Ma with Fund. a société d'in the laws of the Gran at the principal and reg embourg, at 11:00 a.m. on. for the following pu e Board of Directors.
3-month CD's Japon Discount rate Gall meney 3-month interbask 3-month interbask West Germany Discount rate	315/16 41, 371 41, 371 3	716 176	U.S. Mo Marrill Lync 30 day evera Telefate Inte Source: Merri	h Ready Asse pe yield: rest Rate Ind	ax: 6.058	markets Friday for the first time in recent weeks, traders said. They said the price could rise further as reports proliferate that the Organization of Petroleum Ex-	barrels a day, with the brunt of the reduction borne by Sandi Arabia. The kingdom's output is estimated at 3.1 million barrels a day, or 1 million barrels fewer than its offi-	<ol> <li>a.m. for the purpose of consideragenda:</li> <li>Submittal of the reports of the Statutory Auditors;</li> <li>Approval of the Statement of 1986 and Statement of Open</li> </ol>	ering and voting upon the following the Board of Directors and of the of Net Assets as of December 31, ations for the year ended Decem-	<ol> <li>Presentation of the report of the Approval of the balance sheet statement for the fiscal year end Discharge of Board of Directors</li> <li>Election of cight (8) Directors present Directors. Messrs. Edwa Charles A. Fraser. Hisashi Kurol Seggerman and H.F. Van den Ho</li> </ol>	at November 30, 1980 led November 30, 1986 s and the Statutory Au specifically the re-el rd C. Johnson 3d, Wiff Kawa, John, M.S. Pauto oven and Finimtrust.
Landbard roto Overbight rute Landoth interbask Landoth interbask Sanoath interbask Santoin Bank base rute	3,16 3 4,00 4 4,05 4 4,05 4 4,05 4	85 05 10 10		Co	March 6	porting Countries has cut current output substantially below its 15.8 million barrel-a-day quota and may regain the \$18 average price set at a meeting in December. West Texas Intermediate ended	Emirates are producing in excess of their quotas. Separately, Ecuador suspended	the Statutory Auditor; 6. Miscellaneous.	nd of the Statutory Anditor; mination of the Directors and of	<ol> <li>Election of Coopers and Lybran</li> <li>Declaration of a cash dividend Directors to declare additional 1986 if necessary to enable the F under United Kingdom tax law.</li> <li>Consideration of such other bus the meeting.</li> </ol>	d as the Statutory Aud and authorization of dividends in respect of fund to qualify for distr
Coll money Semonth laterbook Fronce Hatervestion rate Call money I-meetik interbook	1044 1017 n.c. 1017 8 744 7 713/16 7	10 10 5 70 70 70	Hong Kong Luxembourg Poris (12.5 k Zurich Londen New York Luxembourg	487,98 487,98 486,50	P.M. Char 408.05 - 25 	<sup>a</sup> futures market, up 38 cents, and <sup>a</sup> about \$1.65 higher than at the start <sup>b</sup> of the week. Britain's benchmark <sup>c</sup> crude, North Sea Brent, rose to <sup>c</sup> \$17.50, up \$1.70 since Tuesday.	Friday because of an earthquake Thursday night that damaged pumping and crude transport in- stallations, an Energy and Mines Ministry statement said.	quorum and will be taken at the marcpresented. In order to attend the meeting of Ma shares will have to deposit their share the registered office of the Compan Lorrembourg, 2, boulevard Royal, Lu	mual general meeting will require no jority of the shareholdens present or roh 16th, 1987, the owners of bearer s five clear days before the meeting at ny or with Banque Internationale à membourg.	Approval of the above items of and the affirmative vote of a majority at the meeting. Subject to the limitatic of Incorporation of the Fund, each sh holder may act at any meeting by pro- Dated: February 2h, 1987	of the shares present of ons imposed by law and hare is enfitted to one of xy.
Sementh Lateration Sementh Intertaint Sources: Rowlers, Ban marzbank, Criedi L.von	7 Ista 8 B1/ k of Takwa, Con ngis.	16 m-	inas; Hene closina prici All prices in Saurce: Reu	Kong Uni 2 Is: New York U.S. S per our Ners.	spoi morket clos CC	Traders said that the reduction of available OPEC crudes, particu-	· · · · · · · · · · · · · · · · · · ·		THE BOARD OF DIRECTORS		By order of the Board
		2014 1.1.7.1.7 1.4.7.1									-



By Eric N. Berg New York Tunes Service

NEW YORK - At a time when

large banks all over the world are

worried about a deepening of the

According to a Japanese Finance Ministry official and several Amer-

ican bankers, the Japanese banks

are on the verge of pooling their troubled Third World loans and

transferring them to a new compa-

ny that would be jointly owned by

March 6

~ John S.R. Shad Japan's Banks Set to Pool Bad Loans

By Debra Whitefield terize" recent SEC settlements with Wall Street firm of Drexel Burn- government has subpoenaed or re-Los Angeles Times Service Securities & Exchange Commis- the iceberg" in insider trading. sion, said Thursday that "there's no

sider trading case. Mr. Lynch, testifying alongside the SEC chairman, John S.R. Shad, mind about that." agency investigators code-named the unknown stock trader whose trail they were following "Moby before a House subcommittee in-

vestigating securities-law abuses, insider trading charges, Mr. Levine would not "go so far as to charac- was an investment banker with the

question in my mind" that the has so many investigations under rate anti-takeover defenses. agency will soon expose more co- way based on tips from those men Before the SEC learned Mr. Le-

Until his arrest last spring on

three confessed inside traders, Ivan ham Lambert Inc. He implicated quested information from more F. Boesky, Dennis B. Levine and Mr. Boesky, one of the best-known than a dozen financial institutions WASHINGTON - Gary F. Boesky, Dennis B. Levine and Mr. Boesky, one of the best-known

conspirators in the biggest U.S. in-sider trading case. that the law of averages alone vine's identity, Mr. Lynch said, promises that "certainly there will agency investigators code-named trail they were following "Moby Dick," after the whale in Herman Melville's novel of that name.

"We knew we were after a very big fish," Mr. Lynch explained. He also took issue with an assertion by several members of the House Energy and Commerce telecommunications and finance subthe crisis involving Third World would approve the creation of an borrowings first appeared in 1982. offshore company that would hold Such a company could remove the loans. SEC caught Mr. Levine was an anonymous tip to Merrill Lynch & Loan. Another company, Invest-Co., which was later relayed to the what has been a major obstacle to a The bankers said the company agency.

resolution of the debt crisis: the probably would be based in the need for debtor countries to bar- Cayman Islands in the West Indies. The "major coup for us" in apprehending Mr. Levine was not so much the Merrill Lynch tip, Mr. sain separately with hundreds of banks. And by focusing attention how the company would be fi-on the size of the total exposure of nanced. Several senior bankers in Lynch said, as it was a subsequent tip that an official from the Baha-mian branch of Bank Leu was in Japanese banks, the move could the United States said they had encourage the government in To-heard from colleagues in Tokyo kyo to press for a political solution. that the Finance Ministry would A total of 28 Japanese banks are provide the seed money to buy the expected to form the new company. loans from the banks. subpoena the bank official, whose Drexel specializes.

testimony belped crack the case. The SEC's investigation bad The total loan exposure of Japa-nese banks to developing countries the banks from interest earned on was \$62 billion as of last Septem- the loans. been bogged down because the Bahamian branch of Bank Leu was where Mr. Levine's trading was inithat the seed money would come tiated and his illegal profits hidden, but the SEC does not have subpoena power outside the United States

Lynch, enforcement chief for the Martin A. Siegel, as only "the tip of American arbitragers, who in turn that were among the largest "junk implicated Mr. Siegel, one of the bond" clients of Drexel Burnham But he did say that the agency most respected architects of corpo- Lambert, The New York Times reported.

The requests suggest that the government's investigation of Drexel's takeover practices has broadened to encompass the universe of institutions and individ-uals involved in Drexel's innovative and lucrative operations. That, in turn, implies that Drexel's entire

method of doing business is being investigated for evidence of systematic securities-law violations, the sources said. The group includes such clients committee that the only reason the as First Executive Corp., Reliance SEC caught Mr. Levine was an Group, and Columbia Savings &

ment Limited Partnership, includes the Equitable Life Assurance Society, Drexel and the Bass brothers of Texas, the sources said. .

Others, the sources said, are Centrust Savings Bank, Garrison Capital and mutual fund companies that have bought millions of dollars New York. Mr. Lynch dispatched of junk bonds, the high-yielding, an investigator to New York to low-quality debt securities in which

> The government has gone to many of the companies asking for voluntary compliance, but some have received subpoenas, which compel the recipients to provide documents or testimony, the sources added.

#### Sales to Europe

Limits on Car

Japan Requests

#### Reuters

TOKYO --- The government has asked Japanese automakers to limit their exports to Europe, an official in the International Trade and Industry Ministry said Friday.

Makutu Kuroda, its vice minister for international affairs, said that the ministry wants automakers to limit themselves to moderate increases. He declined to specify what he meant by a moderate increase, although local press reports have suggested that the ministry wants to limit the rise in European car exports to 10 percent this year.

Japanese car exports to Europe rose sharply in January, prompting European calls for import quotas.

Exports may have jumped in January to meet a demand that was left unsatisfied in the closing menths of 1986, he said. Mr. Kuroda also said that the

ministry was doing all it could to ensure the success of its agreement with Washington on trade in semiconductors. Mr. Kuroda said that with the Japanese market depressed by an oversupply, American makers might be finding it difficult to sell more there.

#### FIDELITY SPECIAL GROWTH FUND-Société d'Investissement à Capital Variable 37 rue Notre-Dame, Luxembourg R.C. Luxembourg B 20095

#### Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the shareholders of Fidelity Special Growth Fund. a société d'investissement à capital variable organized under the laws of the Grand Duchy of Luxembourg (the Fund), will be held at the principal and registered office of the Fund, 37, rue Notre-Dame, Luxembourg, at 11:00a.m. on March 26, 1987, specifically, but without limitation, for the following purposes:

- Presentation of the report of the Board of Directors.
- Presentation of the report of the Statutory Auditor. Approval of the balance sheet at November 30, 1986 and income 3,
- 4. 5.
- Statement for the balance sites at November 30, 1986 and income statement for the fiscal year ended November 30, 1986. Discharge of Board of Directors and the Statutory Auditor. Election of eight (8) Directors, specifically the re-election of all present Directors. Messrs, Edward C, Johnson 3d, William L, Byrnes, Charles A, Fraser, Hisashi Kurokawa, John, M.S, Pauon, Harry G,A. Seggeman and H.F. Van den Hoven and Finimtrus, Election of Coopers and Lybrand as the Statutory Auditor.
- Declaration of coopers and Lyoland as the statutory Auditor. Declaration of a cash dividend and authorization of the Board of Directors to declare additional dividends in respect of fiscal year 1986 if necessary to enable the Fund to qualify for distributor status under United Kingdom tax law. Consideration of such other business as may properly come before
- the meeting.

Approval of the above items of the agenda will require no quorum and the affirmative vote of a majority of the shares present or represented at the meeting. Subject to the limitations imposed by law and the Articles of Incorporation of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy.

By order of the Board of Directors

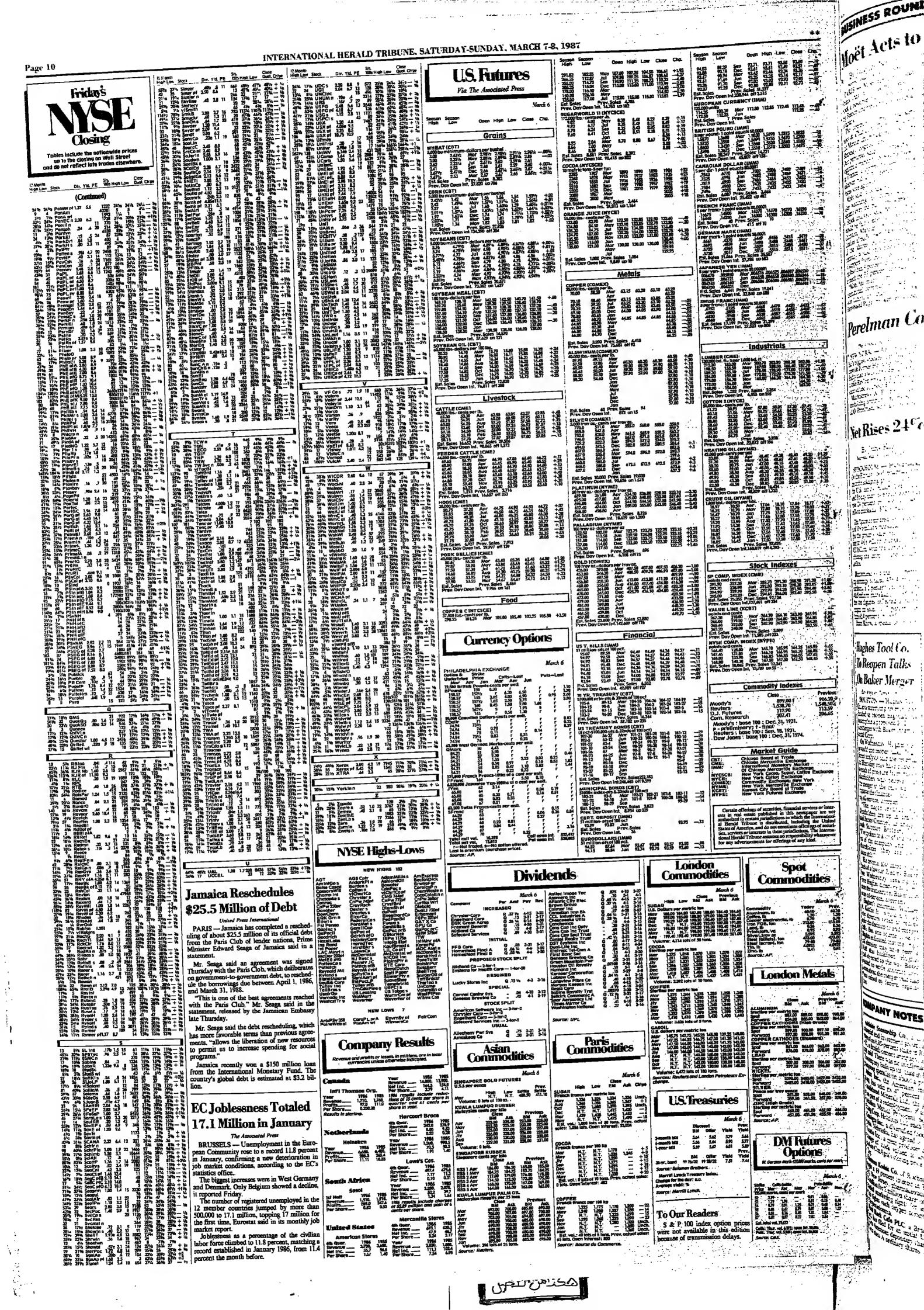
#### Shareholders are hereby convened to the

- 1986 and Statement of Operations for the year ended Decem-

- the Statutory Auditor;

- Statutory Anditors; 2. Approval of the Statement of Net Assets as of December 31,
- ber 31, 1986;

- Allocation of the net profits;
   Discharge of the Directors and of the Statutory Auditor;
   Receipt of and action on nomination of the Directors and of
- 6. Miecellancous.



## **BUSINESS ROUNDUP**

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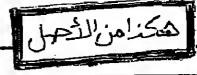
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In Soviet, 'To Each Cow According to Her Output'

## **Moët Acts to Foil Possible Takeover**

cigner. Maybe it's a French group." "While not as dangerous as

AIDS, paranoia is just as wide-spread in France," said Adrian

Phillips, an analyst with Kleinwort

Grieveson in London. The defense

measure, he said, "costs them noth-

ing while it allows them to sleep

shares.

By Jacques Neher International Herald Tribune PARIS - Moët-Hennessy said

\*\*

Priday that it is taking steps to block a possible bid to acquire the 18 percent since mid-February

The company, which markets Moët & Chandon, Dom Perignon and Mercier champagnes, as well as the company of the stars of the stars and covers the Dior perfume, said it is seeking to organize a minority blocking stake. In France, a company can foil a takeover bid if 33 percent of its shares vote against it. 100 200 200 200 200 200 200 200 200 Moet said it is taking the steps

after watching its shares soar 18 percent over the past few weeks' Stock analysts said Moët's plan should be fairly easy, as the Moët Chandon, Mercier and Hennessy families already own 24.8 percent

of the shares outstanding. The company would only need pledges of support from institutions holding less than 9 percent of the shares to reach the 33 percent threshold. "Moet has many friends" in the institutional community, said Josette Lahon, an analyst with the Paris-based Puget brokerage house.

"It's a great French stock, one that the market's expectation of a good everyone loves." carnings report.

والمحاج والأراجية

The company noted that the The company announced Thurs-price of its shares has risen almost day that profit in 1986 rose 18 percent to 820 million francs, while when the stock was trading at sales rose nearly 5 percent to 8.05 about 2,278 francs (\$373). Moët shares closed Friday at 2,678 billion francs. Pretax earnings climbed 17 percent in the champagne and wine sector, 2 percent in the cognac business and 8 percent

Jean-Marc Blanc, who covers the in perfumes and cosmetics. company for Jean-Pierre Pinatton, Mr. Phillips said these results a stockbroker in Paris, said he bewere considerably better" than he lieved that a foreign group of inves-tors had already accumulated 4 had expected. Roger Homett, a partner in the

percent to 7 percent of Moët's London-based brokerage James Capel & Co., said the stock's recent Puget's Miss Lahon said she was activity also could be traced to the convinced that some group has resolution late last January of the been buying Moët shares in recent grain trade dispute between the weeks, "but I'm not sure it's a for-United States and the European

Community. Moët, he said, would have suffered an 18 percent decline in pretax carnings if the dispute had not been settled. The United States had threatened to impose a 200 percent import tax on French cognac to retaliate for lost grain sales, a move that would have severely hurt the

casier at night." Mr. Phillips said the stock's accompany's cognac sales in the tivity can be attributed in part to

#### Canadian Named To Head GM's

Locomotive Unit

The Associated Press

DETROIT - The appointment of a Canadian executive to head General Motors Corp.'s Electro-Motive division has spurred speculation that GM may follow a consultant's advice and move locomotive operations to Canada.

A. Grant Warner, 59, has been named to succeed Peter K. Hoglund, 60, as general manager of the locomotive division in La Grange, Illinois, on April 1.

Mr. Warner, a Toronto native, is general manufacturing manager for GM of Canada Ltd. Mr. Hoghund has headed the locomotive division since 1974

A consultant has recommended that GM move all locomotive assembly work to Canada, a shift that could displace more than 4,000 workers, Nan-

## **Perelman Considers Taking Revlon Group Private**

#### The Associated Press

NEW YORK - Revion Group Inc.'s biggest stockholder, MacAndrews & Forbes Holdings Inc., said Friday that it was considering a bid to take Revion private in an acquisition valued at about \$715 million. MacAndrews & Forbes, a private holding company led by Ron-ald O. Perciman, who also is Rev-

By Juris Kaza

Huhtamacki said that its operat-ing earnings totaled 438.4 million

markkaa, a 2 percent decline from

448.5 million markkaa in 1985, but

that the figures reflected a better

margin on sales: 10.7 percent, up

Brian Knox, a specialist on Nor-

from 10.4 percent in 1985.

lon's chairman, said it was The stock was the most active considering making a cash offer to issue Friday in New York Stock buy the 65.4 percent of Revion that Exchange composite trading, it does not own for \$18.50 a share. jumping \$3.50 a share to \$18.25 on The announcement sent the cos- a volume of nearly 5 million shares. metic giant's stock sharply higher despite MacAndrews & Forbes' lon's board to expect a formal prowarning that there was no assurposal "in the near fature." ance the purchase would be com-One of MacAndrews & Forbes' former holdings, supermarket oppleted on the terms suggested.

erator Pantry Pride Inc., acquired Revion for more than \$1.7 billion in November 1985, and the newly merged company adopted the Revlon name. The deal also gave MacAndrews The holding company told Rev-

& Forbes control of about 20.4 miltion, or 34.6 percent, of Revion's 59 million common shares and equivalents outstanding.

There were rumors a month ago that Mr. Perelman would bid for the rest of Revion.

Nancy Hall, an analyst with Smith Barney, Harris Upham & Co., said that in view of MacAndrews & Forbes' private status, it "was a given that going private was and to 143.8 million markkaa, up just 2 percent from the year before. By comparison, 1985 pretax earn-ings included a one-time gain of 26.6 million markkaa.

to open or threaten takeover hids for three other big companies: CPC International Inc., Transworld Corp. and Gillette Co.

None of the bids succeeded but Mr. Perelman and his affiliates made sizable profits from their stock holdings in those companies. MacAndrews & Forbes, which

Mr. Perelman took private in 1983, has a range of interests including cigars, candy and videocassettes The company also owns Technicol-or Holdings Inc., a leading film processor for the movie industry, and an 8 percent stake in Tri-Stan Pictures Inc., a movie studio and

## By William J. Eaton

Los Angeles Times Service PODOLSK, U.S.S.R. - An American company has installed the latest high-tech equipment on a state dairy farm here in hopes of helping the Soviet Union get more milk from each of its 40 million COWS, Instead of wearing bells around

their necks, the 400 cows taking part in the experiment wear transponders, or electronic identification tags, that are numbered from one to 400. This enables a desktop computer

to keep track of the amount of milk that each cow gives daily, to measure out fodder accordingly and to record when and how much the animal cats.

So far, only 2,000 farms in the United States have installed such elaborate systems, according to American experts. The computerized milking parlor is still a complete novelty in the Soviet Union, which is the largest milk-producing nation in the world.

producers," he said in an interview The American computer-based system will be matched against a in advanced technology. lpatco formed a joint venture with Babson new and similar Soviet design start-ing pext summer in a trial run that could lead to a business partner-

If it works out, Babson Brothers of Oak Brook, Illinois, and Goskomagroprom, the Soviet super-ministry for agro-industrial enterprises, will produce computerized lairy equipment for the Soviet and

the Illinois company that bears his family name, said the system's big advantage is that it conserves feed, which accounts for half the cost of running a dairy farm.

ager to stop overfeeding low-pro-ducing cows and underfeeding high

## Bank to Auction

Rewers

Refaat el-Sayed, founder and

The medium-sized bank, Fermenta's third-largest creditor with loans of 155 million kronor (\$24 million), said it would sell the shares, by public anc-

It said the sale did not represent a withdrawal from its commitment to Fermenta.

(Continued from first finance page)

exposures among mid-size banks.

Mainichi Shimbun, a Japanese daily newspaper, reported recently that the new company would be called JBA Inc., presur

The success of the new company the banks," said the head of interwill be watched closely by bankers national leading for a major New and regulators in the United States. York-based bank. "This will have "It's an intriguing idea," said Alan L. McKinnon, the chief finansome psychological impact here, cial officer of the Bank of Boston. ernment openly accepted a loss of which has one of the largest foreign

but it would amaze me if the govrévenne. For the Japanese banks, creation

of the new company would provide a number of advantages, with the primary benefit involving taxes.

duction that banks can claim for bad loans cannot exceed 1 percent of their total loans. But, at the same time, bad loans can reduce earnings by up to 5 percent of total loans.

With the new company, they

Whether the Japanese approach could be adopted in the United States, however, is far from clear. The Japanese plan would involve Under Japanese law, the tax desome type of government subsidy, such as added tax benefits for the banks and possibly seed money from the Finance Ministry. Such a plan in the United States would likely meet stiff opposition

would sell the loans at a discount that would be fully deductible for "We'd love to do it, but it would tax purposes.

Hughes Tool Co. INJURIES: In Companies' Drive for Productivity, Many Workers Get Hurt AT&T Urges **To Reopen Talks** That Lid on Its (Continued from first finance page) 304,900 workers from 394,300. In- not alone; worsening safety condi- ployers an unintentional incentive On Baker Merger **Profit Be Eased** ever has been.

Net Rises 24% at Finnish Food Company dic shares with Kleinwort, Grieveson Ltd. in London, said that Huhal Herald Tribuna tamacki's carnings were "a bit STOCKHOLM - Huhtamacki

disappointing." Oy, the Finnish food, pharmaceutical and packaging group that owns the U.S. candy maker Leaf Inc., Taft Broadcasting Co. said Friday that its pretax earnings rose 24 percent in 1986 to 148.8 Gets \$1.35 Billion Bid

million markkaa (\$32.9 million). The Associated Press The figure compared with a prof-CINCINNATI - Dudley S. Taft, vice chairman of Taft Broadit of 119.6 million markkaa in 1985. But the group's sales fell 5.5 percasting Co., said Friday that he and a Rhode Island-based investment cent to 4.08 billion markkas from 4.32 billion, with the company at-tributing the drop to the dollar's

> Mr. Taft, the son of Hulbert Taft Jr. who founded the company 28 years ago, said he and Natragansett Capital Inc., of Providence, Rhode Island, presented a joint proposal to buy all shares of Taft Broadcasting for \$145 a share. The company

banking company are making a joint bid to buy Taft Broadcasting the previous year. for \$1.35 billion.

a larger capital base. has 9.3 million shares outstanding.

Leaf, the confectionary company acquired by the Finnish group in 1984, nearly doubled pretax profit last year, to \$13 million from \$7

After accounting for an extraor-

dinary charge against profit of 5.6

million markkas, pretax earnings

million in 1985, Huhtamaeki said. Its sales rose a slight 2 percent to \$314.8 million from \$308.6 million

The Finnish group said that 52 percent of group sales were posted abroad, including 523 million markkaa in exports from Finland.

The company proposed a divi-dend of 2.80 markies a share, unchanged from 1985 but paid out on

theater owner.

Brothers for this program. On the experimental Shchapovo ship. cow, the American side of the electronic dairy barn has been in operation since mid-December. Murat M. Boynovich, the farm director, described the new equip-

world markets. Nicholas C. Babson, president of ment and its Soviet counterpart

This system allows a farm man-

milking area to a visitor. "It's a principle of capitalism: I you produce more, you eat more," Mr. Boynovich said with a wink. A cow receives 10.5 ounces (300

A dairy farm near Moscow that keeps 2,000 cattle, 800 of them for milk production. Another device measures the This is possible because the at the Moscow offices of Ipatco, a cow's milk production is recorded Swiss-based company specializing automatically in the dairy's comnuter. When a cow steps up to a feeding station, Mr. Boynovich

in contrast with the dozen or more workers needed for noncomputerized dairy farms.

dairy farm with 100 to 200 cows, Mr. Babson said.

An institute in Riga, Latvia, is designing the Soviet computerbased system, which will be tested and compared with the U.S. machinery under the same roof.

and other statistical information. If the computer shows that a cow has not eaten anything for 24 hours, the veterinarian can be alerted to give that cow a checkup. The computer also has wrought changes in dairy feeding times. A

grams) of food concentrate for each daily allotment must be consumed quart (liter) of milk she gives, he throughout the day, during each of eight three-hour meal periods. JAPAN: Banks Set to Pool Bad Loans in New Company

Fermenta Stock STOCKHOLM -- Nordbanken, the Swedish banking group, said Friday that it would sell the 4.2 million B free shares deposited as loan collateral by

former chief executive of Fermenta AB, but said it would probably buy them back itself.

tion on March 16.

bankers were eager to have the company operating by the end of March, the close of Japan's fiscal year, because banks want to start the new year with a cleaner balance sheet.

from a manufacturer.

in Congress. ing Japan Banking Association.

The initial financing would be used to buy at a discount most, if not all, of the troubled Third World loans of the largest Japanese banks, including Fuji, Mitsubishi, and Daiwa. The operation would be similar to a factoring business, which buys accounts receivable

be viewed as a taxpayer bailout of

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state farm near Podolsk, about 30 the cow consumes the food, that miles (48 kilometers) south of Mos- information also would be sent to the computer's memory. Operators also can enter breeding data, such as whether a cow is pregnant, when its next calf is due

flow of milk and disconnects milk machines when output drops below 250 cubic centimeters a minute, Mr. Babson said, explaining, "The cow's milked out at this point." said, its electronic tag sends an "order" for its allocation of feed. As

One major advantage of the computerized dairy is a reduction in labor force. A single worker can oversee the antomated machinery,

The A

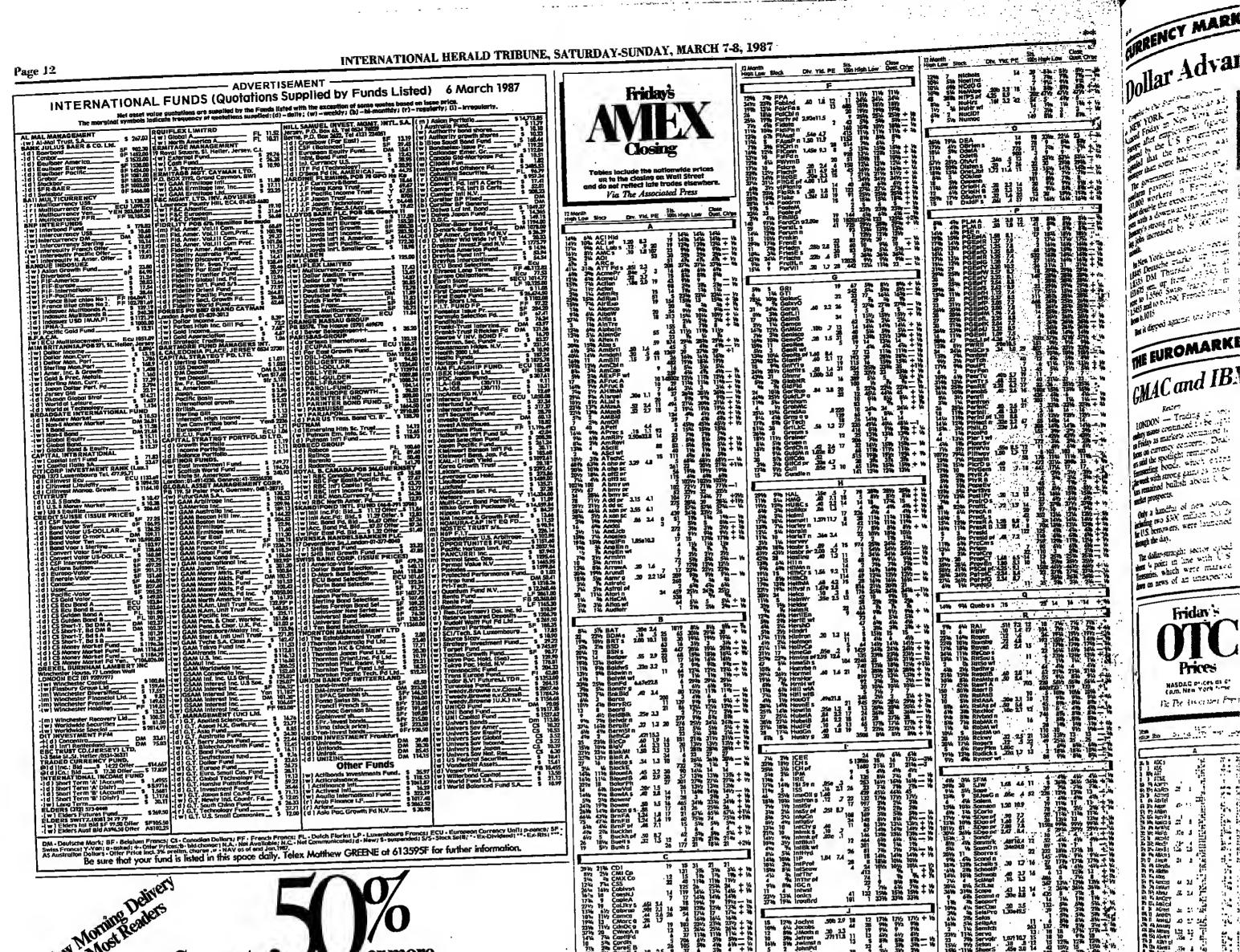
Page 11

The American equipment would cost about \$30,000 to install on a

Friday. bought a 19 percent interest in Enzon Inc., a Plain-Field, New Jersey, pharmaceutical company. It paid and million for 2 million shares of stock in a deal that included marketing rights for several drugs, one of which fights such oxygen toxicity disorders as gout

chain, has filed for an initial U.S. offering of 2.24 million American depositary shares representing 11.2 million class A ordinary shares. It said proceeds will

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## CURRENCY MARKETS

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## Word<sub>8</sub> m the sident Funces rhosey in New York and Europe after employment figures released by the U.S. government signaled that the economy was stronger than some had believed. The government reported that

nonfarm payrolls increased by 337,000 workers in February, about double the expected number the sector of th even with a downward revision of January's strong rise. Manufacturing jobs increased by 50,000 last and week minds

1.8445 Dentsche marks, up from 1.8445 Dentsche marks, up from 1.8335 DM Thursday, and at 153.675 yen, up from 153.350. It rose to 1.5560 Swiss francs from 1.5455 and to 6.1390 French francs

London Dollar Rates Closing Deutsche merk Pound steritog Jopanese yon Sutus franc French franc Pri-Ťhu. 1.3485 1.5870 153.45 1.5485 6.1150 1.3285 1.5803 145106 150 Source : Reptors pound, which rose to \$1.5845 from \$1.5840,

The employment figures "were certainly good, even encouraging" a New York dealer said, "and prompted people to revise upward their predictions for industrial production, producer prices and other indicators expected next week." New York dealers apparently beheve that a stronger economy, con-

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tinuing growth in money supply and fears of a free-fall in the dollar . But it dipped against the British will inhibit any further reductions might," one London dealer said of

the dollar's performance over the in interest rates by the Federal Relast two weeks within a narrow serve Board. band of 1.82 to 1.85 DM since the "The market wants to take the Feb. 22 currency meeting. dollar higher, and better economic Treasury Secretary James A. Baker 3d said Friday in a speech data would encourage it to do so," the dealer said. The dollar ended mostly higher

that the actions taken by the world's leading industrial nations since September 1985 "are only a Friday in Europe in response to the U.S. jobless data, while the pound continued to climb on high British start - but I believe they are important milestones on the road to a interest rates and improved intermore prosperous future. national oil prices. "I'm convinced we can make The dollar closed in London at 1.8405 Deutsche marks, up from persistent progress, so long as we keep in mind that our goal is sus-1.8285 at Thursday's close, and at 153.45 yea, up from 153.00. But it dipped against the pound, which closed at \$1.5870, up from \$1.5803. tained growth for all free nations."

In earlier European trading, the dollar was fixed in Frankfurt at The British pound ended at 71.8 1.8354 DM, down from 1.8420 DM percent of its 1975 value on its on Thursday, and in Paris at 6.1130 trade-weighted index, up from 71.4 at Thursday's close. French francs, down from 6.1340. It closed in Zurich at 1.5503 "It's been such a boring fort- Swiss francs, down from 1.5520.

(UPI, Reuters)

Europeans

**Brazil Fails** 

To Win Over

INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 7-8, 1987

LONDON - Finance Minister Dilson Funaro of Brazil concluded a week's tour of European capitals with little gleaned by way of firm support from governments on his nation's bid to find a radical solution to its debt payment crisis. The Brazilian delegation planned to fly Sunday to Japan, and possibly to visit Canada, amid uncertainty about what those visits

would accomplish. Banking sources noted considerable sympathy for Brazil's position among most of its commercial bank creditors and a widespread belief that a hard line by the banks would exacerbate the problems.

Patience, on the other hand, might lead to eventual reconcilia tion, several bankers suggested. In what initially seemed a peril-ous escalation of the Third World

debt crisis, Brazil suspended interest payments Feb. 20 on its \$68 billion debt to commercial banks. Its balance of payments had de-teriorated late in 1986 and inflation rose. Including debts to govern-

nership to exploit a new tec is the biggest Third World debtor. Mr. Funaro and the president of the central bank, Francisco Gros, developed by the U.S. o that uses solar cells and h bon fuels to generate electric last week visited Washington to explain Brazil's move to government officials, and this week sought sup-

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(Continued from first finance page) "Citibank led the fight against re-ducing the spread for Mexico," he added, and "has been adamant in Penu' refusing to contemplate any reduction in margins for other debtors."

In London, Mr. Funaro tried to split the lenders by starting an attack on the American banks, which be said had 50 percent representation on the 14-bank negotiating committee while holding only 35 percent of Brazil's debt to banks. This is not fair with the European and Japanese banks," Mr. Funaro said, adding that Brazil might decide to approach banks in separate

that he did not really expect that to happen. "Brazil," he observed, "is reliant on external trade, unlike The banker said that in a similar

political-economic impasse with Argentina, it took months for Argentina's president, Raul Alfonsin. to face up to economic reality, but that he finally did, dismissing his finance minister, Bernardo Grinspun. The banker's implication was that Brazil would eventually come crisis is to be solved, is to strengthto its senses and produce a realistic en world economic growth. But a

SCENE: Stubbornness Reigns in Brazilian Debt Dispute

confrontational. The risk, therefore, is high for a Brazilian breakdown in the midst of a world economy that is strained, underemployed, unstable, increasingly protectionist and growing only weakly. The most urgent need, if the Bra-

zilian and wider international debt plan, and that the banks would world miracle may be as bard to achieve as the Brazilian miracle

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## THE EUROMARKETS GMAC and IBM Credit Launch \$300 Million Bond Issues

- LONDON -- Trading in secondary issues continued to be light on Friday as markets continued to focus on currency concerns. Deal-ers said the spotlight remained on Eurosterling bonds, which ended the week with strong gains as inves-tors remained bullish about U.K. market prospects.

Rene atit Only a handful of new issues, including two \$300 million bonds for U.S. borrowers, were launched the Rouger pre linger of the 10 10m2 in 12/01 through the day. clear > arie

The dollar-straight sector eased about ¼ point in line with U.S. Treasuries, which were marked

ward pressure was detected by traders, who attributed the easier

noillim 0062

Dealers said the GMAC paper was fairly priced, but many said they felt that terms of the IBM issue were too tight. One senior syndicate source at a

down on news of an unexpected bank not involved in the deal said over the three-month London in- banking sector.

rise of 337,000 in nonfarm payrolls the IBM issue was suffering in the terbank offered rate and is noncaland stronger-than-expected jobless wake of the poor reception given lable for five years. The issue trad-data reported Friday. the company's last new dollar issue, at 99.25 bid, but this was outside

"The issue looks like an attempt in recent weeks by a crisis of confi-

ments, Brazil owes \$109 billion and

Electrolux is interested nessing the technology, kn thermophotovoltaics, to

portable domestic appliance

opment contracts.

The companies will open oratory outside Boston to the products, they said.

The value of the accord a

company's participation w disclosed.

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Both new issues slipped as U.S. bond prices came under pressure. tone in part to light professional selling ahead of the weekend.

launched dollar issues in early trad-ing; both were three-year issues for rate note from Marine Midland Latin American debt anxiety, he

In when-issued trading late in the to bring back a vestige of normality sciling ahead of the weekend. Two big U.S. borrowers — 1% percent fees. GMAC and IBM Credit Corp. — Dealers said the day's main fea-in recent weeks by a crisis of confi-in recent weeks by a crisis of confi-

Banks. The note is only the second noted.

the total cost to co-managers.

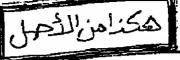
talk first to banks.

port in Britain, France, Germany, Switzerland and Italy. Mr. Funaro and Mr. Gros have so far confined consultations to government representatives, con-

## It will provide capital an



Page 13



Dollar Advances on Word of Steady Jobless Rate

Computed by Our Staff From Dispatcher NEW YORK - The dollar ad-wanced Friday in New York and

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2145         1049         Cellicum         1.09         4.4         121           5144         2549         Christian         1.09         4.4         121           5144         2549         Christian         68         1.10         2.4         1.10           2145         2549         Christian         68         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         0         2.1         1.10         2.4         0         2.1         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.1         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         1.10         2.4         1.10 <td>1/1/2         2/1/2         <th< td=""><td>THM         THM         THM</td></th<><td>K         K           25% 1744 RPM         J72 29 357         25 21% 24% 4 %           15% 5% Roders         5511         12% 9% 9% 7% - %           47 33% Roders         1.16 25 2627         46% 44% 45% - %           21 20% Roders         7.16 25 2627         46% 44% 45% - %           22 20% Roders         751         12% 11% 11% 11% 11%           15% 5% Roders         751         12% 11% 11% 11% 11% 11%           15% 7 Revers         751         12% 11% 11% 11% 11% 11%           15% 87% Roders         218         20% 25% - %           15% 87% Roders         218         20% 25% - %           15% 87% Roders         218         20% 25% - %           16% 14% Roders         11% 20% 25% 25% - %           18         14% Roders         11% 25% 35% 35% 35% 11%           19% 14% Roders         1.10 24         15% 15% 35% 35% 10%           19% 15% Roders         1.10 10 38% 37% 37% 25% 11%         15% 15% 15% 10%           10% 15% Roders         1.10 10 38% 37% 35% 35% 35% 35% 35% 10%         15% 15% 15% 10%           10% 15% Roders         1.10 10 38% 37% 35% 35% 35% 35% 35% 35% 35% 35% 35% 35</td><td>manths, a — dividend in Consolion lands, sabled to 13% non-residence has. 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Few of Dunne's gags can be repeated here -

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Central American politics? What, in short, was funny about the 1960s?

with flash suppressor fired by the man in the Mick-cy Mouse sweatshirt had obliterated Sister Phyllis's

DENNIS THE MENACE	Solution to Last Week's Puzzle	Jack Broderick's version of even to be satirical, were it not set a ground of the 1960s and '70s, who to take up murderers as social ca actually did travel to Hanci and a ings made out of downed Americ So Dunne's seuse of the ridiculous reality here more happily than i fiction before. The real villains of "The Red Wi hypocrisy and euphemism, and the are brutal bonesty and the calling of shovel. In the conflict between the evasiveness lies the real source of traordinary energy. And what mo bitterly funny are the shifts, to on other, in the battle between the tr Christopher Lehmann-Haupt is on New York Times.	n it was common uses, and people an fighter planes. seems wedded to t ever has in his hite and Blue" are ir mortal enemies of a spade a steam straight talk and f the novel's ex- akes the story so ne extreme or the nth and the lie.	IT WHEN RESACAKE	CAUSE I GET TO LICK THE ICING OUT OF THE BOWL OUT OF THE BOWL	RFJELD!!! OF COURSE HED PRETER AFTER HES ICED THE CAKE	A L 22 M A L 22
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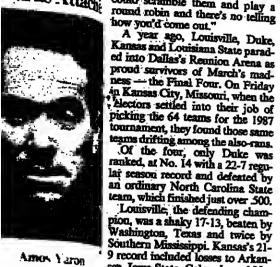
night be a little foggy. Schultz is chairman of the Divito a satisfactory prosion I tournament committee, the nine-person panel that picks the field for the National Collegiate

## Press Law

Once, winning 20 games was al-most an automatic ticket to the associations joined in an annual this season, 60 Divitions to to sui confide

this course is and the said of Harrow in press law day abriah faise actor and a state and a state actor and a state actor and a state actor and a state actor There's a little dropoff after 55. The difference is in past years we

the onterior but among the same pretty close through 35 saw teams pretty close through 35 or 40 and then the dropoff. Now, there's not a nickel's worth of difral as Attach



Arnes Yaron

sas, Iowa State, Colorado and Netrais the background braska, LSU, 18-13, was contain of, among others, Arkansas State and the Canada Nanderbilt twice. Darston that Everyper: Losing 16-14 to Vanderbilt, how-

ference among the top 10. You could scramble them and play a

tournament, they found those same

eams drifting among the also-rans.

Of the four, only Duke was ranked, at No. 14 with a 22-7 regu-

pion, was a shaky 17-13, beaten by

how you'd come out."

Losing 16-14 to Vanderbilt, how feet the inter-point on the attent of the ever, was no great disgrace. After can take a team from 15-12 one A, No. 4 Indiana did the same year to 20-7 the next, the way Rick thing. And so did No. 20 Note Pitino did at Providence.

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NEW YORK — This is Dick Dame, which conquered No. 2 "It's more wide open this year Schollt's weekend, his time to North Carolina, No. 5 DePaul and than last year," Krzyzewski said. Schultz's weekend, his time to shine. When it's over, though, he No. 14 Duke,

Duke's coach, Mike Krzyzewski, thinks there would be more standout teams if they weren't so busy knocking each other off in their. conferences

Athletic Association's basketball "You take a Big Ten team like Michigan or Ohio State playing cight games against Indiana, Pur-due, Iowa and Illinois," he said. "That is what happened to Louis-ville last year. The Cardioals marched into March with seven have rour teams to the seven ville last year. The Cardioals "That team is looking at mayhe 2sion I schools did that. Where does . gis Tech a bad team because they

> We look at strength of schedule. How did you do against top-50 teams? Did you win at home or away?

Dick Shultz, head selector

A year ago, Louisville, Duke, Cansas and Louisiana State paraded into Dallas's Reunion Arena as sot knocked off in the ACC," the #\$41 Million Event Atlantic Coast Conference. In the NCAA tourname proud survivors of March's madness - the Final Four. On Friday in Kansas City, Missouri, when the Alectors settled into their job of

Krzyzewski says the old 20-vic- of four regionals — East, South-tory standard no longer applies. "That's not a magic number," he seeded 1 through 16. Opening-mid "That's not a magic number," he seeded 1 through 16. Openingsaid. "There are a lot of good teams round games will pair No. 1 against with 17 and 18 wins who'll get in No. 16, No. 2 against no. 15, and so No. 16, No. 2 against no. 15, and so because they are consistently good. forth, AP reported from Kansas The trend is to reward teams from City. First- and second-round good conferences. They're putting their necks on the line game-in and games will be held at eight sites an ordinary North Carolina State game-out. The conference makes team, which finished just over 500. you better, if you're not drained. It starting March 12 through March 15. Regional semifinals and finals will be held March 19-22. wouldn't surprise me if a middle-The Final Four site is the Louisiof-the-pack team from the ACC or ana Superdome in New Orleans. Big East or Big Ten goes all the way. They handle pressure all year Net receipts, swollen by in-creased television and gate reve-

> Talent seems to have spread more in recent years and the result is parity. Recruit a couple of good players and you're in business. Per-

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Basketball

Challenge League Over **College Draft** 

**NBA Players** 

INTERNATIONAL BERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 7-8, 1987

SPORTS

NEW YORK - The National Basketball Association announced Thursday that it would hold its annual college draft on June 22, and the announcement immediately started a dispute with the players association.

announced is illegal since it does not have the needed approval of the players," said Larry Fleisher, general counsel for the National Basketball Players Association. "The NBA can announce anything it wants, the 45 days in which underclassmen can apply for the draft; the lottery and the draft will not be held."

The league also said that the deadline for underclassmen to ap-ply for the draft would be mid-

Fleisher refused to say whether the players contemplated legal ac-

idcot of the NBA, disputed Fleisher's claim. "Our understanding of the federal labor laws is that the draft, continue until we agree to changes in the agreement," he said.

Steffi Graf exults after beating Martina Navratilova, 6-3,

## Navratilova Beaten **By Graf in Florida**

By Peter Alfano New York Times Service KEY BISCAYNE, Florida -The International Players tournament is an accurate measure of how Steffi Graf has grown on the women's tennis tour in three years. She made the fourth round in 1985 and the final last year, and on Thursday, she gained a convincing victory over Martina Navratilova in the semifinals and emerged as the

favorite to win the tournament on Saturday. According to Navratilova, the No. I player in the world, the 17-year-old Graf can no longer he described in terms of potential. "Today she was the best player in the world," Navratilova said. "And she

will be until I play her again." Graf, who moved up to No. 2 m the computer ranking last week, beat Navratilova, 6-3, 6-2. The match was played in a gusting wind that played havoc with Navratilova's serve-and-volley game but barely rustled the determined West German's skirt. Graf practiced for an hour in the morning and then for 10 minutes a half-hour before the match, gauging the conditions. She won in only 56 minutes.

Graf will face Chris Evert Lloyd, the winner of Thursday night's semifinal against Hana Mandlikova. A year ago, Lloyd defeated Graf in the final, exploiting her one-dimensional, slice backhand.

6-2, in a semifinal of the International Players tournament. the one here. Navratilova's oct ter, it wasn't a dream."

**Phil Niekro: 47 and Still in There Pitching** 

TUCSON, Arizona - In the sunny chill, the red wool collar of his Cleveland Indians windbreaker was turned up around the back of his neck below his gray-streaked black hair. Phil Nickro will he 48 on April I but he hopped up the steps of the dugout and loped toward the outfield as easily as any of the Indians' rookies. Another sprint across the outfield grass, another spring across time for this knuckleball righthander with 311 victories who first went to training camp in 1959 before 17 of his Indians teammates were born.

"The Milwaukee Braves had their minor league base in Waycross, Georgia, then, near the Okcienokee swamp," he was saying now at his locker. "We stayed in an old Army barracks with cots, 80 guys to a barracks. We ate in a mess hall. I was the only guy there who threw a knuckleball."

Nearly three decades later. Nickro is still throwing that knuckleball. But he's not resting on his Hall of Fame credentials. On the matur-Indians, who should be an American League East contender this season after an 84-78 record for fifth place last year, he remains in the starting rotation. Instead of wondering if this will he his last season, Nickro is already looking ahead to next year.

on the outlook a team has on a guy 50 years old. That outlook is a big factor. No question about it. No team will say that, but it's there. I'll oever understand that. But if 1 can continue to feel the way I do oow, I know I can continue to pitch.

If Nickro pitches next year at 49, he and Hoyt Wilhelm, another knuckleballer and the first relief pitcher in the Hall of Fame, will have been the oldest regulars in major league history. Wilhelm appeared in more games, 1,070, than any other pitcher. Bat with 88 innings this season, Niekro will move ahead of Gaylord Perry into fourth place on the career list with 5,353 innings, behind Cy Young, Pud Galvin (a 360-game winner nearly a century ago) and Walter Johnson. Wilhelm, in contrast, pitched

only 2,254 innings. "People say, 'He's going to be 48, can he hold up?" Nickro said, annoyance in his voice. "But why do they worry about my physical condition. The best young bodies, they have prob-lems, they go on the disabled list all the time. But people assume it's going to happen to me. I've been on the DL once in my life. But it

carned run average with the Indians last season after the Yankees released him on March 28, a decision he thinks cost the Yankees the American League East title.

"My brother Joe would've been better and I would've won in double figures, I really think we would've won the pennant," he said. "Mentally, Joe was hurt when 1 was released."

Joe Niekro, bloeprinted in the Yankee rotation again this year at age 42, struggled to a 9-10 record with a 4.87 earned run average.

"Joe and L." Phil Nickro said, "are six wins away from passing the Perrys for the most wins by brothers. That's another thing we wanted to do together."

The Perry brothers, Gaylord and Jim, combined for 529 victories. The Niekros, with 311 for Phil and 213 for Joe, will open the season with 524.

In his two Yankee seasons, Phil Nickro had records of 16-8 and 16-12. "I won 32 in two years," he said. "But when

they let me go, the story I heard was that they thought I faltered going for my 300th win the previous September. I got blown out of one game, but 1 pitched well in the others. And my father was on his deathbed, 1 was going back As he awaits his 22d major league season, and forth to Ohio to see him. Coming to the Phil Nickro has only two surgical scars, one Indians worked out well for me, I made more from an appendix operation and one from a money. But the Yankees never thought how it would affect Joe; the Yankees don't seem to

"HBO's position was they

wanted a Coopey-Tyson fight,

assuming both men won and ad-

vanced, "for maybe four percent

of the true valoe that fight repre-

sents," said Cooney's manager,

So now Rappaport talks about

"Last year, you had six or seven really good teams who proved it all year and three of them made it to the Final Four. Now you try to predict a Final Four and you could have four teams there that a lot of New York Times Service ville last year. The Cardioals losses but they were on a roll at tournament time and won the title.

"The champion is determined by

who's best at the end, not during

the year," said Denny Crum, the

How does Schultz's committee

We look at strength of sched-

nie," he said. "That's probably the

most important single factor. How

did you do against top-50 teams? Did you win at home or away?"

The first 30 or so picks are the

antomatic bids to conference and

tournament winners. The next 25

Schultz said. "Those are the tough-est spots to fill."

event's 48-year history.

Louisville coach.

pick the field?

"It is our position that the draft

fall into place gradually. "Then you come to the last mine or 10," night, May 8, and that the lottery to decide the first seven spots in the draft would be held May 17. In the NCAA tournament, each

tion in an attempt to halt the draft.

Russ Granik, executive vice presall the terms of our existing labor agreement, including the holding of "Therefore, we have a right to hold the draft until we agree otherwise."

The contract between the NBA and its players ends 24 hours after the new league champioo is decided in June. Among the players' de-mands has been elimination of the es, are expected to hit a record \$41.5 million - the richest in the draft

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#### Page 15

game is usually sufficient to pick, off enough forehands to win. She had beaten Graf in five of their six previous matches, with Graf's only victory coming on slow red clay in

the German Open last spring. But Navratilova did not look sharp Thursday. She was often late getting to the ball and she volleyed inconsistently. She was playing in only her second tournament this year, after losing in the Australian Open final to Mandlikova.

For a teen-ager, Graf is remarkably composed on the court. Nav-, ratilova held 5 break points against her during the match, but Graf saved them all. In contrast, she broke Navratilova three times. Thefirst time was in the fourth game of the opening set when she forced three errors on three different shots-- a volley, a midcourt half-volley and a forehand from the backcourt. At break point, Graf smacked a backhand return-of-serve winner

to go ahead, 3-1. She held her own serve easily the last three games of the set, losing only 2 points.

Graf broke again at 2-2 in the second set, reaching break point on another backhand return winner, then forcing an error when she pinned Navratilova to the baseline with a forchand. She broke again in

the seventh game to lead, 5-2. She walked out for what was to be the final game unable to sup-

"A man was talking to me in victories ever. I had a dream last

Twelve months and nine tourna- press a smile. ment victories later. Graf displayed a much improved and varied back- German and 1 just began to laugh," hand against Navratilova. She can Graf said. "Winning against the passing shots.

slice it or drive it for winners on No. 1 player is one of my biggest The backhand made her ripping night that I was on an island riding topspin forehand look that much a dolphin. It was so nice I didn't more imposing. On hard courts like want to wake up. But this was bet-

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CALIFORNIA-Stand Wally Joyner, http: baseman, to a one-year contract. KANSAS CITY-Staned Charlie Elsen-reich auffelder, to a minor-leasue contract. New YORK-Signed John Authorit, sitch-er, to a one-year contract. BASKETBALL

POOTBALL

Phil Niekro, the 47-year-old knuckleballer of the Indians, is shown pitching for his previous club, the Yankees.

## SPORTS BRIEFS

#### **German Soccer Team Bans Goalie**

FRANKFURT (UPI) - The goalkeeper Harald (Toni) Schumacher was permanently banned Friday from the West German national soccer team because of his allegations that many German players take drugs to Improve their performance. The ban was announced by the German Soccer Federation. Schu-

macher, 33, has played 76 games for the national team. His club, Cologne, had already failed to renew his contract, which expires in June, and the federation had removed him as captain of the national team after the publication of excerpts from his book, "Kickoff," due out this month.

#### Sullivan Leads Windy Florida Golf

CORAL SPRINGS, Florida (Renters) - Mike Sullivan, playing in the morning before the wind whipped up, shot a seven-under-par 65 to take a four-stroke lead in the first round of the Coral Springs golf tournament. Bruce Lietzke, Brad Faxon and Mark Calcavecchia were tied for

second at 69 after Thursday's round. Five players were tied at 70. Sullivan's group started before winds gusting up to 30 mph (48 kph) started to sweep across the course. Sullivan, who had seven birdies and no bogies, managed to save par four times with good chip shots after missing the greens after the winds kicked up during his final nine holes.

#### **Canadians Reject U.S. Football Link**

OTTAWA (UPI) - Canada's sports minister has termed "unaccept able" the prospect of a North American football league created from an affiliation of the Canadian Football League with nine new U.S. clubs. The minister, Otto Jelinek, was responding Thursday in Parliament to published reports that the CFL had rejected overtures from a group of American investors led by Charles O. Finley, former owner of baseball's Outbard A.'s

Oakland A's. The financially troubled CFL announced Wednesday it failed to reach

agreement with the CTV network on a 1987 television package that was expected to produce about \$2.2 million in revenue. Jelinek said the government was trying to bring together CFL officials and governmentowned corporations that were interested in advertising on television. U.S. investors proposed an affiliation with the nine-club Canadian

league that would include an interlocking schedule and possibly a Canada-U.S. showdown at the end of the season.

#### London Soccer Merger Abandoned

LONDON (AP) — A plan to merge two south London soccer teams, Wimbledon and Crystal Palace, has been dropped after Palace fans voted overwheimingly against it. In a poll of 2,000 fans, 90 percent said they opposed the merger plan.

Officials of both clubs said they reluctantly accepted the fans' position and would not pursue plans to merge next season.

Wimbledon, which climbed into the first division this year, plays in a small stadium. Chib officials say they need larger facilities such as the Crystal Palace ground, five miles (eight kilometers) away.

### U.S. Amateurs Outbox Soviet Team

ORLANDO, Florida (AP) - The U.S. amateur boxing squad has defeated the Soviet Union, 7-5, in their annual 12-match, head-to-head encounter.

It was the first time since 1983 that the U.S. squad had defeated the CHICAGO-Promoted Bill Tobin to vice Soviet team. The teams tied in 1985 in the series, which began in 1969. It was the first time since 1983 that the U.S. squad had defeated the CHICAGO-Promoted oil lower personnel. Named Bill president of player personnel. Named Bill McGrane director of administration and Tad McGrane director of administration and Tad Phillies director of thomes. DETROIT-Signed Eric Troublion, wide Canvas once and causing the referee to interrupt the bout twice more. The referer finally halted the contest with only four seconds remaining.

"I don't know if there's a limit," he said. "Why not go to 52 or 53 or 54 or 55? It depends

wasn't my arm. I got hit with a ball in the ribs in Atlanta.

cyst on his back.

Phil Nickro had an 11-11 record with a 4.32 understand the human element in baseball."

## **Spinks May Be Better Off Without IBF Crown**

Spinks's dealings with the Inter- winner of Saturday night's WBCnational Boxing Federation are a study in paradoxical intentions. He wants to be heavyweight champ, but not their heavyweight him becomes questionable. champ.

The IBF's contractual link with the Home Box Office unification series may have left Spinks better off without the IBF's title.

issued the original injunction bar-When the they stripped the ti-tle from him late last month, Spinks's complaints resembled the efforts of some fighters -brief and ineffective. He at least resisted the temptation to say thank you, which would have been appropriate.

has a big closed circuit payday cooking from a Spinks-Gerry Cooney fight, a bout barred by an injunction granted the HBO cable TV network in December.

ESCORT

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and Carl (The Truth) Williams to qualify for its final series fight. avoided if Cooney had agreed to Instead, it will argue for the judge

"HBO is in a counterpunching though, earning handsome fees position," said Seth Abraham, for an army of attorneys engaged the network's senior vice presi- in fighting this battle in the

and James (Bonecrusher) Smith. night's winner."

ness of boxing.

That is the argument Spinks's attorney will make Monday before New York State Supreme Douglas-Williams. Court Justice Elliott Wilk, who

Cooney fighting for T-H-E title, an appellation manufactured to describe whatever it is that Spinks now owns. "That's the most important title," he said. "The alphabet soup of 1BF, WBA, WBC was created by people in boxing. Spinks is the only man with the true championship. That is the title that Louis, Marciano, Ali and Holmes had." All of this could have been

Dennis Rappaport.

Abraham wonders, though, what Spinks will wind up with after Monday's hearing. go into the HBO tournament, should be beat Spinks. He balked,

"What if the judge doesn't lift the injunction?" he said. "Then Spinks would he behless and Cooncy-less."

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ring the Cooney bout. HBO, however, will not simply accept the inevitability of a Cooney-Spinks match and wait for the survivor of an IBF elimination between Touy Tucker, Buster Douglas

His promoter, Butch Lewis,

to maintain the injunction.

in fighting this battle in the dent for sports. With the injunccourts.

The Associated Press NEW YORK — Michael pinks's dealings with the Inter-ational Boxing Federation are a HBO's unification series calls for the IBF champ to meet the winner of Saturday night's WBC-ational Boxing Federation are a If Spinks is oo longer the IBF Or maybe Saturday night's champ, the injunction's hold on

winner - Tyson is a 612-1 favorite — fights unbeaten Tyrell Biggs as a holding action while the IBF unscrambles Tucker-

Spinks, of course, still refers to himself as heavyweight champi-on, the IBF notwithstanding, and Lewis said be would bill the Cooney match as a title fight. Whose title it is not clear, hardly an onusual condition in the busiPage 16

INTERNATIONAL HERALD TRIBUNE, SATURDAY-SUNDAY, MARCH 7-8, 1987



Scene from "Basic Training," filmed by Frederick Wiseman (right).

By Elizabeth Ayre

International Herald Tribune Prease and the analy the second secon years ago that a young lawyer named Frederick Wiseman was darting back and forth on Paris streets, brandishing an 8mm camera and shooting la vie quotidienne --- shops on Rue Mouffetard, cafes on Rue des Martyrs, fish markets at Les Halles.

"At the time, they were big, lower-class shopping streets full of the odds and ends of everyday life," said Wiseman, who at 57 may be the United States's bestknown documentary filmmaker. "Along with going to see all the great classics, I gave myself a nice little movie education in Paris. "

The lawyer-cum-filmmaker, who returned to the United States in 1958 and now lives in Cambridge, Massachusetts, was in Paris recently to attend a tribute at the Palais de Chaillot Cinémathèque for the films he has made since his first documentary was distributed in 1967.

His latest, "Deaf and Blind," a fourpart series oo handicapped people, is scheduled for broadcast on U.S. public television this fall. (Most of Wiseman's works have been shown on PBS, the public broadcasting oetwork.)

His works, usually shot in black and white and always devoid of the classic voice-of-god oarration, zero in oo both familiar and unwonted aspects of "everyday life" in the United States. Viewers accompany him into places such as the depths of a prison for the criminally insane, the waiting room of a welfare office, the world of a police barracks, the

corridors of a center for the handicapped, or a clinic where federally-supported re-search is conducted on primates. "I thought it would be interesting to make movies in which the place would be the star, and to follow different people and different aspects of this place."

Wiseman, who produces, directs and edits his films, founded his own distribution company, Zipporah Films (named after his wife) in 1970. In addition to funding by U.S. public television, he has

benefited from grants and endowments. The idea for his first documentary film, "Titicut Follies," grew out of a trip to the Bridgewater State Hospital for the Criminally Insane in Massachussetts that he arranged in 1958 as a law professor at Boston University. Named for an annual revue staged at the prison, "Titicut Follies" is Wiseman's starkest film in its portrayal of the individual's struggle against institutional dehumanization. It has been under partial injunction since 1969, although Wiseman assiduously edited the film to attain a balanced por-trait of both the inmates and the authorities. "I don't like to pick a place which is a so-called sitting duck. I like to take a place where people are really trying and doing their best — it's more interesting.

Wiseman's cinéma vérité is free of heavy-handed statements. "I try oot to overlay the film with some kind of ideological blinder. Which is not to say that I may not have one, but I resist applying it. If I've changed my approach to filmmak-ing in any way over the years, it's that I'm less susceptible to some trendy explanation of events,"



Wiseman is intrigued by the idea of following unstaged events to chronicle 20th-century experiences. "If someone made a movie following Walt Whitman as he went around a hospital in Washington, it would be a real winner now, wouldn't it?"

This wizard with the knowing eyes and eccentric shocks of hair has an uncanny knack of putting one at ease. His quiet dynamism soothes; he is as unpretentious with people as he is in his approach to a new film: "I make one tilm per year and it's like taking a course in adult educa-tion. I'm the alleged adult and I have a oew subject to study every year."

Wiseman's latest "course" took him on a sensory journey to the Alabama Institute for Deaf and Blind. "It started out as a film about blind people, because movies are about sight, to say the obvious, but expanded to the multi-handicapped when I discovered that the institute had facilities for them as well. "I did 'Deaf and Blind' in color be-

cause I thought it was important to give a sense of what the natural world looked like, and what these kids were missing out on," said the director, who has won severawards, including three Emmys. To date, the only other films he has shot in color have been "Seraphita's Dia-

ry" (1982), which was his first fiction film, and "The Store" (1983), which ex-plores the relationship of wealthy to poor, and the consumer choices made by people with money.

"Being given permission to shoot in the main store at Neiman-Marcus in Dallas is like being given a \$20 million set. You want to see what the goods look like." The richness of visual material available at a Colorado meatpacking plant entered into Wiseman's decision to shoot "Meat" in 1976. "You have a chance of getting some pretty good pictures in a place like that. Making a hamburger from a cow is like making a car, only in reverse: You start out with a Cadillac and

end up with a lug nut. Every part of the cow is used. I guess people expect me to be a vegetarian, but 1 had steak every night 1 was there and it was probably a cow that I had met earlier in the day." Although Wiseman has had little trouble over the years gaining access to shoot,

at least three of his films have met with flak following completion. "High School," a 1968 film in which

students' self-effacement and obedience to authority emerge as the ultimate goals of the secondary-educational system, drew protests from the Philadelphia school board after reviews were pub-lished in the national press. The board had loved the film upon first viewing. "Primate," a 1974 film about animal research, was at first extolled by those who had given Wiseman permission to film. But after press reviews critical of experiments on the electronic control of sexual and aggressive behavior appeared,

the laboratory threatened to sue. "By implication, if they were doing it on orangutans, they weren't doing it because they wanted to control the orangutan

"Deaf and Blind" will be a four-part TV series.

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"Titicut Follies" is the only American film — other than for reasons of national security or obscenity — that a U.S. cont has barred from the general public. Al-though Bridgewater officials had permitted Wiseman to shoot, they later changed their minds and took legal action against the film. Currently, "Titicut Follies" may be shown to professional audiences -legislators, judges, lawyers, sociologists, social workers, doctors, psychiatrists and ine like. "The practical effect is that the movie can't be shown on television or in movie theaters, since there's no way of controlling who's seeing it."

It is rare that someone objects to being filmed while Wiseman is shooting. Relying on what he calls his finely tuned "oulishit meter," Wiseman winnows out footage in which people are putting it on for the camera,

Despite the camera's presence, the director has captured scenes ranging from a vice squad officer choking a prostitute in "Law and Order" — a film about the Kansas City police force shot in 1969 — to intimate confessions of brothers in a monastery ("Essene," 1972). "If you hang around long enough, you stumble onto sequences that are funnier, more dramatic, and sadder than anything you can find, except in really great novels. You're oot inventing them. You're just lucky enough to be there when they haptreat

## PEOPLE Manet Export Delayed

The British government has re- results obtained so far" in the Still fused to grant an export license for time Chapel. The letters were the "La Rue Mosnier aux Paveurs," the latest phase in a lively debate in the painting by Edonard Manet that art world over the effects of current sold for £7.7 million in December restoration work on these two hissold for £7.7 million in December (about \$11 million at the time). Arts Minister Richard Luce's deci-sion gives British institutions six weeks to show serious interest and six months to match the bid. Ma-net's 1878 painting was sold at Christie's auction house in London. on Dec. 1 by James Butler, grand-son of the art collector Samuel Courtand, to an unidentified European buyer. The National Gallery

in London already has declined to ourchase the work, and the Tate Gallery has an annual purchasing budget of around £3 million. í 🗖

Valentina Tereshkova, the first woman in space, turned 50 Eriday and was decorated with one of the Soviet Union's top awards for her work in state-sanctioned social organizations. The former cosmonaut recently became head of the Union of Soviet Societies for Friendship with Foreign Countries after serving for nearly 20 years as chairman of the Soviet Women's Committee. She is also a member of the Communist Party's Central Committee. Tass news agency said Tereshkova was awarded the Order of the Red Banner of Labor for her "active and fruitful social work." Tereshsion." kova orbited the earth 48 times June 16-19, 1963, aboard Vostok 6.

The film stars Andrey Hepburn and Sean Connery were made Commanders of Arts and Letters Friday by French Deputy Culture Minister Philippe de Villiers. The award is one of France's most prestigious honors for excellence in the arts. De Villiers congratulated both for "having managed to escape sto-reotypes despite their worldwide fame

α A group of prominent American artists sent letters this week to John Paul II and an Italian art curator artist with orchestras. Karen Carrequesting "a pause" in the restora- penter died in February 1983 from tion of Michelangelo's work in the the effects of anorenia nervosa, \* Vatican's Sistine Chapel and Leo-nardo da Vinci's fresco "The Last Supper." Signed by Jacob Law-rence, Robert Motherwell, Christo, Robert Ranschenberg, James Ro-senquist and George Segal, the let-

tion before he died Feb. 22. 0 Dick Ratus and Jeans Yeager, who flew the Voyager around the world in nine days without refueling, have sold film rights for their, story. Heritage Entertainment siyff it has bought the rights for an amount the company president, Skip Steloff, described as in the

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"very high six figures." He said he sees it as more of a love story than an adventure. Rutan, 49, and Yeager, 34, were shready sharing a home when they climbed into the bathrub-size cockpit of their sin-craft at Edwards Air Force Base in December. "He found her in a rodeo. He had just come back from Vietnam after Ilying 320 missions," Steloff said. "It's m incredibly beautiful love story - somebody who gets in there and drives a to do this one last mis. guy .... · 🖬 :

The singer-composer Richard Carpenter plans to release a new album in May and may make his Smirors of the ferr ming Sunday at atom in way and may make its first national tour since the death of his sister Karen four years ago Dioune Warwick, Dusty Springfield and Herb Alpert also perform on the album, "Time," on which Car-ASlosh The Rescued penter sings all the male solos, a spokesman for A&M Records said Thursday. Carpenter, 41, wants to see how the album does before de-Be Francis N ciding on a tour, the spokesman said, although the singer has made BRUGES. Ba garm solo appearances since his sister's s doens of survey a

death and has appeared as a guest the effects of anorenia nervosa, e psychological disorder character-ized by the avoidance of food and severe weight loss. She and her brother broke into the pop misic scene in 1970 with hits that included "We've Only Just Begun," "Close to You? and "Rainy Days and Mondays."

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